# SUPOR 亦泊尔 <br> Zhejiang Supor Co．，Ltd． 

## Semiannual Report 2015

## August 2015

## SECTION I IMPORTANT NOTES, TABLE OF CONTENTS AND

## DEFINITIONS

The Board of Directors and the Board of Supervisors of Zhejiang Supor Co., Ltd. (hereinafter referred to as the "Company") and all its directors, supervisors and senior executives warrant that this semiannual report is true, accurate and complete, and does not contain any fictitious statements, misleading information or significant omissions. All directors, supervisors and senior executives of the Company undertake, separately and jointly, all responsibilities in relation to the truth, accuracy and completeness hereof.

Besides director below, other directors have attended the Board Meeting in person, in which the current annual report was reviewed and approved.

| The Name of Director Absent | The Position of Director <br> Absent | The Reason for Director <br> Absent | The name of Proxy |
| :--- | :--- | :--- | :--- |
| Su Yan | Director | Business Trip | Su Xianze |

The Company does not plan to distribute cash dividends, bonus shares, or convert capital reserve into share capital.

Mr. Frédéric VERWAERDE Chairman of the Board of Directors, and Mr. Xu Bo, Chief Financial Officer of the Company, hereby confirm that the Financial Report enclosed in this Semiannual Report is true, accurate and complete.

Investors are kindly reminded to pay attention to possible investment risks caused by declining market demand under the depressed macroeconomic
situation, acceleration of industrial competition, fluctuation of RM price, rigid increase of human cost, and fluctuation of exchange rate.

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## Definitions

| Items | means | Definitions |
| :---: | :---: | :---: |
| SZSE | means | Shenzhen Stock Exchange |
| CSRC | means | China Securities Regulatory Commission |
| Securities Clearing Corporation | means | Shenzhen Branch of China Securities Depository and Clearing Corporation Limited |
| The Company/this Company | means | Zhejiang Supor Co., Ltd. |
| SEB Internationale | means | SEB INTERNATIONALE S.A.S |
| SEB Group | means | SEB S.A. |
| Equity Incentive Plan for 2012 | means | Stock Option and Restricted Stock Incentive Plan (Revised Draft) |
| Equity Incentive Plan for 2013 | means | Restricted Stock Incentive Plan (Revised Draft) |
| Zhejiang Electrical Appliances | means | Zhejiang Supor Electrical Appliance Manufacturing Co., Ltd |
| Supor Electrical | means | Zhejaing Shaoxing Supor Domestic Electrical Appliances Co., Ltd |
| Shaoxing Supor | means | Zhejiang Shaoxing Supor Domestic Appliances Co., Ltd. |
| Supor Vietnam | means | Supor (Vietnam) Co., Ltd |
| Wuhan Recycling | means | Wuhan Supor Recycling Co., Ltd |
| Wuhan Cookware | means | Wuhan Supor Cookware CO., Ltd. |
| Wuhan PC | means | Wuhan Supor Pressure Cooker Co., Ltd. |
| Omegna | means | Hangzhou Omegna Commercial Trade Co., Ltd. |
| Shanghai Sales | means | Shanghai Supor Cookware Selling Co., Ltd. |
| P\&R | means | Zhejiang Supor Plastic \& Rubber Co., Ltd |
| Wuhan Supor | means | Wuhan Supor Co., Ltd |
| Yuhuan Recycling | means | Yuhuan Supor Recycling Co., Ltd. |

## SECTION II COMPANY PROFILE

## I. Brief Introduction

| Short Form of the Stock: | Supor | Stock Code | 002032 |
| :--- | :--- | :--- | :--- |
| Stock Exchange for Stock <br> Listing | Shenzhen Stock Exchange |  |  |
| Chinese Name of the Company | Zhejiang Supor Co., Ltd. |  |  |
| Abbreviated Chinese Name of <br> the Company (if any) | Supor |  |  |
| English Name of the Company <br> (if any) | ZHEJIANG SUPOR CO., LTD |  |  |
| Abbreviated English Name of <br> the Company (if any) | SUPOR |  |  |
| Legal Representative | Frédéric VERWAERDE |  |  |

## II. Contact Person and Contact Information

|  | Board Secretary | Representative of Securities Affairs |
| :--- | :--- | :--- |
| Name | Ye Jide | Fang Lin |
| Address | 19F of Supor Building, No.1772 Jianghui <br> Road, New \& High Tech Development <br> Zone, Hangzhou China | 19F of Supor Building, No.1772 Jianghui <br> Road, New \& High Tech Development <br> Zone, Hangzhou China |
| Tel.: | $0571-86858778$ | $0571-86858778$ |
| Fax: | $0571-86858678$ | flin@supor.com |
| Email | yjd@ supor.com | 0571-86858678 |

## III. Other Information

## 1. Contact information

Change of the registered address, office address and postal code, website or email address of the Company during the reporting period
$\square$ Applicable $\sqrt{ }$ Not Applicable
The registered address, office address and postal code, website and email address of the Company has not changed during the reporting period. Refer to Annual Report 2014 for specifics.

## 2. Media for Information Disclosure and Archiving

Change of information disclosure or archiving media during the reporting period
$\square$ Applicable $\sqrt{ }$ Not Applicable
Papers appointed by the Company for information disclosure:, website appointed by CSRC for publishing semiannual report, and the place for archiving the Company's semiannual report have not changed during the reporting period. Refer to Annual Report 2014 for specifics.

## 3. Changes of Registration

Change of registration information during the reporting period
$\square$ Applicable $\sqrt{ }$ Not Applicable
The registration date, registration place, registration number, tax registration number and organization code have not changed during the reporting period. Refer to Annual Report 2014 for specifics.

## SECTION III MAJOR ACCOUNTING DATA AND FINANCIAL INDICATORS

## I. Major Accounting Data and Financial Indicators

Has the Company retroactively adjusted or restated the accounting data of previous years due to change of accounting policy or correction of accounting errors?
$\square$ Yes $\sqrt{ }$ No

|  | This period | Amount YoY | Year-on-year increase/decrease |
| :---: | :---: | :---: | :---: |
| Total sales (yuan) | 5,379,574,852.09 | 4,642,903,746.81 | 15.87\% |
| Net profit attributed to shareholders of listed company (yuan) | 395,081,399.38 | 331,448,600.90 | 19.20\% |
| Net profit attributed to shareholders of listed company deducted by non-recurring profit or loss (yuan) | 362,593,758.54 | 311,931,067.60 | 16.24\% |
| Net cash flows resulting from operating activities | 111,878,359.38 | 329,143,759.11 | -66.01\% |
| Basic earnings per share (yuan/share) | 0.623 | 0.523 | 19.12\% |
| Diluted earnings per share (yuan/share) | 0.623 | 0.523 | 19.12\% |
| Return on weighted average net assets | 10.03\% | 9.61\% | 0.42\% |
|  | Amount at period-end | Amount at period-begin | Increase/decrease compared with last year-end |
| Total assets (yuan) | 6,524,533,864.22 | 6,633,644,956.98 | -1.64\% |
| Net assets attributed to shareholders of listed company (yuan) | 3,913,322,254.19 | 3,788,068,076.63 | 3.31\% |

## II. Accounting Data Discrepancies under Chinese and Overseas Accounting Standards

(1) Net profit and net assets discrepancies in financial statements disclosed separately under International Accounting Standards and Chinese Accounting Standards

## $\square$ Applicable $\sqrt{ }$ Not Applicable

(1) No net profit and net assets discrepancies in financial statements disclosed separately under International Accounting Standards
and Chinese Accounting Standards existed during the reporting period.

## (2) Net profit and net assets discrepancies in financial statements disclosed separately under Overseas Accounting Standards and Chinese Accounting Standards

$\square$ Applicable $\sqrt{ }$ Not Applicable
(1) No net profit and net assets discrepancies in financial statements disclosed separately under Overseas Accounting Standards and

Chinese Accounting Standards existed during the reporting period.

## III. Non-recurring Profit or Loss Items and Amount

$\checkmark$ Applicable $\quad$ Not Applicable
(Unit: RMB)

| Item | Amount | Explanation |
| :--- | ---: | ---: |
| Profit or loss on disposal of non-current assets (including <br> written-off part of provision for impairment loss) | $-275,189.80$ |  |
| Government grant included in current period profit or loss <br> (excluding those closely related to operating activities or regular <br> government grants) | $19,303,260.00$ |  |
| Other non-operating revenues or expenditures | $-190,341.25$ |  |
| Other profit or loss defined as non-recurring profit or loss | $23,542,756.43$ | Mainly investment income from <br> financial products |
| Less: income tax impact | $9,010,731.96$ |  |
| Impact of minority interest (after tax) | $882,112.58$ |  |
| Total |  |  |

For the non-recurring profit or loss defined by the Company in accordance with the definition in the "Regulations of Questions and Responses of Information Disclosure Standard by Companies Publicly Issuing Securities No. 1 --- Non-recurring Profit or Loss", and for defining the non-recurring profit or loss listed in the "Regulations of Questions and Responses of Information Disclosure Standard by Companies Publicly Issuing Securities No. 1 --- Non-recurring Profit or Loss" as recurring gains and losses, the Company shall specify the reason.
$\square$ Applicable $\sqrt{ }$ Not Applicable
The Company did not define any "non-recurring profit or loss" as defined in accordance with the "Regulations of Questions and Responses of Information Disclosure Standard by Companies Publicly Issuing Securities No. 1 --- Non-recurring Profit or Loss" as "recurring profit or loss" during the reporting period.

## SECTION IV REPORT OF THE BOARD OF DIRECTORS

## I. Description

Against the economic downturn during first half of 2015, Chinese economic structure is further optimized benefiting from government's macro-control policies. With recovery of domestic CW and SDA industries, the Company maintained stable growth of general business sales. In the reporting period, the total sales reached 5,379,574,852.09 yuan, indicating an increase of $15.87 \%$ compared with the same period last year. The total profit was $545,761,024.33$ yuan, increased by $22.81 \%$ YoY. Earnings per share was 0.623 yuan, with YoY growth of $19.12 \%$. Both CW and electrical appliances business behaved well. The total sales of main CW business was $2,238,216,314.95$ yuan, representing a YoY growth of $18.83 \%$ and the total sales of main electrical appliance business was $3,102,781,339.87$ yuan, with year-on-year growth of $15.52 \%$. Total sales of the main domestic sales was $3,670,416,189.37$ yuan, increased by $15.41 \%$ YoY. For the main export business, the total sales was $1,684,246,573.74$ yuan, up $20.12 \%$ YoY.

## II. Main Business Analysis

## Overview

The main business sales of the Company during the reporting period was $5,354,662,763.11$ yuan, with an increase of $772,148,972.63$ yuan compared with the same period last year and a growth rate of $16.85 \%$. The main contributing factors are the expanded sales of cookware and electrical appliances, and expansion of market share. The main business cost was $3,800,345,268.21$ yuan, indicating an increase of $589,427,544.18$ yuan and growing rate of $18.36 \%$. The gross profit margin of main business was $29.03 \%$ with a decrease of $0.90 \%$, mainly due to changes of company products and customer structure.

Changes of main financial data
(Unit: RMB)

|  | This period | Amount YoY | YoY increase / decrease | Reason of change |
| :---: | :---: | :---: | :---: | :---: |
| Total sales | 5,379,574,852.09 | 4,642,903,746.81 | 15.87\% |  |
| Operating Cost | 3,826,621,021.75 | 3,272,332,302.56 | 16.94\% |  |
| Selling and distribution expenses | 836,869,586.54 | 774,811,596.87 | 8.01\% |  |
| Management expenses | 161,745,534.05 | 157,525,244.25 | 2.68\% |  |
| Financial expense | -7,892,741.83 | -10,175,630.63 | 22.43\% |  |
| Income tax expense | 104,894,285.29 | 76,010,920.08 | 38.00\% | Mainly due to increase of total profit and change of income tax of parent company and Wuhan Cookware |
| R\&D investment | 139,998,902.78 | 126,683,771.60 | 10.51\% |  |
| Net cash flows resulting | 111,878,359.38 | 329,143,759.11 | -66.01\% | Mainly due to decrease |


| from operating activities |  |  |  | of cash received from selling commodities and offering labor |
| :---: | :---: | :---: | :---: | :---: |
| Net cash flow from investment activities | 75,193,184.28 | 478,306,191.73 | -84.28\% | Mainly due to decrease of cash inflow arising from investing activities |
| Net cash flow from financing activities | -272,136,330.79 | -234,659,145.56 | -15.97\% |  |
| Net increase in cash and cash equivalents | -86,170,337.65 | 573,951,623.99 | -115.01\% | Mainly due to decrease of net cash flow arising from investing activities |

Significant change of profit structure or profit resource during the reporting period
$\square$ Applicable $\sqrt{ }$ Not Applicable
No significant change of profit structure or profit resource during the reporting period
Future development and planning disclosed in documents for public disclosure, such as prospectus and assets restructuring report that extended to the reporting period

## $\square$ Applicable $\sqrt{ }$ Not Applicable

No future development and planning disclosed in documents for public disclosure, such as prospectus and assets restructuring report that extended to the reporting period

Review of the implementation progress in the reporting period of the operation plans disclosed before

With launch of a series of innovative products, the Company further enhanced its product competitiveness and market share. For example, the marketing of "Fresh Breath" electric PC drove the market share of the entire electric PC category to break $31 \%$. For expansion of H\&PC business, the Company's innovative products were well received in the market.

For development of tier-3 and 4 markets, against the downturn of domestic economy in the first half of 2015 (GDP growth was $7.0 \%$ ) and insufficient domestic demand, the government pushed forward macro-control policies to further optimize economic structure. As a result, consumption expenditure contributed $60 \%$ to GDP growth (YoY increase of $5.7 \%$ ). On-line retail got growth of $39.1 \%$ compared with the same period last year. The gap between urban and rural per capita net income was further shortened. The Company continued increasing the quantity of selling points in tier-3 and 4 markets and improving service quality. Coverage of selling points was further increased. Meanwhile, E-commerce got rapid development, embodied in domestic sales ratio and contribution of special products for on-line sales.

