

SUPOR 苏泊尔

Third Quarterly Report 2015

of

Zhejiang Supor Co., Ltd.

October 2015

SECTION I IMPORTANT NOTES

The Board of Directors and the Board of Supervisors of Zhejiang Supor Co., Ltd. (hereinafter referred to as the “Company”) and all its directors, supervisors and senior executives warrant that this quarterly report is true, accurate and complete, and does not contain any fictitious statements, misleading information or significant omissions. All directors, supervisors and senior executives of the Company undertake, separately and jointly, all responsibilities in relation to the truth, accuracy and completeness hereof.

All directors have attended the Board Meeting in person, in which the current quarterly report was reviewed and approved.

Mr. Frédéric VERWAERDE Chairman of the Board of Directors, and Mr. Xu Bo, Chief Financial Officer of the Company, hereby confirm that the Financial Report enclosed in this Quarterly Report is true, accurate and complete.

SECTION II MAJOR FINANCIAL DATA AND CHANGES OF SHAREHOLDERS

I. Major Accounting Data and Financial Indicators

Has the Company retroactively adjusted or restated the accounting data of previous years due to change of accounting policy change or correction of accounting errors?

Yes No

| | Amount at period-end | Amount at period-begin | Increase/decrease compared with last year-end | |
|---------------------------------------------------------------------------------------------------------|----------------------|--------------------------------|-----------------------------------------------|--------------------------------|
| Total assets (yuan) | 7,104,156,305.81 | 6,633,644,956.98 | 7.09% | |
| Net assets attributed to shareholders of listed company (yuan) | 4,159,319,294.20 | 3,788,068,076.63 | 9.80% | |
| | This period | Year-on-year increase/decrease | Amount from year-begin to period-end | Year-on-year increase/decrease |
| Total sales (yuan) | 2,899,046,891.52 | 14.93% | 8,278,621,743.61 | 15.54% |
| Net profit attributed to shareholders of listed company (yuan) | 241,926,923.27 | 36.83% | 637,008,322.65 | 25.33% |
| Net profit attributed to shareholders of listed company deducted by non-recurring profit or loss (yuan) | 226,530,334.63 | 36.56% | 589,124,093.17 | 23.29% |
| Net cash flows resulting from operating activities | -- | -- | 428,149,213.16 | -27.34% |
| Basic earnings per share (yuan/share) | 0.382 | 36.92% | 1.006 | 25.44% |
| Diluted earnings per share (yuan/share) | 0.382 | 36.92% | 1.006 | 25.44% |
| Return on weighted average net assets | 5.99% | 0.95% | 15.97% | 1.33% |

Non-recurring gains and losses and amount

Applicable Not Applicable

(Unit: RMB)

| Item | Amount | Explanation |
|--------------------------------------------------------------------------------------------------------------|--------------|-------------|
| Profit or loss on disposal of non-current assets (including write-off part of provision for impairment loss) | -876,372.65 | |
| Tax refund, credit or exemption without authorities permission | 3,361,457.27 | |

| | | |
|-------------------------------------------------------------------------------------------------------------------------------------------|---------------|-------------------------------|
| Government grant included in current period profit or loss (excluding those related to operating activities or regular government grants) | 27,010,120.00 | |
| Other non-operating revenues or expenditures | -2,210,311.25 | |
| Other profit or loss conforming to the definition of non-recurring profit or loss | 35,772,729.04 | Revenue of financial products |
| Less: enterprise income tax incurred by taxable gains | 13,316,051.17 | |
| Effects on minority interest (after tax) | 1,857,341.76 | |
| Total | 47,884,229.48 | -- |

For the non-recurring profit or loss defined by the Company in accordance with the definition in the "Regulations of Questions and Responses of Information Disclosure Standard by Companies Publicly Issuing Securities No. 1 --- Non-recurring Profit or Loss", and for defining the non-recurring profit or loss listed in the "Regulations of Questions and Responses of Information Disclosure Standard by Companies Publicly Issuing Securities No. 1 --- Non-recurring Profit or Loss" as recurring gains and losses, the Company shall specify the reason.

Applicable Not Applicable

The Company did not define any "non-recurring profit or loss" as defined in accordance with the "Regulations of Questions and Responses of Information Disclosure Standard by Companies Publicly Issuing Securities No. 1 --- Non-recurring Profit or Loss" as "recurring profit or loss" during the reporting period.

II. Total Number of Shareholders at Reporting Period-end and Shareholding of Top 10 Shareholders

1. Total number of common shareholders at reporting period-end and shareholding of top 10 common shareholders

(Unit: Shares)

| Total number of common shareholders by reporting period-end | 12,159. | | | | | |
|-------------------------------------------------------------|---------------------------------------|-----------------------------|-----------------------|-----------------------------------------|------------------------------------|------------|
| Share-holding conditions of top 10 common shareholders | | | | | | |
| Shareholder's name | Nature of shareholder | Proportion of share-holding | Number of shares held | Number of restricted outstanding shares | Number of shares pledged or frozen | |
| | | | | | State of shares | Quantity |
| SEB INTERNATIONALE S.A.S | Foreign legal entity | 73.13% | 462,832,233 | 158,744,300 | | |
| Supor Group Co., Ltd. | Domestic non state-owned legal entity | 8.84% | 55,966,137 | 0 | Pledge | 55,960,000 |
| DEUTSCHE BANK | Foreign legal | 3.34% | 21,142,613 | 0 | | |

| AKTIENGESELLSC HAFT | entity | | | | | |
|----------------------------------------------------------------------------------------------|---------------------------------------------|---------------------------|-------------|-----------|--|--|
| Fidelity Mutual Fund & Investment Management - clients' capital | Foreign legal entity | 2.49% | 15,758,556 | 0 | | |
| UBS AG | Foreign legal entity | 1.04% | 6,603,975 | 0 | | |
| Central Huijin Investment Ltd. | Domestic non state-owned legal entity | 0.54% | 3,402,800 | 0 | | |
| Taikang Life Insurance - bonus - individual bonus - 019L-FH002 Shen | Others | 0.49% | 3,120,637 | 0 | | |
| China International Capital Corporation Limited | State-owned legal entities | 0.36% | 2,291,328 | 0 | | |
| Su Xianze | Domestic natural person | 0.35% | 2,195,086. | 2,195,086 | | |
| Taikang Life Insurance - Traditional - common insurance product -019L-CT001 Shen | Others | 0.34% | 2,149,326 | 0 | | |
| Shareholding conditions of top 10 non-restricted common shareholders | | | | | | |
| Shareholder's name | Number of non-restricted common shares | Nature of share | | | | |
| | | Nature of share | Qty. | | | |
| SEB INTERNATIONALE S.A.S | 304,087,933 | Renminbi common shares | 304,087,933 | | | |
| Supor Group Co., Ltd. | 55,966,137 | Renminbi common shares | 55,966,137 | | | |
| DEUTSCHE BANK AKTIENGESELLSCHAFT | 21,142,613 | Renminbi common shares | 21,142,613 | | | |
| Fidelity Mutual Fund & Investment Management - clients' capital | 15,758,556 | Renminbi common shares | 15,758,556 | | | |
| UBS AG | 6,603,975 | Renminbi common shares | 6,603,975 | | | |
| Central Huijin Investment Ltd. | 3,402,800 | Renminbi | 3,402,800 | | | |

| | | common shares | |
|---------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|-----------|
| Taikang Life Insurance - bonus - individual bonus - 019L-FH002 Shen | 3,120,637 | Renminbi common shares | 3,120,637 |
| China International Capital Corporation Limited | 2,291,328 | Renminbi common shares | 2,291,328 |
| Taikang Life Insurance - Traditional - common insurance product -019L-CT001 Shen | 2,149,326 | Renminbi common shares | 2,149,326 |
| BNP Paribas Investment Partners Asia Limited - Clients' fund | 1,534,739 | Renminbi common shares | 1,534,739 |
| Association relationship among the above shareholders or concerted actions | Among the top 10 shareholders, Mr. Su Xianze and president Su Zengfu of the second largest shareholder of Zhejiang Supor Co., Ltd. - Supor Group are father-son related. Taikang Life Insurance - bonus - individual bonus - 019L-FH002 Shen and Taikang Life Insurance - Traditional - common insurance product -019L-CT001 Shen both belong to Taikang Life Insurance Co., Ltd.. The Company is not aware of any association relationship among other shareholders or any connections as concerted parties as stipulated in Administration of the Takeover of Listed Companies Procedures. | | |
| Information on top 10 common shareholders involved in securities margin trading business (if any) | No | | |

Have top 10 common shareholders and top 10 non-restricted common shareholders repurchased securities at agreed price during the reporting period?

Yes No

No top 10 common shareholders or top 10 unrestricted common shareholders repurchased securities at agreed price during the reporting period.

2. Total number of preferred shareholders at reporting period-end and shareholding conditions of top 10 preferred shareholders

Applicable Not Applicable

SECTION III Significant Events

I. Information and Reasons of Changes in Major Accounting Statements and Financial Indicators

✓ Applicable Not Applicable

Balance Sheet:

1. Accounts receivable was increased by 73.77% compared with period-begin, mainly due to expansion of business size.
2. Proportion of interest receivable was up by 97.42%, resulted from the increased time deposits during this period.
3. Inventory was down by 35.55%, due to digestion of finished products.
4. Proportion of construction in progress was decreased by 53.29%, mainly due to the completion of construction in progress of the parent company.
5. Deferred income tax assets was increased by 67.63% compared with period-begin, mainly due to the increase of outstanding payments and inventory provision related to deferred income tax assets of the subsidiaries.
6. Accounts received in advance was decreased by 54.45% compared with period-begin, resulted from the decrease of advance received by subsidiaries.
7. Tax payable was increased by 76.43%, mainly due to the decrease of input tax for material procurement at period-end which led to increase of value-added tax, and the change of income tax rate of the parent company and the subsidiary which led to increase of income tax.
8. Deferred tax liabilities was up by 197.05%, mainly because of the increase of temporary difference resulted from increase of interest receivable and financing income.

Profit Statement:

1. Assets impairment loss was increased by 850.89% YoY, mainly because of the increase of inventory falling price reserves withdrawn from dead stock.
2. Gain from change of fair value was up by 45,581.98% YoY, as the result of increase in the gain from change of fair value of non-settled financial products in the period.
3. Return on investment was increased by 39.34% YoY, with increase of investment income from financial products as the main contributing factor.
4. Non-operating income was up by 39.70% YoY, mainly because of the increase of subsidy received during this period.
5. Proportion of income tax was increased by 50.08%, mainly due to the increase of total profits and change of income tax rate of the parent company and the subsidiary for high-tech companies during this period.

Cash Flow Statement:

1. Net cash flow arising from investment activities was increased by 97.40%, resulted from decreased expenditure of time deposit during this period.
2. Influence of exchange fluctuation upon cash flow was increased by 416.80% YoY, mainly due to the exchange fluctuation of RMB against USD that led to increased exchange gain.