Brand building achieved good results. Under the influence of the "PK between Chinese and Japanese Rice Cooker" evaluation of CCTV's Consumption Protest column, Supor rice cooker won the contest, and its brand awareness and reputation were further elevated.

Regarding export business, the continuous transfer of SEB orders improved the Company's productivity and industrial competitiveness.

## III. Contents of Main Business

(Unit: RMB)

|  | Total sales | Operating Cost | Gross profit | YoY Increase/ | YoY Increase/ | YoY increase/ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |


|  |  |  | margin | decrease of sales | decrease of operating cost | decrease of gross profit margin |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| By Industries |  |  |  |  |  |  |
| Cookware | 2,238,216,314.95 | 1,531,310,808.10 | $31.58 \%$ | 18.83\% | $22.04 \%$ | -1.80\% |
| Electrical appliances | 3,102,781,339.87 | 2,257,407,711.67 | 27.25\% | 15.52\% | 16.04\% | -0.32\% |
| Plastic \& rubber | 13,665,108.29 | 11,626,748.44 | 14.92\% | 3.89\% | 8.76\% | -3.81\% |
| Subtotal | 5,354,662,763.11 | 3,800,345,268.21 | 29.03\% | 16.85\% | 18.36\% | -0.90\% |
| By Products |  |  |  |  |  |  |
| Electric pot | 1,556,761,018.34 | 1,094,834,358.51 | 29.67\% | 21.70\% | $22.51 \%$ | -0.46\% |
| Set pot | 459,502,671.18 | 368,910,001.77 | 19.72\% | 2.60\% | 3.08\% | -0.37\% |
| By Areas |  |  |  |  |  |  |
| Domestic sales | 3,670,416,189.37 | 2,416,944,960.02 | $34.15 \%$ | 15.41\% | 17.11\% | -0.96\% |
| Export sales | 1,684,246,573.74 | 1,383,400,308.19 | 17.86\% | 20.12\% | 20.61\% | -0.33\% |
| Subtotal | 5,354,662,763.11 | 3,800,345,268.21 | 29.03\% | 16.85\% | 18.36\% | -0.90\% |

## IV. Analysis of Core Competitiveness

## 1. Outstanding product innovation capability

As a company devoted to R\&D, manufacturing and selling of CW and kitchen SDA products, Supor has an acute observation and scientific research of the needs of Chinese consumers, and has developed a systematic innovation system to ceaselessly launch new products to the market. It is the company that produced the first safety pressure cooker in China - the benchmark for China's pressure cooker industry; the company first invented uncoated and rust-proof technology, leading CW industry into rust-proof iron wok times. It is the company that invented thermospot fumeless wok and launched IH spherical pot RC, keeping promises on innovation and quality to push industrial progress and change the kitchen life for Chinese families. According to a third party's monitoring data, Supor's CW business maintains the leading position in the market; sales of electric RC, electric PC, IH and electric kettle categories consistently rank the second position in the SDA industry.
2. Well-developed dealers network

Supor has stable dealer teams, and has been maintaining good cooperative relationship with them. The relatively high coverage rate and density of its sales network ensure the uninterrupted supply of Supor products.

## 3. Powerful R\&D and manufacturing ability

Supor has built five production sites, respectively in Yuhuan, Wuhan, Hangzhou, Shaoxing and Vietnam. Wuhan Site is the CW R\&D and manufacturing base with highest deliverability in the world. Shaoxing Site also boasts leading manufacturing capacity of SDA products in the world. The strong R\&D and manufacturing power and the highly professional R\&D team provide a guarantee for the quality and innovation capacity of Supor products.

## 4. Synergistic effect of integration with SEB

The strategic cooperation between Supor and SEB started in 2006. By this period-end, SEB held $71.55 \%$ shares of the Company. SEB Group is a company of more than 150 years, with 10 categories (including PC, frying pan, juice maker, electrical kettle, electrical fryer) occupying the largest market shares in the world. The powerful combination between Supor and SEB has brought steady export orders to the Company, and increased its overall business size and manufacturing capacity. Meanwhile, the cooperation
in R\&D and management will definitely enhance the core competitiveness of the Company.

## V. Analysis of Investment Status

## 1. Foreign equity investment

## (1) Foreign investment

$\square$ Applicable $\sqrt{ }$ Not Applicable
No foreign investment was made in the reporting period.
(2) Holding of financial company's equity
$\square$ Applicable $\sqrt{ }$ Not Applicable
No financial company's equity was held by the Company in the reporting period.
(3) Information on securities investment
$\square$ Applicable $\sqrt{ }$ Not Applicable
No securities investment was made in the reporting period.
(4) Holding of other Listed Company's Equity
$\square$ Applicable $\sqrt{ }$ Not Applicable
The Company did not hold equities of other listed companies at period-end.

## 2. Consigned financing, derivative investment and consigned loan

## (1) Consigned financing

$\square$ Applicable $\sqrt{ }$ Not Applicable
No consigned financing was made in the reporting period.
(2) Derivative investment
$\square$ Applicable $\sqrt{ }$ Not Applicable
No derivative investment was made in the reporting period.
(3) Consigned loan
$\square$ Applicable $\sqrt{ }$ Not Applicable
No consigned loan was made in the reporting period.

## 3. Use of raised funds

$\square$ Applicable $\sqrt{ }$ Not Applicable
No use of raised funds happened in the reporting period

## 4. Main subsidiaries and joint stock companies

$\checkmark$ Applicable $\quad$ Not Applicable
Information on main subsidiaries and joint stock companies
(Unit: RMB)

| Company <br> name | Business type | Industry | Main products or services | Registered capital | Total assets | Net assets | Total sales | Operating <br> profit | Net profit |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wuhan <br> Supor <br> Pressure <br> Cooker Co., <br> Ltd. | Subsidiary | Manufactur ing | Cookware | $\begin{aligned} & \text { RMB224,0 } \\ & 39,000 \end{aligned}$ | $\begin{array}{r} 300,766,55 \\ 8.10 \end{array}$ | $\begin{array}{r} 293,059,26 \\ 3.86 \end{array}$ | 8,250,000.0 | $395,834.8$ 0 | 3,484,372.89 |
| Wuhan <br> Supor Co., <br> Ltd | Subsidiary | Manufactur ing | Electrical <br> appliances | RMB5.18M | 15,757,564. | $\begin{array}{\|r\|} \hline 14,578,965 . \\ 71 \end{array}$ |  | -166,933. | -166,933.48 |
| Zhejaing <br> Shaoxing <br> Supor <br> Domestic <br> Electrical <br> Appliances <br> Co., Ltd | Subsidiary | Manufactur ing | Electrical <br> appliances | RMB2M | $\begin{array}{r} 51,338,065 . \\ 64 \end{array}$ | $\begin{array}{\|r} 51,214,031 . \\ 78 \end{array}$ |  | $\left.\begin{array}{\|r\|} 747,794.5 \\ 2 \end{array} \right\rvert\,$ | 561,402.63 |
| Wuhan <br> Supor <br> Cookware <br> CO., Ltd. | Subsidiary | Manufactur ing | Cookware | HKD 86M | $\begin{array}{r} 1,713,273,2 \\ 72.99 \end{array}$ | $\begin{array}{\|r\|} \hline 1,029,367,2 \\ 85.13 \end{array}$ | $\begin{array}{\|r\|} \hline 1,432,610,6 \\ 83.64 \end{array}$ | $\left.\begin{array}{\|r\|} 135,385,1 \\ 18.86 \end{array} \right\rvert\,$ | 101,827,934. <br> 27 |
| Zhejiang <br> Supor <br> Electrical <br> Appliance <br> Manufacturi <br> ng Co., <br> Ltd | Subsidiary | Manufactur ing | Electrical appliances | $\begin{aligned} & \mathrm{HKD} \\ & 126,000,00 \\ & 0 \end{aligned}$ | $\begin{array}{r} 1,519,771,7 \\ 14.29 \end{array}$ | $\begin{array}{\|r\|} \hline 1,000,308,8 \\ 97.17 \end{array}$ | $\begin{array}{r} 1,233,438,9 \\ 32.50 \end{array}$ | $\left.\begin{array}{\|r\|} 93,992,17 \\ 3.85 \end{array} \right\rvert\,$ | $\begin{array}{r} 76,348,067.6 \\ 9 \end{array}$ |
| Zhejiang <br> Supor <br>  | Subsidiary | Manufactur ing | Plastic and rubber manufacturi | $\begin{aligned} & \text { RMB8.044 } \\ & 7 \mathrm{M} \end{aligned}$ | $\begin{array}{r} 130,999,31 \\ 3.25 \end{array}$ | $\begin{array}{\|r\|} \hline 98,027,736 . \\ 70 \end{array}$ | $\begin{array}{r} 97,394,328 . \\ 05 \end{array}$ | $\left.\begin{array}{\|r\|} 7,269,573 \\ .05 \end{array} \right\rvert\,$ | 5,998,381.36 |


| Rubber Co., <br> Ltd |  |  | ng |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Yuhuan <br> Supor <br> Recycling <br> Co., Ltd. | Subsidiary | Commercia 1 | Recycling of used metal | $\begin{aligned} & \text { RMB500,0 } \\ & 00 \end{aligned}$ | 2,948,988.7 | 2,948,988.7 |  | -997.01 | -997.01 |
| Zhejiang <br> Shaoxing <br> Supor <br> Domestic <br> Appliances <br> Co., Ltd. | Subsidiary | Manufactur ing | Small appliance, kitchen appliance | RMB610M | $\begin{array}{r} 1,940,009,0 \\ 74.39 \end{array}$ | $\begin{array}{r} 1,617,838,4 \\ 31.54 \end{array}$ | $\begin{array}{r} 1,883,614,5 \\ 14.51 \end{array}$ | $\begin{array}{r} 194,757,0 \\ 22.64 \end{array}$ | $\begin{array}{r} 175,377,571 . \\ 85 \end{array}$ |
| Supor <br> (Vietnam) <br> Co., Ltd | Subsidiary | Manufactur ing | CW and electrical appliances | USD 15M | $170,978,64$ 2.15 | $\begin{array}{r} 112,377,33 \\ 9.44 \end{array}$ | $\begin{array}{\|r} 94,392,766 . \\ 16 \end{array}$ | $\left\|\begin{array}{r} 4,514,879 \\ .61 \end{array}\right\|$ | 4,258,678.52 |
| Wuhan <br> Supor <br> Recycling <br> Co., Ltd | Subsidiary | Commercia 1 | Recycling of used metal | RMB1M | 1,895,577.9 | $1,585,759.3$ 3 | $\begin{array}{r} 5,916,379.8 \\ 9 \end{array}$ | 37,809.98 | 15,934.94 |
| Hangzhou <br> Omegna <br> Commercial <br> Trade Co., <br> Ltd. | Subsidiary | Commercia 1 | CW and electrical appliances | RMB10M | 28,728,584. | $\begin{array}{r} -9,043,251 . \\ 91 \end{array}$ | $\begin{array}{r} 15,237,884 . \\ 59 \end{array}$ | $\begin{array}{r} -2,190,37 \\ 7.96 \end{array}$ | -2,114,852.15 |
| Shanghai <br> Supor <br> Cookware <br> Selling Co., <br> Ltd. | Subsidiary | Commercia 1 | CW and electrical appliances | RMB5M | $15,890,019 .$ $85$ | $\begin{array}{r} 6,117,440.3 \\ 4 \end{array}$ | $\begin{array}{r} 27,298,075 . \\ 33 \end{array}$ | $\begin{array}{r} 392,733.2 \\ 1 \end{array}$ | 302,620.63 |

## 5. Information on big projects invested by non raised funds

## $\square$ Applicable $\sqrt{ }$ Not Applicable

No big projects invested by non raised funds existed in the reporting period.

## VI. Forecast of Business Performance of Jan.-Sept. 2015

Operation forecast for Jan.-Sept. 2015: Net profit attributed to the shareholders of the listed company is positive and does not belong to the situation of "turning losses into profits".

Net profit attributed to the shareholders of the listed company is positive and does not fit to the scenario of "turning losses into profits"

| Fluctuation rate of net profit attributed to | $0.00 \%$ | to | $30.00 \%$ |
| :--- | :--- | :--- | :--- |


| shareholders of the listed Company during <br> Jan.-Sept. 2015 |  |  |  |
| :--- | :--- | :--- | :--- |
| Fluctuation range of net profit attributed to the <br> shareholders of the listed company during <br> Jan.-Sept.2015 (10KRMB) |  | $50,826.18$ | to |

VII. Explanation of the Board of Directors and the Board of Supervisors of the "Non-standard Audit Report" by the Certified Public Accountants
$\square$ Applicable $\sqrt{ }$ Not Applicable

## VIII. Explanation of the Board of Directors of the Previous Year's 'Non-standard Audit Report'

$\square$ Applicable $\sqrt{ }$ Not Applicable

## IX. Implementation of Profit Distribution during Reporting Period

Execution or adjustment of profit distribution plan in the reporting period, especially cash dividends plan and conversion of public reserves into capital stock plan
$\checkmark$ Applicable $\quad$ Not Applicable
Adopted by the Annual General Meeting of Shareholders for 2014 held on April 15, 2015, based on the total capital stock of $632,875,188$ shares (total capital stock of $633,853,440$ shares on December 31, 2014 deducted by 978,252 restricted stock repurchased and canceled by the Company), the Company has distributed cash dividend of 4.30 yuan (tax included) per 10 shares, and the total amount of cash profit distribution was $272,136,330.84$ yuan. On May 22, 2015, the Company published Implementation of Profit Distribution Plan for 2014 in Securities Times, China Securities Journal, Securities Daily and cninfo.com.cn., and confirmed the date of registration was May 28, 2015, and the ex dividend date was May 29, 2015.

This plan had been implemented on May 29, 2015.

| Special explanation of the cash dividend policy |  |
| :--- | :--- |
| Whether or not in compliance with the Articles of Association or <br> resolutions of shareholders' meeting | Yes |
| Are the dividends issuance standard and percentage clear? | Yes |
| Are relevant policy making procedures and mechanisms <br> complete? | Yes |
| Have independent directors fulfilled their duties well? | Yes |
| Have minority shareholders fully expressed their opinions and | Yes |


| appeals? Are their legitimate rights fully protected? |  |
| :--- | :--- |
| Are the conditions and procedures for altering of cash dividends <br> policies transparent and rule-compliant? | N/A |

## X. Pre-proposal on Profit Distribution or Conversion of Public Reserves into Capital Stock

## $\square$ Applicable $\sqrt{ }$ Not Applicable

The Company does not plan to distribute cash dividends, bonus shares, or convert capital reserve into share capital in this reporting period.

## XI. Registration List of Receiving Investigation \& Research, Communication and Interview Activities during the Reporting Period

V Applicable $\quad$ Not Applicable

| Time of reception | Place of reception | Type of reception | Client type | Client | Topics and materials <br> submitted |
| :--- | :--- | :--- | :--- | :--- | :--- |
| February 5, 2015 | Securities <br> Department of the <br> Company | Communication <br> through telephone | Individual | Individual investor | Operation condition of the <br> Company; no materials <br> provided. |
| March 10, 2015 | Securities <br> Department of the <br> Company | Communication <br> through telephone | Individual | Individual investor | Operation condition of the <br> Company; no materials <br> provided. |
| March 12, 2015 | Securities <br> Department of the <br> Company | Communication <br> through telephone | Individual | Individual investor | Operation condition of the <br> Company; no materials <br> provided. |
| April 21,2015 | Securities <br> Department of the <br> Company | On-site visit | Institution | Institutional <br> investor | Business operation and <br> products of the Company; <br> no materials provided. |
| May 7, 2015 | Securities <br> Department of the <br> Company | Communication <br> through telephone | Institution | Institutional | Business operation and <br> products of the Company; <br> no materials provided. |

## SECTION V SIGNIFICANT EVENTS

## I. Corporate Governance of the Company

In the reporting period, the Company further standardized the operation of the Company and improved the governance by continuously establishing and strengthening the corporate governance system, improving the internal control and management system, and deepening the governing process strictly in accordance with the Company Law, the Securities Law, and the Stocks Listing Rules of Shenzhen Stock Exchange as well as other regulations of CSRC.

The Company also revised the Articles of Association during the reporting period.
By the end of the reporting period, the actual governance of the Company is in compliance with the regulatory documents of CSRC and Shenzhen Stock Exchange. No any governance problem existed remain solved in this period. There were no discrepancies between the corporate governance and Company Law and CSRC regulations.

## II. Lawsuits

Significant Litigations and Arbitrations
$\square$ Applicable $\sqrt{ }$ Not Applicable
There was no significant litigation or arbitration occurred in the reporting period.
Other lawsuits
$\square$ Applicable $\sqrt{ }$ Not Applicable

## III. Questioning by Media

$\square$ Applicable $\sqrt{ }$ Not Applicable
No issues questioned by media happened in the reporting period.

## IV. Bankruptcy or Reorganization

$\square$ Applicable $\sqrt{ }$ Not Applicable
No bankruptcy or reorganization related matters happened in the reporting period.

## V. Transaction of Assets

## 1. Assets acquisition

$\square$ Applicable $\sqrt{ }$ Not Applicable
No assets was acquired during the reporting period.

## 2. Sale of assets

$\square$ Applicable $\sqrt{ }$ Not Applicable

No assets was sold during the reporting period.

## 3. Business combination

$\square$ Applicable $\sqrt{ }$ Not Applicable

No business combination was made during the reporting period.

# VI. Implementation and Impact of the Company's Equity Incentive Plan 

## $\sqrt{ }$ Applicable $\quad$ Not Applicable

The First Interim General Meeting of Shareholders of 2012 and the Second Interim General Meeting of Shareholders of 2013 have authorized the Board of Directors to deal with issues related to implementation of Stock Option and Restricted Stock Incentive Plan.

The 22nd Session of the Fourth Board of Directors held on March 25, 2014 reviewed and adopted the Proposal on Unlocking of Restricted Stock within the First Unlock Period of Restricted Stock Incentive Plan, agreeing to unlock the Restricted Stock for 111 qualified Incentive Objects in the first unlock period. The unlocking number of first unlock period was 554,000 shares, which had been circulated on January 5, 2015. Details can be referred to the Announcement of Unlocking of Restricted Stock within the First Unlock Period of Restricted Stock Incentive Plan and the Suggestive Announcement of Unlocking of Restricted Stock during the First Unlock Period of Restricted Stock Incentive Plan disclosed in Securities Times, China Securities Journal, Securities Daily and cninfo.com.cn dated March 27, 2014 and December 30, 2014.

The 5th Session of the Fifth Board of Directors held on March 25, 2015 reviewed and adopted the Proposal on Annulling a Part of Stock Options and Repurchasing and Canceling a Part of Restricted Stock. For failure in meeting set requirements and disqualification of some Incentive Objects due to resignation, the Company decided to annul $1,920,864$ shares of Stock Option and repurchase and cancel 761,292 shares of Restricted Stock at the price of 0 yuan per share, including 693,792 shares of Restricted Stock repurchased and canceled in accordance with Equity Incentive Plan 2012, and 67,500 shares of Restricted Stock repurchased and canceled in accordance with Equity Incentive Plan 2013. Pursuant to the resolutions adopted at the 2nd Session of the Fifth Board of Directors of Zhejiang Supor Co., Ltd. held on August 26, 2014 and the resolutions adopted at the 5th Session of the Fifth Board of Directors held on March 25, 2015, the Company has completed the annulment of a part of Stock Option granted and repurchase and cancellation of Restricted Stock on May 8, 2015 as confirmed by Shenzhen Branch of China Securities Depository and Clearing Corporation Limited. Totally 2,142,624 shares of Stock Option were annulled, and 978,252 shares of Restricted Stock were repurchased at the price of 0 yuan per share and canceled. Details can be referred to the Announcement of Annulling a Part of Stock Options and Repurchasing and Canceling a Part of Restricted Stock, and the Announcement of Completion of Annulment of Stock Option Granted and Repurchase and Cancellation of Restricted Stock disclosed in Securities Times, China Securities Journal, Securities Daily and cninfo.com.cn respectively dated March 26, 2015 and May 11, 2015.

The 5th Session of the Fifth Board of Directors held on March 25, 2015 reviewed and adopted the Proposal on Unlocking of Restricted Stock within the Second Unlock Period and Reserved Restricted Stock within the First Unlock Period, agreeing to unlock the Restricted Stock for 121 qualified Incentive Objects in the second unlock period and the first unlock period of reserved Restrict Stock. The numbers of restricted stock unlockable are respectively $1,068,000$ shares and 36,041 shares, in total $1,104,041$ shares. The unlock date of the Restricted Stock unlockable during the second unlock period (date of circulation) is January 4, 2016. The unlock date of reserved Restricted Stock unlockable during the first unlock period (date of circulation) is October 14, 2015. Details can be referred to the Announcement of Unlock of Restricted Stock during the Second Unlock Period and Reserved Restricted Stock during the First Unlock Period in Securities Times, China Securities Journal, Securities Daily and cninfo.com.cn dated March 26, 2015.

The Company concludes that the Incentive Objects satisfy unlocking conditions, and the subjective qualifications of the Incentive Objects are legal and effective. The above-stated "annulling a part of Stock Options and repurchasing and canceling a part of Restricted Stock" actions are law and regulation compliant, and won't have significant impact on the Company's business
performance or the management team's due diligence. Based on the Company's current situation, without considering the positive impact on the Company's performance of Incentive Plan, the cost of this Incentive Plan and its allocation to each year will lower down the net profit, however this impact is not material. Considering such Incentive Plan would be positive to support the Company's growth and development, and also ignite the management team's enthusiasm and aggressiveness to improve operation efficiency, and reduce agency cost, the cost of such Incentive Plan would be compensated by much bigger improvement on the Company's business performance. The management team will continue to fulfill their obligations in good faith to create values for shareholders.

## VII. Substantive Connected Transaction

## 1. Connected transaction related to daily business

$\checkmark$ Applicable $\quad$ Not Applicable

| Parties involved | Relation | Type of connect <br> ed <br> transacti ons | Content of connect ed transacti ons | Pricing <br> rule of connect <br> ed <br> transacti ons | Price of connect <br> ed <br> transacti <br> ons | Amount of connect ed transacti ons $(10 \mathrm{~K}$ RMB $)$ | Proporti <br> on in <br> similar <br> transacti <br> ons | Transact ion quota granted (10K RMB) | Whether or not beyond the limit | Settleme <br> nt type <br> of <br> connect <br> ed <br> transacti <br> ons | Market price of similar trading achieva ble | Date of disclosu re | Refere nce for disclos ure |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wuhan <br> Anzai <br> Cookwa <br> re Co., <br> Ltd. | $\left\lvert\, \begin{aligned} & \text { Affiliate } \\ & \mathrm{d} \\ & \text { compani } \\ & \text { es } \end{aligned}\right.$ | Goods purchasi ng | Finished products | Contract price |  | 6,969.46 | 2.24\% |  |  | Bank <br> transfer <br> or bills |  |  |  |
| Wuhan Anzai Cookwa re Co., Ltd. | $\left\|\begin{array}{l} \text { Affiliate } \\ \text { d } \\ \text { compani } \\ \text { es } \end{array}\right\|$ | Goods purchasi ng | Accesso ries | Contract price |  | 4,600.87 | 1.48\% |  |  | Bank <br> transfer <br> or bills |  |  |  |
| GROUP E SEB EXPOR T | Same <br> controlli <br> ng <br> sharehol <br> der with <br> the <br> controlli <br> ng <br> sharehol <br> der | Goods purchasi ng | Finished products | Contract price |  | 137.51 | 0.04\% |  |  | Bank transfer or bills |  |  |  |
| S.A.S | Same | Goods | Accesso | Contract |  | 750.48 | 0.24\% |  |  | Bank |  |  |  |


| GROUP <br> E SEB <br> MOULI <br> NEX | controlli ng <br> sharehol der with the controlli ng sharehol der | purchasi <br> ng | ries | price |  |  |  |  |  | transfer or bills |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { LAGOS } \\ & \text { TINA } \\ & \text { S.P.A. } \end{aligned}$ | Same controlli ng sharehol der | Goods purchasi ng | Finished products | Contract price |  | 199.07 | 0.06\% |  |  | Bank transfer or bills |  |  |  |
| $\begin{aligned} & \text { TEFAL } \\ & \text { S.A.S. } \end{aligned}$ | Same controlli ng sharehol der with the controlli ng sharehol der | Goods purchasi ng | Accesso ries | Contract <br> price |  | $142.43$ | 0.05\% |  |  | Bank <br> transfer <br> or bills |  |  |  |
| $\begin{aligned} & \text { SEB } \\ & \text { ASIA } \\ & \text { LTD. } \end{aligned}$ | Same controlli ng sharehol der | Commo <br> dity selling | Finished products | Contract price |  | $09$ | 26.43\% |  |  | Bank <br> transfer <br> or bills |  |  |  |
| $\begin{aligned} & \text { SEB } \\ & \text { ASIA } \\ & \text { LTD. } \end{aligned}$ | Same controlli ng sharehol der | Commo <br> dity selling | Accesso <br> ries | Contract <br> price |  | 544.29 | 0.10\% |  |  | Bank transfer or bills |  |  |  |
| $\begin{aligned} & \text { S.A.S. } \\ & \text { SEB } \end{aligned}$ | Same controlli ng sharehol der with the controlli ng sharehol | Commo <br> dity <br> selling | Finished products | Contract price |  | 1,169.89 | 0.22\% |  |  | Bank <br> transfer <br> or bills |  |  |  |


|  | der |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { S.A.S. } \\ & \text { SEB } \end{aligned}$ | Same controlli ng sharehol der with the controlli ng sharehol der | Commo <br> dity selling | Accesso <br> ries | Contract price |  | 141.73 | 0.03\% |  |  | Bank transfer or bills |  |  |
| $\begin{aligned} & \text { TEFAL } \\ & \text { S.A.S. } \end{aligned}$ | Same controlli ng sharehol der with the controlli ng sharehol der | Commo <br> dity selling | Finished products | Contract price |  | 993.74 | 0.18\% |  |  | Bank <br> transfer <br> or bills |  |  |
| TEFAL | Same controlli ng sharehol der with the controlli ng sharehol der | Commo <br> dity selling | Accesso <br> ries | Contract price |  | 940.49 | 0.17\% |  |  | Bank <br> transfer <br> or bills |  |  |
| $\begin{aligned} & \text { S.A.S } \\ & \text { GROUP } \\ & \text { E SEB } \\ & \text { MOULI } \\ & \text { NEX } \end{aligned}$ | Same <br> controlli <br> ng <br> sharehol <br> der with <br> the <br> controlli <br> ng <br> sharehol <br> der | Commo <br> dity selling | Finished products | Contract price |  | 1,055.66 | 0.20\% |  |  | Bank transfer or bills |  |  |
| $\left\lvert\, \begin{aligned} & \text { S.A.S } \\ & \text { GROUP } \end{aligned}\right.$ | Same <br> controlli | Commo dity | Accesso ries | Contract price |  | 7.19 | 0.00\% |  |  | Bank <br> transfer |  |  |



| SEB <br> COLO <br> MBIA | Same <br> controlli <br> ng <br> sharehol <br> der | Commo <br> dity <br> selling | Accesso ries | Contract price |  | 11.67 | 0.00\% |  |  | Bank transfer or bills |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{array}{\|l} \text { LAGOS } \\ \text { TINA } \\ \text { S.P.A. } \end{array}$ | Same controlli ng <br> sharehol der | Commo dity selling | Finished products | Contract price |  | 2.19 | 0.00\% |  |  | Bank transfer or bills |  |  |  |
| $\begin{array}{\|l} \text { LAGOS } \\ \text { TINA } \\ \text { S.P.A. } \end{array}$ | Same <br> controlli <br> ng <br> sharehol <br> der | Commo dity selling | Accesso ries | Contract price |  | 51.46 | 0.01\% |  |  | Bank transfer or bills |  |  |  |
| Zhejian <br> g Supor <br> Pharmac <br> eutical <br> Sales <br> Co., <br> Ltd. | Subsidia ry of the sharehol der | Commo dity selling | Finished products | Contract price |  | 9.78 | 0.00\% |  |  | Bank transfer or bills |  |  |  |
| Total |  |  |  | -- | -- | 160,443. | -- | 0 | -- | -- | -- | -- | -- |
| Return of large sales |  |  |  | N/A |  |  |  |  |  |  |  |  |  |
| Actual performance of daily connected transactions expected to happen in the reporting period with total amount estimated (if any) |  |  |  | During Jan.-June 2015, the amount of connected transactions actually happened between the Company and SEB with its connected parties was 1,485,645,200 yuan. |  |  |  |  |  |  |  |  |  |
| Reason for big discrepancy between transaction value and market reference price (if applicable) |  |  |  | N/A |  |  |  |  |  |  |  |  |  |

## 2. Connected transactions arising from assets purchasing or sale

$\square$ Applicable $\sqrt{ }$ Not Applicable
No connected transactions arising from assets purchasing or sale happened during the reporting period.