II. Progress of Significant Events, Influence and Solutions

✓ Applicable Not Applicable

| Brief of significant events | Date of disclosure | Temporary reports search index |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| On August 3, 2015, Shenzhen Branch of China Securities Depository and Clearing Corporation Limited issued the Confirmation Letter of Transfer Registration regarding SEB INTERNATIONALE S.A.S's purchase of Supor's 10 million non-restricted shares held by Supor Group by means of contract transfer. | August 04, 2015 | Full text of the Announcement may be referred to the Announcement of Completion of Stock Transfer Registration for Strategic Investment in the Company by Controlling Shareholder (2015-029) in cninfo.com.cn. |

III. Commitments made in or continued to the Reporting Period by the Company or Shareholders Holding more than 5% Shares

✓ Applicable □ Not Applicable

| Undertaking | Undertaken by | Contents of undertaking | Time of undertaking | Term of undertaking | Performance |
|----------------------------------------------------------------|--------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|---------------------------------------|--------------------|
| Commitment of share merger reform | | | | | |
| Undertaking made in Acquisition Report or Equity Change Report | SEB INTERNATIONALE S.A.S | SEB INTERNATIONALE S.A.S undertook in the Acquisition Report signed on October 19, 2011 that within three years as of the date of obtaining them, it would not transfer or entrust others to manage, or sell back to Supor the shares obtained from this transfer. Within three years from the acquisition day, the purchaser undertook not to make any decisions or conduct any behaviors that will cause delisting of Supor or deprive its listing qualifications. | October 19, 2011 | December 22, 2011 - December 21, 2014 | Fulfilled |
| | SEB INTERNATIONALE S.A.S | SEB INTERNATIONALE S.A.S undertook in the Acquisition Report signed on October 19, 2011 that it would retain at least 25% of Supor's present or future stock in following ten years. | October 19, 2011 | December 22, 2011 - December 21, 2021 | Strictly performed |
| Commitment made during asset restructuring | | | | | |
| Commitment made during | | | | | |

| | | | | | |
|---------------------------------------------------|--------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|---------------------------------------|--------------------|
| IPO or refinancing | | | | | |
| Other commitments made to minority shareholders | SEB INTERNATIONALE S.A.S | SEB INTERNATIONALE S.A.S undertook in the Framework Agreement of Strategic Investment signature on August 14 2006: to retain 25% of Supor's present or future total stock within 10 years from December 25 2007. | August 14, 2006 | December 25, 2007 - December 24, 2017 | Strictly performed |
| | SEB INTERNATIONALE S.A.S | On August 3, 2015, SEB INTERNATIONALE S.A.S completed the purchase of 10 million of Supor shares held by Supor Group by means of contract transfer, and undertook that within three years as of the date of transfer registration, it would not transfer or entrust others to manage, or sell back to Supor the shares obtained from this transfer. | August 3, 2015 | August 3, 2015 - August 2, 2018 | Strictly performed |
| Timely fulfillment | Yes | | | | |
| Reason of non-fulfillment and next plans (if any) | N/A | | | | |

IV. Forecast of Operation Result of 2015

Operation forecast for 2015: Net profit attributed to the shareholders of the listed company is positive, and does not fit in the "turning losses into profits" situation.

Net profit attributable to the shareholders of the listed company is positive and does not fit in the scenario of "turning losses into profits".

| | | | |
|-----------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------|----|--------|
| Fluctuation rate of net profit attributed to the shareholders of the listed company during 2015 | 0.00% | to | 30.00% |
| Fluctuation range of net profit attributed to the shareholders of the listed company during 2015 (10KRMB) | 68,989.23 | to | 89,686 |
| Net profit attributed to the shareholders of the listed company during 2014 (10KRMB) | 68,989.23 | | |
| Explanation for the change | Under the positive growth strategy, the Company's business performance maintains sustained stable growth. | | |

V. Information on Securities Investment

Applicable Not Applicable

No securities investment was made in the reporting period.

VI. Holding of other Listed Company's Equity

Applicable Not Applicable

The Company held no equities of other listed companies at period-end.

SECTION IV FINANCIAL STATEMENTS

I. Financial Statement

1. Consolidated Balance Sheet

Compiled by: Zhejiang Supor Co., Ltd

September 30, 2015

(Unit: RMB)

| Assets | Closing balance | Opening balance |
|-------------------------------------------------------|------------------|------------------|
| Current assets: | | |
| Cash and bank balances | 726,386,791.76 | 620,684,489.46 |
| Settlement funds | | |
| Loans to other banks | | |
| Financial assets at fair value through profit or loss | 789,513,863.02 | 913,655,148.86 |
| Derivative financial assets | | |
| Notes receivable | 631,241,194.11 | 486,320,125.68 |
| Accounts receivable | 1,745,131,303.31 | 1,004,256,291.61 |
| Advances paid | 182,748,372.94 | 171,336,580.71 |
| Premiums receivable | | |
| Reinsurance accounts receivable | | |
| Reinsurance reserve receivable | | |
| Interest receivable | 2,631,912.89 | 1,333,136.33 |
| Dividends receivable | | |
| Other receivable | 48,880,745.76 | 48,727,819.25 |
| Reverse-REPO financial assets | | |
| Inventories | 1,010,846,140.40 | 1,568,475,227.88 |
| Assets classified as held-for-sale | | |
| Non-current assets due within one year | | |
| Other current assets | 553,848,816.80 | 448,717,689.40 |
| Total current assets | 5,691,229,140.99 | 5,263,506,509.18 |
| Non-current assets: | | |
| Loans and advances paid | | |
| Available-for-sale financial assets | | |

| | | |
|------------------------------------------------------------|------------------|------------------|
| Held to maturity investments | | |
| Long-term receivable | | |
| Long-term equity investment | 50,434,094.88 | 48,480,778.13 |
| Investing property | | |
| Fixed assets | 938,498,262.37 | 956,192,336.23 |
| Construction in progress | 11,643,770.86 | 24,928,527.13 |
| Construction material | | |
| Fixed assets disposal | | |
| Biological assets | | |
| Oil & gas assets | | |
| Intangible assets | 219,661,041.48 | 225,590,281.93 |
| Development expenditures | | |
| Goodwill | | |
| Long-term prepayments | | |
| Deferred tax assets | 192,689,995.23 | 114,946,524.38 |
| Other non-current assets | | |
| Total non-current assets | 1,412,927,164.82 | 1,370,138,447.80 |
| Total assets | 7,104,156,305.81 | 6,633,644,956.98 |
| Current liabilities: | | |
| Short-term borrowings | | |
| Central bank loans | | |
| Absorbing deposit and interbank deposit | | |
| Loans from other banks | | |
| Financial liabilities at fair value through profit or loss | | |
| Derivative financial liabilities | | |
| Notes payable | | |
| Accounts payable | 1,719,946,911.19 | 1,593,473,427.68 |
| Advances received | 161,937,952.50 | 355,555,918.02 |
| Proceeds from sale of repurchase financial assets | | |
| Handling fee and commission payable | | |
| Employee benefits payable | 192,272,300.30 | 196,269,219.29 |
| Taxes and rates payable | 238,083,959.44 | 134,947,117.26 |
| Interests payable | | |
| Dividends payable | | |

| | | |
|---------------------------------------------|------------------|------------------|
| Other payables | 45,897,513.17 | 52,765,467.80 |
| Reinsurance Accounts payable | | |
| Reinsurance reserve | | |
| Deposit for agency security transaction | | |
| Deposit for agency security underwriting | | |
| Liabilities classified as held-for-sale | | |
| Non-current liabilities due within one year | | |
| Other current liabilities | | |
| Total current liabilities | 2,358,138,636.60 | 2,333,011,150.05 |
| Non-current liabilities: | | |
| Long-term borrowings | | |
| Bonds payable | | |
| In which: preferred stock | | |
| Perpetual capital securities | | |
| Long-term payables | | |
| Long-term Employee benefits payables | 6,462,680.78 | 7,642,438.23 |
| Special payables | | |
| Provisions | 13,013,355.00 | 13,013,355.00 |
| Deferred income | | |
| Deferred tax liabilities | 3,450,818.18 | 1,161,698.56 |
| Other non-current liabilities | | |
| Total non-current liabilities | 22,926,853.96 | 21,817,491.79 |
| Total liabilities | 2,381,065,490.56 | 2,354,828,641.84 |
| Equity: | | |
| Share capital | 632,875,188.00 | 633,853,440.00 |
| Other equity instruments | | |
| In which: preferred stock | | |
| Perpetual capital securities | | |
| Capital reserve | 554,728,653.15 | 544,286,532.15 |
| Less: treasury shares | | |
| Other comprehensive income | -27,167,879.38 | -24,083,236.09 |
| Special reserve | | |
| Surplus reserve | 154,971,348.50 | 154,971,348.50 |
| General risk reserve | | |

| | | |
|-------------------------------------------------|------------------|------------------|
| Retained Earnings | 2,843,911,983.93 | 2,479,039,992.07 |
| Total equity attributable to the parent company | 4,159,319,294.20 | 3,788,068,076.63 |
| Non-controlling interest | 563,771,521.05 | 490,748,238.51 |
| Total equity | 4,723,090,815.25 | 4,278,816,315.14 |
| Total liabilities & equity | 7,104,156,305.81 | 6,633,644,956.98 |

Legal Representative: Freric VERWAERDE Officer in charge of accounting: Xu Bo Head of accounting department: Xu Bo

2. Balance Sheet of the Parent Company

(Unit: RMB)

| Assets | Closing balance | Opening balance |
|-------------------------------------------------------|------------------|------------------|
| Current assets: | | |
| Cash and bank balances | 159,907,248.48 | 132,101,639.38 |
| Financial assets at fair value through profit or loss | 395,571,123.29 | 392,310,082.19 |
| Derivative financial assets | | |
| Notes receivable | 18,817,904.80 | 19,054,036.48 |
| Accounts receivable | 443,552,941.95 | 266,999,774.58 |
| Advances paid | 37,402,574.87 | 55,109,729.12 |
| Interest receivable | 43,481.25 | 6,187.51 |
| Dividends receivable | | |
| Other receivable | 82,362,895.81 | 95,590,456.19 |
| Inventories | 139,697,934.79 | 181,856,988.65 |
| Assets classified as held-for-sale | | |
| Non-current assets due within one year | | |
| Other current assets | 542,251,620.14 | 392,256,657.53 |
| Total current assets | 1,819,607,725.38 | 1,535,285,551.63 |
| Non-current assets: | | |
| Available-for-sale financial assets | | |
| Held to maturity investments | | |
| Long-term receivable | | |
| Long-term equity investment | 1,154,296,102.40 | 1,146,897,559.12 |
| Investing property | | |
| Fixed assets | 168,314,226.58 | 154,775,280.21 |
| Construction in progress | 2,343,538.01 | 19,699,960.18 |
| Construction material | | |

| | | |
|------------------------------------------------------------|------------------|------------------|
| Fixed assets disposal | | |
| Biological assets | | |
| Oil & gas assets | | |
| Intangible assets | 52,180,666.11 | 53,341,341.02 |
| Development expenditures | | |
| Goodwill | | |
| Long-term prepayments | | |
| Deferred tax assets | 10,566,130.72 | 3,781,521.03 |
| Other non-current assets | | |
| Total non-current assets | 1,387,700,663.82 | 1,378,495,661.56 |
| Total assets | 3,207,308,389.20 | 2,913,781,213.19 |
| Current liabilities: | | |
| Short-term borrowings | | |
| Financial liabilities at fair value through profit or loss | | |
| Derivative financial liabilities | | |
| Notes payable | | |
| Accounts payable | 168,765,105.55 | 130,258,824.88 |
| Advances received | 5,269,890.41 | 4,340,729.62 |
| Employee benefits payable | 34,559,611.46 | 33,233,491.00 |
| Taxes and rates payable | 52,894,410.95 | 29,287,779.19 |
| Interests payable | | |
| Dividends payable | | |
| Other payables | 1,458,827,570.49 | 1,097,876,067.93 |
| Liabilities classified as held-for-sale | | |
| Non-current liabilities due within one year | | |
| Other current liabilities | | |
| Total current liabilities | 1,720,316,588.86 | 1,294,996,892.62 |
| Non-current liabilities: | | |
| Long-term borrowings | | |
| Bonds payable | | |
| In which: preferred stock | | |
| Perpetual capital securities | | |
| Long-term payables | | |
| Long-term Employee benefits payables | | |