## 3. Connected transactions arising from joint foreign investment

$\square$ Applicable $\sqrt{ }$ Not Applicable

No connected transactions arising from joint foreign investment happened during the reporting period.

## 4. Connected credit and indebtedness

$\square$ Applicable $\sqrt{ }$ Not Applicable
No connected credit or indebtedness existed in the reporting period.

## 5. Other connected transactions

$\square$ Applicable $\sqrt{ }$ Not Applicable
No other connected transactions existed in the reporting period.

## VIII. Major Contracts and Fulfillment Conditions

## 1. Custody, contracting, and leasing

(1) Custody
$\square$ Applicable $\sqrt{ }$ Not Applicable
No custody was made in the reporting period.

## (2) Contracting

$\square$ Applicable $\sqrt{ }$ Not Applicable
No contracting was made in the reporting period.
(3) Leasing
$\square$ Applicable $\sqrt{ }$ Not Applicable
No leasing happened in the reporting period.

## 2. Warranties

$\square$ Applicable $\sqrt{ }$ Not Applicable
No warranties happened in the reporting period.

## 3. Other major contracts

$\square$ Applicable $\sqrt{ }$ Not Applicable
No other major contracts existed in the reporting period.

## 4. Other substantive connected transactions

$\square$ Applicable $\sqrt{ }$ Not Applicable

No other substantive connected transactions existed in the reporting period.

## IX. Commitments made in or continued to the Reporting Period by the Company or Shareholders Holding more than 5\% Shares

$\checkmark$ Applicable $\quad$ Not Applicable

| Undertaking | Undertaken by | Contents of undertaking | Time of undertaking | Term of undertaking | Performance |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Commitment of share merger reform |  |  |  |  |  |
| Undertaking made in Acquisition Report or Equity Change Report | SEB <br> Internationale | SEB Internationale undertook in the Acquisition Report signed on October 19, 2011 that it would not transfer or entrust others to manage, or sell back to Supor the shares obtained from this transfer, within three years as of the date of obtaining them. Meanwhile, within three years since the settlement day, the acquirer undertook that it would not make any decisions or conduct any behaviors that will cause delisting of Supor or deprive its listing qualifications. | $\begin{aligned} & \text { October 19, } \\ & 2011 \end{aligned}$ | December 22, <br> 2011 - <br> December 21, <br> 2014 | Completed |
|  |  | SEB Internationale undertook in the Acquisition Report signed on October 19, 2011 that would retain at least $25 \%$ of Supor's present or future total stock within ten years. | $\begin{aligned} & \text { October 19, } \\ & 2011 \end{aligned}$ | December 22, <br> 2011 - <br> December 21, <br> 2021 | Strictly performed |
| Commitment made during asset restructuring |  |  |  |  |  |


| Commitment made during IPO or <br> refinancing |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |

## X. Employment and Disengagement of Certified Public Accountants

Has the financial report enclosed in this semiannual report been audited?
$\square$ Yes $\sqrt{ }$ No
The semiannual report has not been audited.

## XI. Punishment and Rectification

$\square$ Applicable $\sqrt{ }$ Not Applicable
No punishment or rectification issues happened in the reporting period.

## XII. Other Significant Issues

$\square$ Applicable $\sqrt{ }$ Not Applicable
No other significant issues need to be explained in the reporting period.

## SECION VI CHANGES IN SHARE CAPITAL AND PARTICULARS <br> ABOUT SHAREHOLDERS

## I. Changes in Share Capital

(Unit: Shares)

|  | Before change |  | Increase/decrease in the period (+, -) |  |  |  |  | After change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quantity | Scale | New <br> shares | Shar es bonu s | Convert <br> ed capital | Others | Subtotal | Quantity | Scale |
| I. Restricted outstanding shares | 294,459,977 | 46.46\% |  |  |  | -128,040,441 | -128,040,441 | 166,419,536 | 26.30\% |
| 1. Shares held by the State | 0 | 0.00\% |  |  |  |  |  |  |  |
| 2. Shares held by state-owned legal entities | 0 | 0.00\% |  |  |  |  |  |  |  |
| 3. Shares held by other domestic investors | 8,720,237 | 1.38\% |  |  |  | -1,045,001 | -1,045,001 | 7,675,236 | 1.21\% |
| In which: Shares held by domestic legal entities | 0 | 0.00\% |  |  |  |  |  | 0 | 0.00\% |
| Shares held by domestic natural persons | 8,720,237 | 1.38\% |  |  |  | -1,045,001 | -1,045,001 | 7,675,236 | 1.21\% |
| 4. Shares held by foreign investors | 285,739,740 | 45.08\% |  |  |  | -126,995,440 | -126,995,440 | 158,744,300 | 25.09\% |
| In which: Shares held by foreign legal entities | 285,739,740 | 45.08\% |  |  |  | -126,995,440 | -126,995,440 | 158,744,300 | 25.09\% |
| Shares held by foreign natural persons | 0 | 0.00\% |  |  |  |  |  | 0 | 0.00\% |
| II. Non-restricted outstanding shares | 339,393,463 | 53.54\% |  |  |  | 127,062,189 | 127,062,189 | 466,455,652 | 73.70\% |
| 1. Renminbi common shares | 339,393,463 | 53.54\% |  |  |  | 127,062,189 | 127,062,189 | 466,455,652 | 73.70\% |
| 2. Domestically listed foreign shares | 0 | 0.00\% |  |  |  |  |  | 0 | 0.00\% |
| 3. Overseas listed foreign shares | 0 | 0.00\% |  |  |  |  |  | 0 | 0.00\% |


| 4. Others | 0 | $0.00 \%$ |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| III. Total shares | $633,853,440$ | $100.00 \%$ |  |  |  | $0.00 \%$ |  |  |

Reasons for share capital change
$\checkmark$ Applicable $\quad$ Not Applicable

1. On January 5, 2015, top management of the Company unlocked $25 \%$ of the shares registered under their names on the last trading day of the previous year.
2. On January 5, 2015, 554,000 shares of restricted stock unlockable during the first unlock period of the Equity Incentive Plan 2013 were circulated.
3. On May 8,2015 , the Company repurchased and canceled 730,752 shares of restricted stock that had been granted to incentive objects (remained locked) who had resigned and restricted stock that not meeting the set requirements of 2014 according to Equity Incentive Plan 2012; the Company repurchased and canceled 247,500 shares of restricted stock that had been granted to incentive objects (remained locked) who had resigned according to Equity Incentive Plan 2013. In total, the Company repurchased and canceled 978,252 shares of restricted stock. After the repurchase and cancellation, the capital stock of the Company was reduced from $633,853,440$ shares to $632,875,188$ shares.
4. On May $18,2015,126,995,440$ shares of stock obtained by SEB International in 2011 by means of transfer agreement were released of restriction and circulated.

Approval of stock changes
$\checkmark$ Applicable $\square$ Not Applicable

1. On March 25, 2014, the 22nd Session of the Fourth Board of Directors reviewed and adopted the Proposal on Unlocking of Restricted Stock within the First Unlock Period of Restricted Stock Incentive Plan, agreeing to unlock the Restricted Stock for 111 qualified Incentive Objects in the first unlock period. The number of restricted stock unlocked is 554,000. As reviewed and confirmed by Shenzhen Branch of China Securities Depository and Clearing Corporation Limited, this part of stock had been unlocked and circulated on January 5, 2015.
2. The 2nd Session of the Fifth Board of Directors held on August 26, 2014 and the 5th Session of the Fifth Board of Directors held on March 25, 2015, respectively reviewed and adopted the Proposal on Annulling a Part of Stock Options and Repurchasing and Canceling a Part of Restricted Stock. For failure in meeting set requirements and disqualification of some Incentive Objects due to resignation in 2014, totally $2,142,624$ shares of stock options were annulled and 730,752 shares of restricted stock were repurchased at the price of 0 yuan per share and canceled according to the Equity Incentive Plan 2012. Due to resignation of some incentive objects, the Company repurchased at the price of 0 yuan per share and canceled 247,500 shares of restricted stock according to the Equity Incentive Plan 2013. In total, 978,252 shares of restricted stock were repurchased and canceled. As reviewed and confirmed by Shenzhen Branch of China Securities Depository and Clearing Corporation Limited, the Company had completed the repurchase and cancellation work of a part of stock option and restricted stock on May 8, 2015.

Ownership transfer due to stock change
$\square$ Applicable $\sqrt{ }$ Not Applicable
Influence of share capital change on the past year's and the past period's basic EPS and diluted EPS, and net assets belonging to common shareholders of the Company
$\sqrt{ }$ Applicable $\quad$ Not Applicable
During this reporting period, totally 978,252 shares were bought back and canceled, which would cause minimal effect on basic EPS and diluted EPS, and no effect on net assets belonging to common shareholders of the Company and other financial indicators. Other information deemed necessary or required by securities regulatory commission for disclosure

## $\square$ Applicable $\sqrt{ }$ Not Applicable

Total shares of the Company, change of shareholder structure, and changes of the Company's assets and liabilities structure
$\sqrt{ }$ Applicable $\quad$ Not Applicable
Change of capital stock of the Company due to repurchase and cancellation of restricted stock:
On May 8,2015 , the Company repurchased and canceled 730,752 shares of restricted stock that had been granted to incentive objects (remained locked) who had resigned and restricted stock that not meeting the set requirements of 2014 according to Equity Incentive Plan 2012; the Company repurchased and canceled 247,500 shares of restricted stock that had been granted to incentive objects (remained locked) who had resigned according to Equity Incentive Plan 2013. In total, the Company repurchased and canceled 978,252 shares of restricted stock. After the repurchase and cancellation, the capital stock of the Company was reduced from $633,853,440$ shares to $632,875,188$ shares.

## II. Number of shareholders of the Company and Share-holding Conditions

(Unit: Shares)

| Total number of common share holders by reporting period-end |  | 12,354 |  | Total number of preferred stockholders with restored voting right (if any, see Note 8). |  |  |  | 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Information on common shareholders holding more than 5\% shares or information on top 10 common shareholders |  |  |  |  |  |  |  |  |
| Shareholder's name | Nature of shareholder | Proporti on of share-ho lding | Number of common stock held at period-end | Increase/d ecrease in the reporting period | Number of restricted common stock | Number of non-restricte d common stock | Number of shares pledged or frozen |  |
|  |  |  |  |  |  |  | State of shares | Quantity |
| SEB <br> INTERNATIO <br> NALE S.A.S | Foreign legal entity | 71.55\% | 452,832,233 | 0 | 158,744,300 | 294,087,933 |  |  |
| Supor Group Co., Ltd. | Domestic non state-owned legal entity | 10.51\% | 66,546,137 | -8157494 | 0 | 66,546,137 | Pledge | 60,000,000 |
| DEUTSCHE <br> BANK <br> AKTIENGESE <br> LLSCHAFT | Foreign legal entity | 2.67\% | 16,915,229 | 13076565 | 0 | 16,915,229 |  |  |
| Fidelity Mutual <br>  <br> Investment <br> Management - <br> clients' capital | Foreign legal entity | 2.33\% | 14,768,932 | 1099015 | 0 | 14,768,932 |  |  |
| UBS AG | Foreign legal entity | 1.22\% | 7,690,975 | -218797 | 0 | 7,690,975 |  |  |
| GF | Foreign legal | 1.01\% | 6,388,262 | 1220617 | 0 | 6,388,262 |  |  |



| Management - clients' capital |  | common shares |  |
| :---: | :---: | :---: | :---: |
| UBS AG | 7,690,975 | Renminbi common shares | 7,690,975 |
| GF International Investment Management Limited - clients' capital | 6,388,262 | Renminbi common shares | 6,388,262 |
| Societe Generale | 2,657,225 | Renminbi common shares | 2,657,225 |
| China International Capital Corporation Limited | 2,046,018 | Renminbi common shares | 2,046,018 |
| Taikang Life Insurance - bonus individual bonus - 019L-FH002 Shen | 1,754,662 | Renminbi common shares | 1,754,662 |
| BNP Paribas Investment Partners <br> Asia Limited - Clients' fund | 1,552,439 | Renminbi common shares | 1,552,439 |
| Connected relationship or concerted actions among the top 10 shareholders holding non-restricted common shares, and between the top 10 non-restricted shareholders and top 10 common shareholders | Among the top 10 shareholders, Mr. Su Xianze and president Su Zengfu of the second largest shareholder of Zhejiang Supor Co., Ltd.- Supor Group have the parent-child relationship. The Company is not aware of any association relationship among other shareholders, or any connections as concerted parties as stipulated in Administration of the Takeover of Listed Companies Procedures. |  |  |
| Information on top 10 common shareholders involved in securities margin trading business (if any) (see Note 4) | No |  |  |

Have top 10 common shareholders and top 10 non-restricted common shareholders repurchased securities at agreed price during the reporting period?
$\square$ Yes $\sqrt{ }$ No
No top 10 common shareholders or top 10 unrestricted common shareholders has repurchased securities at agreed price during the reporting period.