| | | |
|-------------------------------|------------------|------------------|
| Special payables | | |
| Provisions | | |
| Deferred income | | |
| Deferred tax liabilities | 1,966,556.17 | 685,939.09 |
| Other non-current liabilities | | |
| Total non-current liabilities | 1,966,556.17 | 685,939.09 |
| Total liabilities | 1,722,283,145.03 | 1,295,682,831.71 |
| Equity: | | |
| Share capital | 632,875,188.00 | 633,853,440.00 |
| Other equity instruments | | |
| In which: preferred stock | | |
| Perpetual capital securities | | |
| Capital reserve | 554,581,554.78 | 544,139,433.78 |
| Less: treasury shares | | |
| Other comprehensive income | 183,742.50 | |
| Special reserve | | |
| Surplus reserve | 154,971,348.50 | 154,971,348.50 |
| Retained Earnings | 142,413,410.39 | 285,134,159.20 |
| Total equity | 1,485,025,244.17 | 1,618,098,381.48 |
| Total liabilities & equity | 3,207,308,389.20 | 2,913,781,213.19 |

3. Consolidated Income Statement from July 1 to September 30, 2015

(Unit: RMB)

| Items | Current period cumulative | Preceding period comparative |
|----------------------------------------------|---------------------------|------------------------------|
| I. Total operating revenue | 2,899,046,891.52 | 2,522,490,186.57 |
| Including: operating revenue | 2,899,046,891.52 | 2,522,490,186.57 |
| Interest proceeds | | |
| Premium earned | | |
| Revenue from handling charges and commission | | |
| II. Total operating cost | 2,575,564,308.87 | 2,292,762,538.87 |
| Including: operating cost | 2,090,901,066.06 | 1,833,561,348.15 |
| Interest expenses | | |
| Handling charges and commission expenditures | | |

| | | |
|-----------------------------------------------------------------------------------------------------|----------------|----------------|
| Surrender value | | |
| Net payment of insurance claims | | |
| Net provision of insurance reserve | | |
| Premium bonus expenditures | | |
| Reinsurance expenses | | |
| Taxes & surcharge for operations | 17,375,546.06 | 13,667,261.74 |
| Selling expenses | 364,987,154.26 | 365,489,521.24 |
| Administrative expenses | 86,585,845.28 | 75,042,820.67 |
| Financial expense | -9,676,558.67 | -4,219,201.55 |
| Assets impairment loss | 25,391,255.88 | 9,220,788.62 |
| Add: gains on changes of fair value(or less: losses) | 7,825,643.84 | |
| Investment income (or less: losses) | 5,245,482.78 | 5,256,186.79 |
| Including: investment income from associates and joint ventures | | |
| Gains on foreign exchange (or less: losses) | | |
| III. Operating profit(or less: losses) | 336,553,709.27 | 234,983,834.49 |
| Add: Non-operating revenue | 11,299,779.64 | 10,989,195.19 |
| Including: gains on disposal of fixed assets | 108,465.98 | 303,232.98 |
| Less: Non-operating expenditures | 5,156,117.95 | 3,873,262.29 |
| Including: losses on disposal of fixed assets | 709,648.83 | 830,358.40 |
| IV. Profit before tax (or less: total loss) | 342,697,370.96 | 242,099,767.39 |
| Less: income tax | 73,537,580.22 | 42,487,329.60 |
| V. Net profit (or less: net loss) | 269,159,790.74 | 199,612,437.79 |
| Net profit attributable to owners of parent company | 241,926,923.27 | 176,813,177.46 |
| Non-controlling interest income | 27,232,867.47 | 22,799,260.33 |
| VI. Other comprehensive income after tax | 832,812.93 | 638,749.76 |
| Attributable to owners of parent company | 915,493.74 | 555,674.43 |
| (i) Not reclassified subsequently to profit or loss | | |
| 1. Changes in remeasurement on the net defined benefit liability/asset | | |
| 2. Items attributable to investees under equity method that will not reclassified to profit or loss | | |
| (ii) To be reclassified subsequently to profit or loss | 915,493.74 | 555,674.43 |
| 1. Items attributable to investees under equity method that may be reclassified to profit or loss | | |
| 2. Profit or loss from changes in fair value of available-for-sale financial assets | | |

| | | |
|------------------------------------------------------------------------------------------------------|----------------|----------------|
| 3. Profit or loss from reclassification of held-to-maturity investments as available-for-sale assets | | |
| 4. Profit or loss on cash flow hedging | -2,584,320.57 | 1,637,259.18 |
| 5. Translation difference of financial statements in foreign currencies | 3,499,814.31 | -1,081,584.75 |
| 6. Others | | |
| Attributable to non-controlling interest | -82,680.81 | 83,075.33 |
| VII. Total comprehensive earnings | 269,992,603.67 | 200,251,187.55 |
| Items attributable to owners of parent company | 242,842,417.01 | 177,368,851.89 |
| Items attributable to non-controlling interest | 27,150,186.66 | 22,882,335.66 |
| VIII. Earnings per share: | | |
| (i) Basic earnings per share | 0.382 | 0.279 |
| (ii) Diluted earnings per share | 0.382 | 0.279 |

In the merger under the same control happened in this reporting period, the merged party has realized net profit of 0.00 yuan before the merger. The net profit of last period was 0.00 yuan.