## III. Changes of the Controlling Shareholder or the Actual Controller

Change of controlling shareholder in the reporting period
$\square$ Applicable $\sqrt{ }$ Not Applicable
No change of controlling shareholder occurred in the reporting period.
Change of actual controller in the reporting period
$\square$ Applicable $\sqrt{ }$ Not Applicable
No change of actual controller occurred in the reporting period.

## SECTION VII INFORMATION ON PREFERRED STOCK

$\square$ Applicable $\sqrt{ }$ Not Applicable
No preferred stock existed in the reporting period.

## SECTION VIII PARTICULARS ABOUT DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT STAFFS

## I. Changes in Share Holding Status of Directors, Supervisors and Senior Management Staffs

| $\sqrt{ }$ Applicable | Not App | cable |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Name | Position | $\begin{gathered} \text { Post-hol } \\ \text { ding } \\ \text { status } \end{gathered}$ | Number of shares held at period-beg in (shares) | Number of shares increased (shares) | Number of shares reduced (shares) | Number of shares held <br> at <br> period-end <br> (shares) | Number restricted stock offered at period begin (shares) | Number restricted stock offered in this period (shares) | Number restricted stock offered at period end (shares) |
| Frédéric <br> VERWAERDE | Board <br> Chairma <br> n | Holding | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Thierry de La Tour d'Artaise | Director | Holding | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Su Xianze | Director | Holding | 3,040,126 | 0 | 845,040 | 2,195,086 | 0 | 0 | 0 |
| Su Yan | Director | Holding | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Harry TOURET | Director | Holding | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Vincent LEONARD | Director | Holding | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Frederic <br> BERAHA | Indepen <br> dent <br> director | Holding | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Xiaoqing PELLEMELE | Indepen <br> dent <br> director | Holding | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Wang Baoping | Indepen <br> dent <br> director | Holding | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Chia Wahhock | Supervis or | Holding | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Philippe SUMEIRE | Supervis or | Holding | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Zhang Junfa | Supervis | Holding | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

$\left.\begin{array}{|l|l|l|l|l|l|l|l|l|l|}\hline & \text { or } & & & & & & & & \\ \hline \text { Vincent Tai } & \begin{array}{l}\text { General } \\ \text { Manager }\end{array} & \text { Holding } & & 0 & & 0 & & 0 & 0\end{array}\right)$

Note: The share reduction of directors and top management during the reporting period includes the restricted stock defined in Equity Incentive Plan 2012 repurchased and canceled for not meeting set requirements of 2014.

## II. Change of Directors, Supervisors and Senior Management Staffs

## $\square$ Applicable $\sqrt{ }$ Not Applicable

There was no change of directors, supervisors or top management during the reporting period. Details can be consulted with the Annual Report of 2014.

## SECTION IX FINANCIAL REPORT

## I. Audit report

Is the semiannual report audited?
$\square$ Yes
$\sqrt{ }$ No
The financial report enclosed in this semiannual report has not been audited.

## II. Financial Statement

## In RMB

## 1. Consolidated Balance Sheet

Compiled by: Zhejiang Supor Co., Ltd.
June 30, 2015
(Unit: RMB)

| Item | Ending balance | Beginning balance |
| :---: | :---: | :---: |
| Current Assets: |  |  |
| Monetary funds | 694,987,606.91 | 620,684,489.46 |
| Settlement fund reserve |  |  |
| Funds for inter-bank lending |  |  |
| Financial assets measured at fair <br> value with variation included in current <br> profits and losses$\quad 651,688,219.18 \quad 913,655,148.86$ |  |  |
| Derivative financial assets |  |  |
| Notes receivable | 708,261,921.31 | 486,320,125.68 |
| Accounts receivable | 1,330,898,287.49 | 1,004,256,291.61 |
| Accounts paid in advance | 185,715,098.29 | 171,336,580.71 |
| Premiums receivable |  |  |
| Dividend payable for reinsurance |  |  |
| Reserves for reinsurance contract receivable |  |  |
| Interest receivable | 3,209,336.69 | 1,333,136.33 |
| Dividends receivable |  |  |
| Other accounts receivable | 10,508,981.71 | 48,727,819.25 |


| Financial assets purchased under agreements to resell |  |  |
| :---: | :---: | :---: |
| Inventories | 1,098,826,788.82 | 1,568,475,227.88 |
| Available for sale assets |  |  |
| Non-current assets due within 1 year |  |  |
| Other current assets | 422,767,686.30 | 448,717,689.40 |
| Total current assets | 5,106,863,926.70 | 5,263,506,509.18 |
| Non-current assets: |  |  |
| Loans and advance |  |  |
| Available-for-sale financial assets |  |  |
| Held to maturity investments |  |  |
| Long-term account receivable |  |  |
| Long-term equity investment | 49,639,746.32 | 48,480,778.13 |
| Investing property |  |  |
| Fixed assets | 929,203,611.47 | 956,192,336.23 |
| Construction in progress | 34,359,450.27 | 24,928,527.13 |
| Construction material |  |  |
| Fixed asset disposal |  |  |
| Capitalized biological assets |  |  |
| Oil assets |  |  |
| Intangible assets | 221,494,462.36 | 225,590,281.93 |
| Development expense |  |  |
| Goodwill |  |  |
| Long-term expenses to be apportioned |  |  |
| Deferred tax assets | 182,972,667.10 | 114,946,524.38 |
| Other non-current assets |  |  |
| Total non-current assets | 1,417,669,937.52 | 1,370,138,447.80 |
| Total assets | 6,524,533,864.22 | 6,633,644,956.98 |
| Current liabilities: |  |  |
| Short-term borrowings |  |  |
| Borrowing from Central Bank |  |  |
| Deposits from customers and interbank |  |  |


| Funds borrowed from interbank lendings |  |  |
| :---: | :---: | :---: |
| Financial liabilities measured at fair value with variation included in current profits and losses |  |  |
| Derivative financial liabilities |  |  |
| Notes payable |  |  |
| Accounts payable | 1,475,441,127.98 | 1,593,473,427.68 |
| Accounts received in advance | 195,329,664.73 | 355,555,918.02 |
| Financial assets sold under agreements to repurchase |  |  |
| Handling charges and commission payable |  |  |
| Wages \& welfare payable | 163,165,233.31 | 196,269,219.29 |
| Tax payable | 167,554,936.48 | 134,947,117.26 |
| Interests payable |  |  |
| Dividends payable |  |  |
| Other accounts payable | 48,463,120.79 | 52,765,467.80 |
| Reinsurance payable |  |  |
| Insurance contract reserve |  |  |
| Acting trading securities |  |  |
| Acting underwriting securities |  |  |
| Available for sale liabilities |  |  |
| Non-current liabilities due within 1 year |  |  |
| Other current liabilities |  |  |
| Total current liabilities | 2,049,954,083.29 | 2,333,011,150.05 |
| Non-current liabilities: |  |  |
| Long-term borrowings |  |  |
| Debentures payable |  |  |
| In which: preferred stock |  |  |
| Perpetual capital securities |  |  |
| Long-term payables |  |  |
| Long-term wages \& welfare payable | 6,855,933.26 | 7,642,438.23 |


| Special payables |  |  |
| :---: | :---: | :---: |
| Estimated liabilities | 13,013,355.00 | 13,013,355.00 |
| Deferred income |  |  |
| Deferred income tax liabilities | 4,766,904.09 | 1,161,698.56 |
| Other non-current liabilities |  |  |
| Total non-current liabilities | 24,636,192.35 | 21,817,491.79 |
| Total liabilities | 2,074,590,275.64 | 2,354,828,641.84 |
| Owners' equity: |  |  |
| Share capital | 632,875,188.00 | 633,853,440.00 |
| Other equity instruments |  |  |
| In which: preferred stock |  |  |
| Perpetual capital securities |  |  |
| Capital reserve | 551,574,030.15 | 544,286,532.15 |
| Less: treasury stock |  |  |
| Other comprehensive earnings | -28,083,373.12 | -24,083,236.09 |
| Appropriative reserve |  |  |
| Surplus public reserve | 154,971,348.50 | 154,971,348.50 |
| General risk preparation |  |  |
| Retained profits | 2,601,985,060.66 | 2,479,039,992.07 |
| Total owners' equity attributed to shareholders of the listed company | 3,913,322,254.19 | 3,788,068,076.63 |
| Minority shareholders' equity | 536,621,334.39 | 490,748,238.51 |
| Total owners' equity | 4,449,943,588.58 | 4,278,816,315.14 |
| Total liabilities and owner's equity | 6,524,533,864.22 | 6,633,644,956.98 |

Legal Representative: Frédéric VERWAERDE Head of accounting work: Xu Bo

## 2. Balance Sheet of the Parent Company

(Unit: RMB)

| Item | Ending balance | Beginning balance |
| :---: | ---: | ---: |
| Current Assets: | $205,682,932.19$ | $132,101,639.38$ |
| Monetary funds | $391,688,219.18$ | $392,310,082.19$ |
| Financial assets measured at fair |  |  |
| value with variation included in current |  |  |


| profits and losses |  |  |
| :---: | :---: | :---: |
| Derivative financial assets |  |  |
| Notes receivable | 15,300,000.00 | 19,054,036.48 |
| Accounts receivable | 350,865,538.21 | 266,999,774.58 |
| Accounts paid in advance | 50,123,259.94 | 55,109,729.12 |
| Interest receivable | 693,440.00 | 6,187.51 |
| Dividends receivable |  |  |
| Other accounts receivable | 84,662,798.79 | 95,590,456.19 |
| Inventories | 184,412,624.28 | 181,856,988.65 |
| Available for sale assets |  |  |
| Non-current assets due within 1 year |  |  |
| Other current assets | 404,014,056.99 | 392,256,657.53 |
| Total current assets | 1,687,442,869.58 | 1,535,285,551.63 |
| Non-current assets: |  |  |
| Available-for-sale financial assets |  |  |
| Held to maturity investments |  |  |
| Long-term account receivable |  |  |
| Long-term equity investment | 1,151,885,534.39 | 1,146,897,559.12 |
| Investing property |  |  |
| Fixed assets | 152,102,759.60 | 154,775,280.21 |
| Construciton in progress | 23,152,906.38 | 19,699,960.18 |
| Construction material |  |  |
| Fixed asset disposal |  |  |
| Capitalized biological assets |  |  |
| Oil assets |  |  |
| Intangible assets | 52,789,186.43 | 53,341,341.02 |
| Development expense |  |  |
| Goodwill |  |  |
| Long-term expenses to be apportioned |  |  |
| Deferred tax assets | 5,290,016.81 | 3,781,521.03 |
| Other non-current assets |  |  |
| Total non-current assets | 1,385,220,403.61 | 1,378,495,661.56 |
| Total assets | 3,072,663,273.19 | 2,913,781,213.19 |


| Current liabilities: |  |  |
| :---: | :---: | :---: |
| Short-term borrowings |  |  |
| Financial liabilities measured at fair value with variation included in current profits and losses |  |  |
| Derivative financial liabilities |  |  |
| Notes payable |  |  |
| Accounts payable | 149,130,087.93 | 130,258,824.88 |
| Accounts received in advance | 4,023,325.29 | 4,340,729.62 |
| Wages \& welfare payable | 28,477,038.06 | 33,233,491.00 |
| Tax payable | 31,793,794.55 | 29,287,779.19 |
| Interests payable |  |  |
| Dividends payable |  |  |
| Other accounts payable | 1,426,948,316.58 | 1,097,876,067.93 |
| Available for sale liabilities |  |  |
| Non-current liabilities due within 1 year |  |  |
| Other current liabilities |  |  |
| Total current liabilities | 1,640,372,562.41 | 1,294,996,892.62 |
| Non-current liabilities: |  |  |
| Long-term borrowings |  |  |
| Debentures payable |  |  |
| In which: preferred stock |  |  |
| securities $\quad$ Perpetual capital |  |  |
| Long-term payables |  |  |
| Long-term wages \& welfare payable |  |  |
| Special payables |  |  |
| Estimated liabilities |  |  |
| Deferred income |  |  |
| Deferred income tax liabilities | 4,098,929.04 | 685,939.09 |
| Other non-current liabilities |  |  |
| Total non-current liabilities | 4,098,929.04 | 685,939.09 |
| Total liabilities | 1,644,471,491.45 | 1,295,682,831.71 |


| Owners' equity: |  |  |
| :---: | ---: | ---: |
| Share capital | $632,875,188.00$ | $633,853,440.00$ |
| Other equity instruments |  |  |
| In which: preferred stock |  |  |
| Perpetual capital |  | $551,426,931.78$ |
| securities |  |  |
| Capital reserve | $2,435,940.00$ |  |
| Less: treasury stock |  |  |
| Other comprehensive earnings | $154,971,348.50$ |  |
| Appropriative reserve | $86,482,373.46$ |  |
| Surplus public reserve | $1,428,191,781.74$ |  |
| Retained profits | $3,072,663,273.19$ |  |
| Total owners' equity |  | $154,971,348.50$ |
| Total liabilities and owner's equity |  | $285,134,159.20$ |