Legal Representative: Freric VERWAERDE Officer in charge of accounting: Xu Bo Head of accounting department: Xu Bo

4. Profit Statement of the Parent Company from July 1 to September 30, 2015

(Unit: RMB)

| Items | Current period cumulative | Preceding period comparative |
|-----------------------------------------------------------------|---------------------------|------------------------------|
| I. Total operating revenue | 509,753,597.04 | 432,582,155.70 |
| Less: Operating Cost | 404,618,471.61 | 347,144,807.01 |
| Taxes & surcharge for operations | 1,808,863.82 | 297,288.48 |
| Selling expenses | 11,761,174.51 | 13,986,027.94 |
| Administrative expenses | 22,056,190.55 | 18,222,002.16 |
| Financial expense | -3,611,179.92 | -706,439.57 |
| Assets impairment loss | 5,664,658.33 | 5,957,732.07 |
| Add: gains on changes of fair value(or less: losses) | 3,882,904.11 | |
| Investment income (or less: losses) | 5,245,482.78 | 1,292,351.17 |
| Including: investment income from associates and joint ventures | | |
| II. Operating profit(or less: losses) | 76,583,805.03 | 48,973,088.78 |
| Add: Non-operating revenue | 568,852.04 | 369,981.46 |
| Including: gains on disposal of fixed assets | 45,126.04 | 188,850.00 |
| Less: Non-operating expenditures | 2,577,941.15 | 1,200,374.26 |

| | | |
|------------------------------------------------------------------------------------------------------|---------------|---------------|
| Including: losses on disposal of fixed assets | 52,505.06 | 238,373.21 |
| III. Profit before tax (or less: total loss) | 74,574,715.92 | 48,142,695.98 |
| Less: income tax | 18,643,678.99 | 7,221,404.39 |
| IV. Net profit (or less: net loss) | 55,931,036.93 | 40,921,291.59 |
| V. Other comprehensive income after tax | -2,252,197.50 | 1,394,143.47 |
| (i) Not reclassified subsequently to profit or loss | | |
| 1. Changes in remeasurement on the net defined benefit liability/asset | | |
| 2. Items attributable to investees under equity method that will not reclassified to profit or loss | | |
| (ii) To be reclassified subsequently to profit or loss | -2,252,197.50 | 1,394,143.47 |
| 1. Items attributable to investees under equity method that may be reclassified to profit or loss | | |
| 2. Profit or loss from changes in fair value of available-for-sale financial assets | | |
| 3. Profit or loss from reclassification of held-to-maturity investments as available-for-sale assets | | |
| 4. Profit or loss on cash flow hedging | -2,252,197.50 | 1,394,143.47 |
| 5. Translation difference of financial statements in foreign currencies | | |
| 6. Others | | |
| VI. Total comprehensive income | 53,678,839.43 | 42,315,435.06 |
| VII. Earnings per share: | | |
| (i) Basic earnings per share | | |
| (ii) Diluted earnings per share | | |

5、Consolidated Income Statement for the year ending September 30, 2015

(Unit: RMB)

| Items | Current period cumulative | Preceding period comparative |
|----------------------------------------------|---------------------------|------------------------------|
| I. Total operating revenue | 8,278,621,743.61 | 7,165,393,933.38 |
| Including: operating revenue | 8,278,621,743.61 | 7,165,393,933.38 |
| Interest proceeds | | |
| Premium earned | | |
| Revenue from handling charges and commission | | |
| II. Total operating cost | 7,449,437,811.41 | 6,514,189,833.54 |
| Including: operating cost | 5,917,522,087.81 | 5,105,893,650.71 |

| | | |
|-----------------------------------------------------------------------------------------------------|------------------|------------------|
| Interest expenses | | |
| Handling charges and commission expenditures | | |
| Surrender value | | |
| Net payment of insurance claims | | |
| Net provision of insurance reserve | | |
| Premium bonus expenditures | | |
| Reinsurance expenses | | |
| Taxes & surcharge for operations | 51,272,865.10 | 44,771,399.71 |
| Selling expenses | 1,201,856,740.80 | 1,140,301,118.11 |
| Administrative expenses | 248,331,379.33 | 232,568,064.92 |
| Financial expense | -17,569,300.50 | -14,394,832.18 |
| Assets impairment loss | 48,024,038.87 | 5,050,432.27 |
| Add: gains on changes of fair value(or less: losses) | 5,858,714.16 | 12,825.00 |
| Investment income (or less: losses) | 32,604,316.16 | 23,398,594.15 |
| Including: investment income from associates and joint ventures | | |
| Gains on foreign exchange (or less: losses) | | |
| III. Operating profit(or less: losses) | 867,646,962.52 | 674,615,518.99 |
| Add: Non-operating revenue | 31,187,347.07 | 22,324,503.55 |
| Including: gains on disposal of fixed assets | 295,164.26 | 1,426,359.05 |
| Less: Non-operating expenditures | 10,375,914.30 | 10,431,136.53 |
| Including: losses on disposal of fixed assets | 1,171,536.91 | 2,170,779.46 |
| IV. Profit before tax (or less: total loss) | 888,458,395.29 | 686,508,886.01 |
| Less: income tax | 178,431,865.51 | 118,498,249.68 |
| V. Net profit (or less: net loss) | 710,026,529.78 | 568,010,636.33 |
| Net profit attributable to owners of parent company | 637,008,322.65 | 508,261,778.36 |
| Non-controlling interest income | 73,018,207.13 | 59,748,857.97 |
| VI. Other comprehensive income after tax | -3,079,567.88 | -3,053,217.72 |
| Attributable to owners of parent company | -3,084,643.29 | -3,136,293.05 |
| (i) Not reclassified subsequently to profit or loss | | |
| 1. Changes in remeasurement on the net defined benefit liability/asset | | |
| 2. Items attributable to investees under equity method that will not reclassified to profit or loss | | |
| (ii) To be reclassified subsequently to profit or loss | -3,084,643.29 | -3,136,293.05 |
| 1. Items attributable to investees under equity method that may be reclassified to profit or loss | | |

| | | |
|------------------------------------------------------------------------------------------------------|----------------|----------------|
| 2. Profit or loss from changes in fair value of available-for-sale financial assets | | |
| 3. Profit or loss from reclassification of held-to-maturity investments as available-for-sale assets | | |
| 4. Profit or loss on cash flow hedging | 209,907.70 | 1,541,618.10 |
| 5. Translation difference of financial statements in foreign currencies | -3,294,550.99 | -4,677,911.15 |
| 6. Others | | |
| Attributable to non-controlling interest | 5,075.41 | 83,075.33 |
| VII. Total comprehensive earnings | 706,946,961.90 | 564,957,418.61 |
| Items attributable to owners of parent company | 633,923,679.36 | 505,125,485.31 |
| Items attributable to non-controlling interest | 73,023,282.54 | 59,831,933.30 |
| VIII. Earnings per share: | | |
| (i) Basic earnings per share | 1.006 | 0.802 |
| (ii) Diluted earnings per share | 1.006 | 0.802 |

n the merger under the same control happened in this reporting period, the merged party has realized net profit of 0.00 yuan before the merger. The net profit of last period was 0.00 yuan.