## 3. Consolidated Income Statement

(Unit: RMB)

| Item | Amount of this period | Amount of last period |
| :---: | ---: | ---: |
| I. Total sales | $5,379,574,852.09$ | $4,642,903,746.81$ |
| Including: Operating income | $5,379,574,852.09$ | $4,642,903,746.81$ |
| Interest income |  |  |
| Premium income |  |  |
| Handling charges and <br> commission income |  | $4,873,873,502.54$ |
| II. Total cost of sales | $3,826,621,021.75$ |  |
| In which: Operating cost |  | $3,272,332,302.56$ |
| Interest expenses |  |  |
| Handling charges and |  |  |
| Surrender payment |  |  |
| Net claims paid |  |  |
| Net provision for insurance |  |  |
| commission expenses |  |  |
| contract reserve |  |  |
| Policyholder dividend |  |  |
| expense |  |  |


| Expenses for reinsurance <br> accepted |  |  |
| :---: | :---: | :---: |
| Business taxes and associate charges | 33,897,319.04 | 31,104,137.97 |
| Selling and distribution expenses | 836,869,586.54 | 774,811,596.87 |
| Management expenses | 161,745,534.05 | 157,525,244.25 |
| Financial expense | -7,892,741.83 | -10,175,630.63 |
| Impairment loss | 22,632,782.99 | -4,170,356.35 |
| Plus: Gain/loss from change in fair value ("-" means loss) | -1,966,929.68 | 12,825.00 |
| Gain/loss from investment ("-" means loss) | 27,358,833.38 | 18,142,407.36 |
| Including: income from investment in related enterprise and joint ventures |  |  |
| Foreign exchange gain/loss ("-" means loss) |  |  |
| III. Business Profit ("-") means deficit) | 531,093,253.25 | 439,631,684.50 |
| Plus: non-operating income | 19,887,567.43 | 11,335,308.36 |
| In which: gains from non-current asset disposal | 186,698.28 | 1,123,126.07 |
| Minus: non-operating expense | 5,219,796.35 | 6,557,874.24 |
| In which: loss from non-current asset disposal | 461,888.08 | 1,340,421.06 |
| IV. Total Profit ("-" means total loss) | 545,761,024.33 | 444,409,118.62 |
| Less: Income tax expense | 104,894,285.29 | 76,010,920.08 |
| V. Net Profit ("--" means net loss) | 440,866,739.04 | 368,398,198.54 |
| Net profit attributed to shareholders of the listed company | 395,081,399.38 | 331,448,600.90 |
| Minority interest | 45,785,339.66 | 36,949,597.64 |
| VI. Net of tax of other comprehensive income | -3,912,380.81 | -3,691,967.48 |
| Net of tax of other comprehensive income attributed to owners of parent company | -4,000,137.03 | -3,691,967.48 |
| (i) Other comprehensive income which will not be classified in profits and |  |  |


| losses in future |  |  |
| :---: | :---: | :---: |
| 1. Variation in net indebtedness or net assets with defined benefit plans re-measured |  |  |
| 2. Shares in other comprehensive income of invested company which will not be classified in profits and losses accounted by equity method |  |  |
| (ii) Other comprehensive income which will be classified in profits and losses in future | -4,000,137.03 | -3,691,967.48 |
| 1. Shares in other comprehensive income of invested company which will be classified in profits and losses accounted by equity method |  |  |
| 2. Variable profit and loss of fair value of available-for-sale financial assets |  |  |
| 3. Profit and loss of held-to-maturity investment re-classified into available-for-sale financial assets |  |  |
| 4. Effective part in profit and loss of cash-flow hedging | 2,794,228.27 | -95,641.08 |
| 5. Translation difference of foreign currency financial statements | -6,794,365.30 | -3,596,326.40 |
| 6. Others |  |  |
| Net of tax of other comprehensive income attributable to minority shareholders | 87,756.22 |  |
| VII. Total comprehensive earnings | 436,954,358.23 | 364,706,231.06 |
| Total comprehensive earnings attributed to shareholders of the parent company | 391,081,262.35 | 327,756,633.42 |
| Total comprehensive earnings attributed to minority shareholders | 45,873,095.88 | 36,949,597.64 |
| VIII. Earnings per share: |  |  |
| (i) Basic earnings per share | 0.623 | 0.523 |

(ii) Diluted earnings per share
0.623
0.523

In the merger under the same control happened in this reporting period, the merged party has realized net profit of 0.00 yuan before the merger. The net profit of last period was 0.00 yuan.

Legal Representative: Frédéric VERWAERDE Head of accounting work: Xu Bo
Head of the accounting body: Xu Bo

## 4. Income Statement of the Parent Company

(Unit: RMB)

| Item | Amount of this period | Amount of last period |
| :---: | :---: | :---: |
| I. Sales | 838,513,628.11 | 645,039,661.98 |
| Minus: Operating Cost | 681,444,590.51 | 525,804,752.33 |
| Business taxes and associate charges | 4,810,375.62 | 4,271,835.44 |
| Selling and distribution expenses | 24,362,999.71 | 23,336,285.22 |
| Management expenses | 45,480,696.59 | 43,568,873.97 |
| Financial expense | 1,043,206.11 | -3,728,942.62 |
| Impairment loss | 3,490,108.27 | 1,667,571.59 |
| Plus: Gain/loss from change in fair value ("-" means loss) | -621,863.01 | 12,825.00 |
| Gain/loss from investment ("-" means loss) | 18,443,577.82 | 8,169,759.35 |
| Including: income from investment in related enterprise and joint ventures |  |  |
| II. Business Profit ("-" means loss) | 95,703,366.11 | 58,301,870.40 |
| Plus: non-operating income | 3,183,751.67 | 4,175,515.50 |
| In which: gains from non-current asset disposal | 57,390.40 | 15,455.87 |
| Minus: non-operating expense | 1,359,386.13 | 3,514,859.24 |
| In which: loss from non-current asset disposal | 43,415.21 | 996,119.10 |
| III. Total Profit ("-" means total loss) | 97,527,731.65 | 58,962,526.66 |
| Less: Income tax expense | 24,043,186.60 | 9,023,611.11 |
| IV. Net Profit ("-" means net loss) | 73,484,545.05 | 49,938,915.55 |
| V. Net of tax of other comprehensive income | 2,435,940.00 | -130,508.57 |


| (i) Other comprehensive income which will not be classified in profits and losses later |  |  |
| :---: | :---: | :---: |
| 1. Variation in net indebtedness or net assets with defined benefit plans re-measured |  |  |
| 2. Shares in other comprehensive income of invested company which will not be classified in profits and losses accounted by equity method |  |  |
| (ii) Other comprehensive income which will be classified in profits and losses in future | 2,435,940.00 | -130,508.57 |
| 1. Shares in other comprehensive income of invested company which will be classified in profits and losses accounted by equity method |  |  |
| 2. Variable profit and loss of fair value of available-for-sale financial assets |  |  |
| 3. Profit and loss of held-to-maturity investment re-classified into available-for-sale financial assets |  |  |
| 4. Effective part in profit and loss of cash-flow hedging | 2,435,940.00 | -130,508.57 |
| 5. Translation difference of foreign currency financial statements |  |  |
| 6. Others |  |  |
| VI. Total comprehensive income | 75,920,485.05 | 49,808,406.98 |
| VII. Earnings per share: |  |  |
| (i) Basic earnings per share |  |  |
| (ii) Diluted earnings per share |  |  |

## 5. Consolidated Cash Flow Statement

(Unit: RMB)

| Item | Amount of this period | Amount of last period |
| :---: | :---: | :---: |


| Cash flows from operating activities: |  |  |
| :---: | :---: | :---: |
| Cash received from sales of goods or rendering of services | 3,115,784,479.70 | 2,996,446,267.13 |
| Net increase of deposits from customers and other banks |  |  |
| Net increase of borrowings from central bank |  |  |
| Net increase of funds borrowed from other financial institutions |  |  |
| Premium received |  |  |
| Net cash received from reinsurance |  |  |
| Net increase of policyholder deposit and investment |  |  |
| Net increase of financial assets measured at fair value with variation included in current profits and losses |  |  |
| Interests, handling charges and commission received |  |  |
| Net increase of funds borrowed from interbank lendings |  |  |
| Net increase of funds received from repurchase |  |  |
| Refund of tax and fare received | 66,158,353.47 | 76,543,433.98 |
| Cash received relating to other operating activities | 30,875,351.72 | 24,094,840.63 |
| Sub-total of cash inflows from operating activities | 3,212,818,184.89 | 3,097,084,541.74 |
| Cash paid for goods and services | 1,953,209,952.21 | 1,735,475,466.08 |
| Net increase of customer lending and advance |  |  |
| Net increase of deposit in central bank and other banks |  |  |
| Claims paid |  |  |
| Interests, handling charges and commission paid |  |  |
| Cash paid as policy dividend |  |  |
| Cash paid to or for employees | 538,089,807.92 | 478,245,305.29 |
| Tax and fare paid | 388,509,781.37 | 304,402,933.34 |


| Cash paid relating to other operating activities | 221,130,284.01 | 249,817,077.92 |
| :---: | :---: | :---: |
| Sub-total of cash outflows from operating activities | 3,100,939,825.51 | 2,767,940,782.63 |
| Net cash flows resulting from operating activities | 111,878,359.38 | 329,143,759.11 |
| II. Cash Flows from Investment Activities: |  |  |
| Cash received from return of investments |  |  |
| Cash received from investment income | 17,000,206.66 | 16,912,919.45 |
| Net cash received from disposal of fixed assets, intangible assets and other long-term assets | 74,234.00 | 605,168.50 |
| Net cash received from sale of subsidiaries and other operating units |  |  |
| Cash received relating to other investment activities | 916,308,013.12 | 1,706,440,937.55 |
| Sub-total of cash inflows from investment activities | 933,382,453.78 | 1,723,959,025.50 |
| Cash paid for acquiring fixed assets, intangible assets and other long-term assets | 47,484,814.40 | 54,321,559.45 |
| Cash paid for acquiring investments |  |  |
| Net increase of pledge loans |  |  |
| Net cash used for acquiring subsidiaries and other operating units |  |  |
| Cash paid for other investment activities | 810,704,455.10 | 1,191,331,274.32 |
| Sub-total of cash outflows from investment activities | 858,189,269.50 | 1,245,652,833.77 |
| Net cash flow from investment activities | 75,193,184.28 | 478,306,191.73 |
| III. Cash Flows from Financing Activities: |  |  |
| Cash received from absorbing investment |  |  |


| Including: Cash received from issuing shares of minority shareholders |  |  |
| :---: | :---: | :---: |
| Cash received from borrowings |  |  |
| Cash received from issuing bonds |  |  |
| Other cash received relating to financing activities |  |  |
| Sub-total of cash inflows from financing activities |  |  |
| Cash repayments of amounts borrowed |  |  |
| Cash payments for interest expenses and distribution of dividends or profit | 272,136,330.79 | 234,659,145.56 |
| Including: dividends or profit paid to minority shareholders |  |  |
| Cash payments relating to other financing activities |  |  |
| Sub-total of cash outflows from financing activities | 272,136,330.79 | 234,659,145.56 |
| Net cash flow from financing activities | -272,136,330.79 | -234,659,145.56 |
| IV. Impact of exchange rate fluctuation on cash and cash equivalents | -1,105,550.52 | 1,160,818.71 |
| V. Net increase of cash and cash equivalents | -86,170,337.65 | 573,951,623.99 |
| Plus: Cash and cash equivalents at period-begin | 416,878,114.31 | 390,261,119.34 |
| VI. Cash and cash equivalents at period-end | 330,707,776.66 | 964,212,743.33 |

## 6. Cash Flow Statement of the Parent Company

(Unit: RMB)

| Item | Amount of this period | Amount of last period |
| :---: | ---: | ---: |
| Cash flows from operating activities: |  |  |
| Cash received from sales of goods |  |  |
| or rendering of services | $668,688,031.01$ | $527,239,301.55$ |
| Refund of tax and fare received | $42,802,554.15$ | $39,241,531.98$ |
| Cash received relating to other | $4,431,746.47$ | $3,579,173.94$ |


| operating activities |  |  |
| :---: | :---: | :---: |
| Sub-total of cash inflows from operating activities | 715,922,331.63 | 570,060,007.47 |
| Cash paid for goods and services | 517,319,369.77 | 361,086,722.73 |
| Cash paid to or on behalf of employees | 95,655,229.73 | 83,536,896.75 |
| Tax and fare paid | 59,076,542.17 | 47,088,375.46 |
| Cash paid relating to other operating activities | 10,798,408.73 | 30,943,750.76 |
| Sub-total of cash outflows from operating activities | 682,849,550.40 | 522,655,745.70 |
| Net cash flows resulting from operating activities | 33,072,781.23 | 47,404,261.77 |
| II. Cash Flows from Investment Activities: |  |  |
| Cash received from return of investments |  |  |
| Cash received from investment income | 8,084,951.10 | 6,940,271.44 |
| Net cash received from disposal of fixed assets, intangible assets and other long-term assets |  | 254,566.50 |
| Net cash received from sale of subsidiaries and other operating units |  |  |
| Cash received relating to other investment activities | 393,212,541.39 | 688,571,704.44 |
| Sub-total of cash inflows from investment activities | 401,297,492.49 | 695,766,542.38 |
| Cash paid for acquiring fixed assets, intangible assets and other long-term assets | 17,639,852.73 | 14,676,884.37 |
| Cash paid for acquiring investments |  |  |
| Net cash used for acquiring subsidiaries and other operating units |  |  |
| Cash paid for other investment activities | 878,332,936.25 | 726,817,691.43 |
| Sub-total of cash outflows from investment activities | 895,972,788.98 | 741,494,575.80 |


| Net cash flow from investment activities | -494,675,296.49 | -45,728,033.42 |
| :---: | :---: | :---: |
| III. Cash Flows from Financing Activities: |  |  |
| Cash received from absorbing investment |  |  |
| Cash received from borrowings |  |  |
| Cash received from issuing bonds |  |  |
| Other cash received relating to financing activities | 697,644,326.11 | 613,963,317.39 |
| Sub-total of cash inflows from financing activities | 697,644,326.11 | 613,963,317.39 |
| Cash repayments of amounts borrowed |  |  |
| Cash payments for interest expenses and distribution of dividends or profit | 272,136,330.79 | 234,659,145.56 |
| Cash payments relating to other financing activities |  |  |
| Sub-total of cash outflows from financing activities | 272,136,330.79 | 234,659,145.56 |
| Net cash flow from financing activities | 425,507,995.32 | 379,304,171.83 |
| IV. Impact of exchange rate fluctuation on cash and cash equivalents | -324,187.25 | 107,966.63 |
| V. Net increase in cash and cash equivalents | -36,418,707.19 | 381,088,366.81 |
| Plus: Cash and cash equivalents at period-begin | 132,101,639.38 | 44,333,053.35 |
| VI. Cash and cash equivalents at period-end | 95,682,932.19 | 425,421,420.16 |