6、Profit Statement of the Parent Company for the year ending September 30, 2015

(Unit: RMB)

| Items | Current period cumulative | Preceding period comparative |
|-----------------------------------------------------------------|---------------------------|------------------------------|
| I. Total operating revenue | 1,348,267,225.15 | 1,077,621,817.68 |
| Less: Operating Cost | 1,086,063,062.12 | 872,949,559.34 |
| Taxes & surcharge for operations | 6,619,239.44 | 4,569,123.92 |
| Selling expenses | 36,124,174.22 | 37,322,313.16 |
| Administrative expenses | 67,536,887.14 | 61,790,876.13 |
| Financial expense | -2,567,973.81 | -4,435,382.19 |
| Assets impairment loss | 9,154,766.60 | 7,625,303.66 |
| Add: gains on changes of fair value(or less: losses) | 3,261,041.10 | 12,825.00 |
| Investment income (or less: losses) | 23,689,060.60 | 9,462,110.52 |
| Including: investment income from associates and joint ventures | | |
| II. Operating profit(or less: losses) | 172,287,171.14 | 107,274,959.18 |
| Add: Non-operating revenue | 3,752,603.71 | 4,545,496.96 |
| Including: gains on disposal of fixed assets | 102,516.44 | 204,305.87 |
| Less: Non-operating expenditures | 3,937,327.28 | 4,715,233.50 |

| | | |
|------------------------------------------------------------------------------------------------------|----------------|----------------|
| Including: losses on disposal of fixed assets | 95,920.27 | 1,234,492.31 |
| III. Profit before tax (or less: total loss) | 172,102,447.57 | 107,105,222.64 |
| Less: income tax | 42,686,865.59 | 16,245,015.50 |
| IV. Net profit (or less: net loss) | 129,415,581.98 | 90,860,207.14 |
| V. Other comprehensive income after tax | 183,742.50 | 1,263,634.90 |
| (i) Not reclassified subsequently to profit or loss | | |
| 1. Changes in remeasurement on the net defined benefit liability/asset | | |
| 2. Items attributable to investees under equity method that will not reclassified to profit or loss | | |
| (ii) To be reclassified subsequently to profit or loss | 183,742.50 | 1,263,634.90 |
| 1. Items attributable to investees under equity method that may be reclassified to profit or loss | | |
| 2. Profit or loss from changes in fair value of available-for-sale financial assets | | |
| 3. Profit or loss from reclassification of held-to-maturity investments as available-for-sale assets | | |
| 4. Profit or loss on cash flow hedging | 183,742.50 | 1,263,634.90 |
| 5. Translation difference of financial statements in foreign currencies | | |
| 6. Others | | |
| VI. Total comprehensive income | 129,599,324.48 | 92,123,842.04 |
| VII. Earnings per share: | | |
| (i) Basic earnings per share | | |
| (ii) Diluted earnings per share | | |

7、Consolidated Cash Flow Statement for the year ending September 30, 2015

(Unit: RMB)

| Items | Current period cumulative | Preceding period comparative |
|-----------------------------------------------------------|---------------------------|------------------------------|
| I. Cash flows from operating activities: | | |
| Cash receipts from sale of goods or rendering of services | 5,060,179,787.64 | 4,747,029,327.05 |
| Net increase of client deposit and interbank deposit | | |
| Net increase of central bank loans | | |
| Net increase of loans from other financial institutions | | |
| Cash receipts of original insurance contract premium | | |
| Net cash receipts from reinsurance | | |

| | | |
|--------------------------------------------------------------------------------------------------|------------------|------------------|
| Net increase of policy-holder deposit and investment | | |
| Net increase of trading financial assets disposal | | |
| Cash receipts from interest, handling charges and commission | | |
| Net increase of loans from others | | |
| Net increase of repurchase | | |
| Receipts of tax refund | 115,283,402.30 | 130,734,982.47 |
| Other cash receipts related to operating activities | 73,664,191.27 | 43,268,423.30 |
| Subtotal of cash inflows from operating activities | 5,249,127,381.21 | 4,921,032,732.82 |
| Cash payments for goods purchased and services received | 3,128,708,022.97 | 2,825,868,473.26 |
| Net increase of loans and advances to clients | | |
| Net increase of central bank deposit and interbank deposit | | |
| Cash payment of insurance indemnities of original insurance contracts | | |
| Cash payment of interest, handling charges and commission | | |
| Cash payment of policy bonus | | |
| Cash paid to and on behalf of employees | 780,795,724.43 | 701,787,768.62 |
| Cash payments of taxes and rates | 520,695,736.78 | 425,125,757.61 |
| Other cash payments related to operating activities | 390,778,683.87 | 379,032,557.35 |
| Subtotal cash outflows from operating activities | 4,820,978,168.05 | 4,331,814,556.84 |
| Net cash flows from operating activities | 428,149,213.16 | 589,218,175.98 |
| II. Cash flows from investing activities: | | |
| Cash received from return of investments | | |
| Cash received from return on investments | 30,164,042.28 | 21,406,892.06 |
| Net cash received from the disposal of fixed assets, intangible asset and other long-term assets | 104,734.00 | 766,877.35 |
| Net cash received from the disposal of subsidiaries & other business units | | |
| Other cash receipts related to investing activities | 1,360,037,168.56 | 1,415,422,278.35 |
| Subtotal of cash inflows from investing activities | 1,390,305,944.84 | 1,437,596,047.76 |
| Cash paid for acquiring fixed assets, intangible assets and other long-term assets | 71,870,543.28 | 99,252,748.62 |
| Cash paid for acquiring investments | | |
| Net increase of pledged loans | | |
| Net cash paid for acquiring subsidiaries & other business units | | |
| Other cash payments related to investing activities | 1,323,493,000.00 | 1,532,809,956.64 |
| Subtotal of cash outflows from investing activities | 1,395,363,543.28 | 1,632,062,705.26 |
| Net cash flows from investing activities | -5,057,598.44 | -194,466,657.50 |