## 7. Statement of Changes in Consolidated Owners' Equity

Amount of this period
(Unit: RMB)

| Item | This period |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Owners' equity attributed to the listed company |  |  |  |  |  |  |  |  | Minorit <br> y shareho | Total owners’ equity |
|  | Share capital | Other equity instruments | Capital reserve | Less: treasury | Other compre | Approp riative | Surplus public | General risk | Retaine <br> d profits |  |  |


|  |  | Prefer <br> red <br> stock | Perpet <br> ual capita 1 securi ties | Other <br> s |  | stock | hensive earning s | reserve | reserve | reserve |  | lders’ <br> equity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| I. Balance at period-end of previous year | $\begin{array}{r} 633,85 \\ 3,440 . \\ 00 \end{array}$ |  |  |  | $\left.\begin{array}{r} 544,286 \\ , 532.15 \end{array} \right\rvert\,$ |  | $\begin{array}{r} -24,083, \\ 236.09 \end{array}$ |  | $\left.\begin{aligned} & 154,971 \\ & , 348.50 \end{aligned} \right\rvert\,$ |  | $\left.\begin{array}{\|r\|} 2,479,0 \\ 39,992 . \\ 07 \end{array} \right\rvert\,$ | $\left.\begin{array}{r} 490,748 \\ , 238.51 \end{array} \right\rvert\,$ | $\begin{array}{r} 4,278,8 \\ 16,315 . \\ 14 \end{array}$ |
| Add: change of accounting policies |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Correction of errors in previous period |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Business <br> combination under the same control |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Others |  |  |  |  |  |  |  |  |  |  |  |  |  |
| II. Balance at period-begin of this year | $\left.\begin{array}{\|r\|} 633,85 \\ 3,440 \\ 00 \end{array} \right\rvert\,$ |  |  |  | $\left.\begin{array}{r} 544,286 \\ , 532.15 \end{array} \right\rvert\,$ |  | $\begin{array}{r} -24,083, \\ 236.09 \end{array}$ |  | $\left.\begin{array}{\|r\|} 154,971 \\ , 348.50 \end{array} \right\rvert\,$ |  | $\begin{array}{r} 2,479,0 \\ 39,992 . \\ 07 \end{array}$ | $\left\|\begin{array}{r} 490,748 \\ , 238.51 \end{array}\right\|$ | $\begin{array}{r} 4,278,8 \\ 16,315 . \\ 14 \end{array}$ |
| III. Increase/ decrease in this period (put "-" for decrease) | $\begin{gathered} -978,2 \\ 52.00 \end{gathered}$ |  |  |  | $\begin{array}{r} 7,287,4 \\ 98.00 \end{array}$ |  | $\left.\begin{array}{r} -4,000,1 \\ 37.03 \end{array} \right\rvert\,$ |  |  |  | $\left\|\begin{array}{c} 122,945 \\ , 068.59 \end{array}\right\|$ | $\begin{array}{r} 45,873, \\ 095.88 \end{array}$ | $\begin{aligned} & 171,127 \\ & , 273.44 \end{aligned}$ |
| (i) Total comprehensive earnings |  |  |  |  |  |  | $\begin{array}{r} -4,000,1 \\ 37.03 \end{array}$ |  |  |  | $\left.\begin{gathered} 395,081 \\ , 399.38 \end{gathered} \right\rvert\,$ | $\begin{array}{r} 45,873, \\ 095.88 \end{array}$ | $\left\|\begin{array}{c} 436,954 \\ , 358.23 \end{array}\right\|$ |
| (ii) Capital invested and reduced by the owners | $\begin{array}{r} -978,2 \\ 52.00 \end{array}$ |  |  |  | $\begin{array}{r} 7,287,4 \\ 98.00 \end{array}$ |  |  |  |  |  |  |  | $\left.\begin{array}{r} 6,309,2 \\ 46.00 \end{array} \right\rvert\,$ |
| 1. Common shares invested by shareholders |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2. Capital invested <br> by other equity instrument holders |  |  |  |  |  |  |  |  |  |  |  |  |  |


| 3. Amount of share-based payments recorded into the owner's equities | $\begin{array}{r} -978,2 \\ 52.00 \end{array}$ |  |  |  | $\begin{array}{r} 7,287,4 \\ 98.00 \end{array}$ |  |  |  |  |  |  |  | $\begin{array}{r} 6,309,2 \\ 46.00 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 4. Others |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (iii) Profit distribution |  |  |  |  |  |  |  |  |  |  | $\begin{array}{r} -272,13 \\ 6,330.7 \\ 9 \end{array}$ |  | $\begin{array}{r} -272,13 \\ 6,330.7 \\ 9 \end{array}$ |
| 1. Provision of surplus reserve |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2. Provision of general risk reserve |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3. Distribution to all owners (shareholders) |  |  |  |  |  |  |  |  |  |  | $\begin{array}{\|r\|} -272,13 \\ 6,330.7 \\ 9 \end{array}$ |  | $\begin{array}{r} -272,13 \\ 6,330.7 \\ 9 \end{array}$ |
| 4. Others |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (iv) Internal transfer of owners' equity |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1. Conversion of capital reserves to capital (or stock) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2. Conversion of surplus reserves to capital (or stock) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3. Loss covered by surplus reserves |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4. Others |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (v) Appropriative reserve |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1. Withdrawn in this period |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2. Used in this period |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (vi) Others |  |  |  |  |  |  |  |  |  |  |  |  |  |
| IV. Balance at period-end | $\begin{gathered} 632,87 \\ 5,188 \end{gathered}$ |  |  |  | $\left.\begin{array}{r} 551,574 \\ , 030.15 \end{array} \right\rvert\,$ |  | $\begin{array}{r} -28,083, \\ 373.12 \end{array}$ |  | $\begin{array}{r} 154,971 \\ , 348.50 \end{array}$ |  | $\begin{aligned} & 2,601,9 \\ & 85,060 . \end{aligned}$ | $\left.\begin{array}{r} 536,621 \\ 334.39 \end{array} \right\rvert\,$ | $\begin{aligned} & 4,449,9 \\ & 43,588 \end{aligned}$ |


|  | 00 |  |  |  |  |  |  |  |  | 66 |  | 58 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Amount in last year
(Unit: RMB)

| Item | Last period |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Owners' equity attributed to the listed company |  |  |  |  |  |  |  |  |  |  | Minorit <br> y <br> shareho lders' equity | Total owners' equity |
|  | Share <br> capital | Other equity instruments |  |  | $\left\lvert\, \begin{gathered} \text { Capita } \\ 1 \\ \text { reserv } \\ \mathrm{e} \end{gathered}\right.$ | Less: treasury stock | Other <br> compre <br> hensive <br> earning <br> s | Approp <br> riative <br> reserve | Surplus <br> public reserve | General risk preparat ion | Retaine <br> d profits |  |  |
|  |  | Prefer <br> red <br> stock | $\begin{gathered} \text { Perpet } \\ \text { ual } \\ \text { capital } \\ \text { securiti } \\ \text { es } \end{gathered}$ | Others |  |  |  |  |  |  |  |  |  |
| I. Balance at period-end of previous year | $\begin{array}{r} 634,39 \\ 4,112 . \\ 00 \end{array}$ |  |  |  | $\begin{array}{r} 531,69 \\ 4,082 . \\ 71 \end{array}$ | $\begin{array}{r} 2,729,0 \\ 67.34 \end{array}$ | $\begin{array}{r} -23,286, \\ 999.99 \end{array}$ |  | $\begin{array}{\|l\|} \hline 140,734 \\ , 083.89 \end{array}$ |  | $\begin{array}{r} 2,038,0 \\ 44,079 . \\ 33 \end{array}$ | $\left\|\begin{array}{r} 414,060 \\ , 593.91 \end{array}\right\|$ | $\begin{array}{r} 3,732,9 \\ 10,884 . \\ 51 \end{array}$ |
| Add: change of accounting policies |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Correction of errors in previous period |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Business <br> combination under the same control |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Others |  |  |  |  |  |  |  |  |  |  |  |  |  |
| II. Balance at period-begin of this year | $\begin{array}{r} 634,39 \\ 4,112 . \\ 00 \end{array}$ |  |  |  | $\begin{array}{\|r} 531,69 \\ 4,082 . \\ 71 \end{array}$ | $\begin{array}{r} 2,729,0 \\ 67.34 \end{array}$ | $\begin{array}{r} -23,286 \\ 999.99 \end{array}$ |  | $\begin{array}{\|c\|} \hline 140,734 \\ , 083.89 \end{array}$ |  | $\begin{array}{r} 2,038,0 \\ 44,079 . \\ 33 \end{array}$ | $4 \begin{array}{r} 414,060 \\ , 593.91 \end{array}$ | $\begin{array}{r} 3,732,9 \\ 10,884 . \\ 51 \end{array}$ |
| III. Increase/ decrease in this period (put "-" for decrease) | $\left.\begin{array}{r} -540,6 \\ 72.00 \end{array} \right\rvert\,$ |  |  |  | $\begin{gathered} 8,832, \\ 502.00 \end{gathered}$ |  | $\begin{array}{r} -3,691,9 \\ 67.48 \end{array}$ |  |  |  | $\begin{array}{r} 96,722, \\ 779.49 \end{array}$ | $\begin{array}{r} 36,949, \\ 597.64 \end{array}$ | $\begin{aligned} & 138,272 \\ & , 239.65 \end{aligned}$ |
| (i) Total comprehensive earnings |  |  |  |  |  |  | $\begin{array}{r} -3,691,9 \\ 67.48 \end{array}$ |  |  |  | $\begin{array}{r} 331,448 \\ , 600.90 \end{array}$ | $\begin{array}{r} 36,949, \\ 597.64 \end{array}$ | $\begin{array}{r} 364,706 \\ , 231.06 \end{array}$ |
| (ii) Capital invested and reduced by the owners | $\left.\begin{array}{r} -540,6 \\ 72.00 \end{array} \right\rvert\,$ |  |  |  | $\begin{gathered} 8,832, \\ 502.00 \end{gathered}$ |  |  |  |  |  |  |  | $\begin{array}{r} 8,291,8 \\ 30.00 \end{array}$ |


| 1. Common shares invested by shareholders |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2. Capital invested by other equity instrument holders |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3. Amount of share-based payments recorded into the owner's equities | $\begin{array}{r} -540,6 \\ 72.00 \end{array}$ |  |  |  | $\begin{gathered} 8,832, \\ 502.00 \end{gathered}$ |  |  |  |  |  |  |  | $\begin{array}{r} 8,291,8 \\ 30.00 \end{array}$ |
| 4. Other |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (iii) Profit distribution |  |  |  |  |  |  |  |  |  | \| | $\begin{array}{r} -234,72 \\ 5,821.4 \\ 1 \end{array}$ |  | $\begin{array}{r} -234,72 \\ 5,821.4 \\ 1 \end{array}$ |
| 1. Provision of surplus reserve |  |  |  |  |  |  |  |  | $\square$ | \| |  |  |  |
| 2. Provision of general risk preparation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3. Distribution to all owners (shareholders) |  |  |  | \| |  | $\mid$ |  |  |  |  | $\begin{array}{r} -234,72 \\ 5,821.4 \\ 1 \end{array}$ |  | $\begin{array}{r} -234,72 \\ 5,821.4 \\ 1 \end{array}$ |
| 4. Others |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (iv) Internal transfer of owners' equity |  |  |  |  |  |  |  |  |  |  |  |  |  |
| capital reserves to capital (or stock) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2. Conversion of surplus reserves to capital (or stock) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3. Loss covered by surplus reserves |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4. Others |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (v) Appropriative reserve |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1. Withdrawn in this period |  |  |  |  |  |  |  |  |  |  |  |  |  |



## 8. Statement of Changes in Owners' Equity of the Parent Company

Amount of this period
(Unit: RMB)

| Item | This period |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share capital | Other equity instruments |  |  | Capital reserve | Less: treasury stock | Other comprehe nsive earnings | Appropria <br> tive reserve | Surplus public reserve | Retaine <br> d profits | Total owners' equity |
|  |  | Preferre <br> d stock | Perpetual <br> capital <br> securities | Others |  |  |  |  |  |  |  |
| I. Balance at period-end of previous year | $\begin{array}{r} 633,853 \\ 440.00 \end{array}$ |  |  |  | $\left\|\begin{array}{r} 544,139,4 \\ 33.78 \end{array}\right\|$ |  |  |  | $\begin{array}{r} 154,971,3 \\ 48.50 \end{array}$ | $\begin{array}{r} 285,134 \\ , 159.20 \end{array}$ | $\begin{array}{r} 1,618,098 \\ , 381.48 \end{array}$ |
| Add: change of accounting policies |  |  |  |  |  |  |  |  |  |  |  |
| Correction of errors in previous period |  |  |  |  |  |  |  |  |  |  |  |
| Others |  |  |  |  |  |  |  |  |  |  |  |
| II. Balance at period-begin of this year | $\begin{array}{r} 633,853 \\ 440.00 \end{array}$ |  |  |  | $\begin{array}{\|r} 544,139,4 \\ 33.78 \end{array}$ |  |  |  | $\begin{array}{r} 154,971,3 \\ 48.50 \end{array}$ | $\begin{array}{r} 285,134 \\ , 159.20 \end{array}$ | $\begin{array}{r} 1,618,098 \\ , 381.48 \end{array}$ |
| III. Increase/ decrease in this period (put "-" for decrease) | $\begin{array}{r} -978,25 \\ 2.00 \end{array}$ |  |  |  | 7,287,498 |  | $\begin{array}{r} 2,435,940 \\ .00 \end{array}$ |  |  | $\begin{array}{r} -198,65 \\ 1,785.7 \\ 4 \end{array}$ | $\begin{array}{r} -189,906, \\ 599.74 \end{array}$ |
| (i) Total comprehensive earnings |  |  |  |  |  |  | $\begin{array}{\|r} 2,435,940 \\ .00 \end{array}$ |  |  | $\begin{array}{r} 73,484, \\ 545.05 \end{array}$ | $\begin{array}{r} 75,920,48 \\ 5.05 \end{array}$ |
| (ii) Capital invested and reduced by the | $\begin{array}{r} -978,25 \\ 2.00 \end{array}$ |  |  |  | $\left\lvert\, \begin{array}{r} 7,287,498 \\ .00 \end{array}\right.$ |  |  |  |  |  | $\begin{array}{r} 6,309,246 \\ .00 \end{array}$ |


| owners |  |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 1. Common shares <br> invested by <br> shareholders |  |  |  |  |  |  |  |  |  |  |
| 2. Capital invested <br> by other equity <br> instrument holders |  |  |  |  |  |  |  |  |  |  |
| 3. Amount of <br> share-based <br> payments recorded <br> into the owner's <br> equities | $-978,25$ |  |  |  |  |  |  |  |  |  |


| period |  |  |  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| (vi) Others |  |  |  |  |  |  |  |  |  |  |  |
| IV. Balance at | 632,875, |  |  |  | $551,426,9$ |  | $2,435,940$ |  | $154,971,3$ | 86,482, | $1,428,191$ |
| period-end | 188.00 |  |  |  | 31.78 |  | .00 |  | 48.50 | 373.46 | , 781.74 |