| | | |
|--------------------------------------------------------------------------------------------------|-----------------|-----------------|
| III. Cash flows from financing activities: | | |
| Cash received from investment by others | | |
| Including: cash received by subsidiaries from non-controlling owners | | |
| Cash received from borrowings | | |
| Cash received from issuing of bonds | | |
| Other cash receipts related to financing activities | | |
| Subtotal of cash inflows from financing activities | | |
| Cash repayments of borrowings | | |
| Cash paid for distribution of dividends or profits and for interest expenses | 272,136,330.79 | 234,659,145.56 |
| Including: cash paid for distribution of dividends or profits by subsidiaries to minority owners | | |
| Other cash payments related to financing activities | | |
| Subtotal of cash outflows from financing activities | 272,136,330.79 | 234,659,145.56 |
| Net cash flows from financing activities | -272,136,330.79 | -234,659,145.56 |
| IV. Effect of foreign exchange rate changes on cash & cash equivalents | 2,273,563.27 | 439,934.47 |
| V. Net increase in cash and cash equivalents | 153,228,847.20 | 160,532,307.39 |
| Add: Opening balance of cash and cash equivalents | 416,878,114.31 | 390,261,119.34 |
| VI. Closing balance of cash and cash equivalents | 570,106,961.51 | 550,793,426.73 |

8、Cash Flow Statement of the Parent Company for the year ending September 30, 2015

(Unit: RMB)

| Items | Current period cumulative | Preceding period comparative |
|-----------------------------------------------------------|---------------------------|------------------------------|
| I. Cash flows from operating activities: | | |
| Cash receipts from sale of goods or rendering of services | 1,061,229,441.39 | 772,936,664.28 |
| Receipts of tax refund | 63,426,900.78 | 60,060,911.92 |
| Other cash receipts related to operating activities | 5,233,909.74 | 3,373,497.78 |
| Subtotal of cash inflows from operating activities | 1,129,890,251.91 | 836,371,073.98 |
| Cash payments for goods purchased and services received | 773,537,742.53 | 615,593,915.23 |
| Cash paid to and on behalf of employees | 136,473,215.92 | 126,036,150.26 |
| Cash payments of taxes and rates | 79,358,935.21 | 56,642,734.41 |
| Other cash payments related to operating activities | 50,277,115.77 | 56,197,283.45 |
| Subtotal cash outflows from operating activities | 1,039,647,009.43 | 854,470,083.35 |
| Net cash flows from operating activities | 90,243,242.48 | -18,099,009.37 |

| | | |
|--------------------------------------------------------------------------------------------------|------------------|-----------------|
| II. Cash flows from investing activities: | | |
| Cash received from return of investments | | |
| Cash received from return on investments | 21,248,786.72 | 7,470,408.43 |
| Net cash received from the disposal of fixed assets, intangible asset and other long-term assets | | 381,926.50 |
| Net cash received from the disposal of subsidiaries & other business units | | |
| Other cash receipts related to investing activities | 784,387,138.64 | 441,760,828.31 |
| Subtotal of cash inflows from investing activities | 805,635,925.36 | 449,613,163.24 |
| Cash paid for acquiring fixed assets, intangible assets and other long-term assets | 23,047,074.13 | 24,644,972.00 |
| Cash paid for acquiring investments | | |
| Net cash paid for acquiring subsidiaries & other business units | | |
| Other cash payments related to investing activities | 1,312,909,036.65 | 558,715,970.31 |
| Subtotal of cash outflows from investing activities | 1,335,956,110.78 | 583,360,942.31 |
| Net cash flows from investing activities | -530,320,185.42 | -133,747,779.07 |
| III. Cash flows from financing activities: | | |
| Cash received from investment by others | | |
| Cash received from borrowings | | |
| Cash received from issuing of bonds | | |
| Other cash receipts related to financing activities | 739,553,745.46 | 372,189,377.46 |
| Subtotal of cash inflows from financing activities | 739,553,745.46 | 372,189,377.46 |
| Cash repayments of borrowings | | |
| Cash paid for distribution of dividends or profits and for interest expenses | 272,136,330.79 | 234,659,145.56 |
| Other cash payments related to financing activities | | |
| Subtotal of cash outflows from financing activities | 272,136,330.79 | 234,659,145.56 |
| Net cash flows from financing activities | 467,417,414.67 | 137,530,231.90 |
| IV. Effect of foreign exchange rate changes on cash & cash equivalents | 465,137.37 | -217,862.00 |
| V. Net increase in cash and cash equivalents | 27,805,609.10 | -14,534,418.54 |
| Add: Opening balance of cash and cash equivalents | 132,101,639.38 | 44,333,053.35 |
| VI. Closing balance of cash and cash equivalents | 159,907,248.48 | 29,798,634.81 |

II. Audit report

Has the Third Quarterly Report been audited?

Yes No

The Third Quarterly Report has not been audited.

Board Chairman: Frédéric VERWAERDE

Zhejiang Supor Co., Ltd.

October 24, 2015