Amount in last year
(Unit: RMB)

| Item | Last period |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share capital | Other equity instruments |  |  | Capital reserve | Less: <br> treasury <br> stock | Other <br> comprehe <br> nsive earnings | Appropria <br> tive reserve | Surplus public reserve | Retaine <br> d profits | Total <br> owners' <br> equity |
|  |  | Preferre <br> d stock | Perpetual capital securities | Others |  |  |  |  |  |  |  |
| I. Balance at period-end of previous year | $\begin{array}{r} 634,394, \\ 112.00 \end{array}$ |  |  |  | $\begin{array}{r} 529,909,9 \\ 56.12 \end{array}$ | $\left.\begin{array}{\|r\|} 2,729,067 \\ .34 \end{array} \right\rvert\,$ |  |  | $\left.\begin{array}{\|r\|} \hline 140,734,0 \\ 83.89 \end{array} \right\rvert\,$ | $\left\|\begin{array}{r} 391,657 \\ , 923.31 \end{array}\right\|$ | $\left\lvert\, \begin{array}{r} 1,693,967 \\ , 007.98 \end{array}\right.$ |
| Add: change of accounting policies |  |  |  |  |  |  |  |  |  |  |  |
| Correction of errors in previous period |  |  |  |  |  |  |  |  |  |  |  |
| Others |  |  |  |  |  |  |  |  |  |  |  |
| II. Balance at period-begin of this year | $\begin{array}{r} 634,394, \\ 112.00 \end{array}$ |  |  |  | $\begin{array}{r} 529,909,9 \\ 56.12 \end{array}$ | $\left\|\begin{array}{r} 2,729,067 \\ .34 \end{array}\right\|$ |  |  | $\left.\begin{array}{\|r\|} 140,734,0 \\ 83.89 \end{array} \right\rvert\,$ | $\left\|\begin{array}{r} 391,657 \\ , 923.31 \end{array}\right\|$ | $\left\lvert\, \begin{array}{r} 1,693,967 \\ , 007.98 \end{array}\right.$ |
| III. Increase/ decrease in this period (put "-" for decrease) | $\begin{array}{r} -540,67 \\ 2.00 \end{array}$ |  |  |  | $\begin{array}{r} 8,832,502 \\ .00 \end{array}$ |  | $-130,508 .$ $57$ |  |  | $\begin{array}{r} -184,78 \\ 6,905.8 \\ 6 \end{array}$ | $\begin{array}{r} -176,625, \\ 584.43 \end{array}$ |
| (i) Total comprehensive earnings |  |  |  |  |  |  | $\begin{array}{\|r\|} \hline-130,508 . \\ 57 \end{array}$ |  |  | $\begin{array}{r} 49,938, \\ 915.55 \end{array}$ | $\begin{array}{r} 49,808,40 \\ 6.98 \end{array}$ |
| (ii) Capital invested and reduced by the owners | $\begin{array}{r} -540,67 \\ 2.00 \end{array}$ |  |  |  | $\begin{array}{r} 8,832,502 \\ .00 \end{array}$ |  |  |  |  |  | $\left.\begin{array}{r} 8,291,830 \\ .00 \end{array} \right\rvert\,$ |
| $\begin{aligned} & \text { 1. Common shares } \\ & \text { invested by } \\ & \text { shareholders } \end{aligned}$ |  |  |  |  |  |  |  |  |  |  |  |


| 2. Capital invested by other equity instrument holders |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3. Amount of share-based payments recorded into the owner's equities | $\begin{array}{r} -540,67 \\ 2.00 \end{array}$ |  |  |  | $\left\|\begin{array}{r} 8,832,502 \\ .00 \end{array}\right\|$ |  |  |  |  |  | $\begin{array}{r} 8,291,830 \\ .00 \end{array}$ |
| 4. Others |  |  |  |  |  |  |  |  |  |  |  |
| (iii) Profit distribution |  |  |  |  |  |  |  |  |  | $\begin{array}{r} -234,72 \\ 5,821.4 \\ 1 \end{array}$ | $\begin{array}{r} -234,725, \\ 821.41 \end{array}$ |
| 1. Provision of surplus reserve |  |  |  |  |  |  |  |  |  |  |  |
| 2. Distribution to all owners (shareholders) |  |  |  |  |  |  |  |  |  | $\begin{array}{r} -234,72 \\ 5,821.4 \\ 1 \end{array}$ | $\begin{array}{r} -234,725, \\ 821.41 \end{array}$ |
| 3. Others |  |  |  |  |  |  |  |  |  |  |  |
| (iv) Internal transfer of owners' equity |  |  |  |  |  |  |  |  |  |  |  |
| 1. Conversion of capital reserves to capital (or stock) |  |  |  |  |  |  |  |  |  |  |  |
| 2. Conversion of surplus reserves to capital (or stock) |  |  |  |  |  |  |  |  |  |  |  |
| 3. Loss covered by surplus reserves |  |  |  |  |  |  |  |  |  |  |  |
| 4. Others |  |  |  |  |  |  |  |  |  |  |  |
| (v) Appropriative reserve |  |  |  |  |  |  |  |  |  |  |  |
| 1. Withdrawn in this period |  |  |  |  |  |  |  |  |  |  |  |
| 2. Used in this period |  |  |  |  |  |  |  |  |  |  |  |
| (vi) Others |  |  |  |  |  |  |  |  |  |  |  |
| IV. Balance at period-end | $\begin{array}{r} 633,853 \\ 440.00 \end{array}$ |  |  |  | $\begin{array}{r} 538,742,4 \\ 58.12 \end{array}$ | $\left.\begin{array}{r} 2,729,067 \\ .34 \end{array} \right\rvert\,$ | $-130,508$ $57$ |  | $\begin{array}{r} 140,734,0 \\ 83.89 \end{array}$ | $\begin{array}{r} 206,871 \\ , 017.45 \end{array}$ | $\begin{array}{r} 1,517,341 \\ , 423.55 \end{array}$ |

## III. Profile of the Company

Zhejiang Supor Co., Ltd. (hereinafter referred to as "the Company") is a joint stock company restructured from Zhejiang Supor Cookware Co., Ltd. approved by [2004] No. 24 document from the Leading Group for Enterprise Listed of the People's Government of Zhejiang Province, and transacted registration change in Zhejiang Administration for Industry \& Commerce on Nov. 10, 2000, and obtained business license for legal corporation with registration number of 3300001007355 . The existing registered capital of the Company is $632,875,188.00$ yuan, and the number of total shares is $632,875,188$ (par value of 1 yuan per share). Among which, $166,419,536$ shares are restricted for selling and 466,455,652 shares without restrictions. The shares have been listed in the Small and Medium Enterprise Board of Shenzhen Stock Exchange for trading on August 17, 2004.

The Company belongs to metal products manufacturing industry. Its business scope includes R\&D, production and selling of kitchenware, stainless steel products, general hardware, small electrical home appliances and cooker; import \& export (for the specific scope, please refer to the Qualification Certificate for Import and Export Enterprises of the People's Republic of China), and assembly and repair of electrical appliances. The main products are CW and kitchen SDA.

## IV. Preparation Basis of Financial Statement

## 1. Preparation basis

This financial report is prepared on the basis of sustainable operation of the Company.

## 2. Sustainable operation

The Company was not involved in any matters or situations that would cause substantial doubts about the sustainable operation of the Company 12 months after period-end.

Note: The Company should evaluate the sustainable operation ability 12 months after period-end. If the evaluation result shows substantial doubts about the sustainable operation of the Company, the Company should disclose the factors that cause the doubt and the improvement actions to be taken.

## V. Principal Accounting Policies and Accounting Estimates

## 1. Announcement of compliance with the Accounting Standards

The Company implements the Accounting Standards for Business Enterprises (ASBE) promulgated by the Ministry of Finance in February 2006. The financial statements of the Company give a true and fair view of the state of affairs of the Company regarding the financial position and operating results \& cash flows.

## 2. Accounting period

The fiscal year is from January 1 to December 31 of each calendar year.

## 3. Operating cycle

The operating cycle is 12 months, as the liquidity categorization standard of assets and liabilities.

## 4. Reporting currency

The reporting currency is RENMINBI.

## 5. Accounting treatment for business combination under and not under the same control

(1) Business combination under the same control

The assets and liabilities acquired from business acquisition shall be measured based on the book value of the mergee in the consolidated financial statements of the final controller on the date of combination. The difference between the book value of mergee in the consolidated financial statements of the final controller and the book value of combination consideration paid (or the total amount of the par value of share issued) shall offset against the capital reserve. If the capital reserve is insufficient to offset, the retained earnings shall be adjusted.
(2) Business combination not under the same control

The balance that merging cost's exceeding definable net assets fair proportion is validated as Goodwill. If the merging cost is less than the definable net assets fair proportion, the measurement of all definable net assets, liabilities, fair value and merging cost shall be re-validated first. After validation, balance shall be recorded in the current profits and losses if it is still less.

## 6. Preparation method of the Consolidated Financial Statement

The parent company shall bring all subsidiaries under its control into the consolidation scope. In line with the Accounting Standard for Business Enterprise No. 33 Consolidated Financial Statement, the consolidated financial statement shall be prepared by the parent company on the basis of both financial statements of the parent company and its subsidiaries in accordance with other relevant information.

## 7. Classification of joint venture arrangements and accounting treatment method of joint operation

(1) Joint venture arrangements are divided into joint venture and affiliated business.
(2) If the company is a party of a joint venture, it shall confirm following items that are related to the interest quantum of the joint operation:

1) To confirm assets possessed separately, and confirm assets co-possessed based on the holding quantum;
2) To confirm liabilities undertaken separately, and confirm liabilities co-undertaken based on the holding quantum;
3) To confirm the income generated from selling the company's production shares from joint operation;
4) To confirm the income generated from selling assets from joint operation;
5) To confirm expenses generated separately, and confirm expenses generated from joint operation based on the holding quantum.

## 8. Determination criteria for cash and cash equivalent

Cash listed in the Cash Flow Statement refers to cash on hand and deposit ready for payment. Cash equivalent refers to short-term, high liquid investments that are readily convertible to known amounts of cash, and with insignificant value variation risks.

## 9. Conversion of foreign currency business and foreign currency statements

(1) Foreign currency business

For foreign currency transactions occurred, the amount in the foreign currency shall be converted to the amount in the reporting currency at the spot exchange rate of the transaction date. For the balance sheet date, the foreign currency monetary items shall be converted at the spot exchange rate on the balance sheet date. The exchange loss of foreign exchange, except for those of the capital and interests of foreign currency borrowings arising from buying assets in compliance with the capitalization conditions, shall be recorded into the profits and losses account at the current period; the foreign currency non-monetary items measured at the historical cost shall still be converted at the spot exchange rate on the transaction date; except the gain or loss of foreign exchange of the principle and interests of special fund for capital expenditure, the foreign currency non-monetary items measured at the fair value shall be converted at the spot exchange rate on the fair value confirming date; the difference is taken as the current profit and loss or other comprehensive income.

## (2) Conversion of financial statements in foreign currency

The asset and liability items in the balance sheets shall be converted at the spot exchange rate on the balance sheet date. Among the owner's equity items, apart from "retained profit", others shall be converted at the historical rate. The income and expenses items in the profit statements shall be converted at the approximate exchange rate with the spot exchange rate of the transaction date. The balance arising from the translation of foreign currency financial statements shall be included in other comprehensive income.

## 10. Financial instrument

(1) Classification of financial assets and financial liabilities

Financial assets shall be classified into following four categories when they are initially recognized: (i) the financial assets which are measured at their fair values and the variation of which is recorded into the profits and losses of the current period, including tradable financial assets and the financial assets which are measured at their fair values when initially recognized and of which the variation is included in the current profits and losses; (ii) the investments which will be held to their maturity; (iii) loans and the accounts receivables; and (iv) financial assets available for sale.
Financial liabilities shall be classified into the following two categories when they are initially recognized: (i) the financial liabilities which are measured at their fair values and of which the variation is included in the current profits and losses, including tradable financial liabilities and the designated financial liabilities which are measured at their fair values when initially recognized and of which the variation is included in the current profits and losses; and (ii) other financial liabilities.
(2) Recognition basis, measurement method and termination conditions for financial assets and financial liabilities

When the Company is engaged to a financial instrument, it shall recognize a financial asset or financial liability. The financial assets and financial liabilities initially recognized by the Company shall be measured at their fair values. For the financial assets and liabilities measured at their fair values and of which the variation is recorded into the profits and losses of the current period, the
related trading expenses thereof shall be directly recorded into the profits and losses of the current period; for other categories of financial assets and financial liabilities, the trading expenses thereof shall be included into the initially recognized amount.
The Company shall make subsequent impairment test on its financial assets according to their fair values, and can not deduct the transaction expenses that may occur when it disposes the said financial asset in future. But following circumstances shall be excluded: (i) The investments held to their maturity, loans and accounts receivable shall be measured on the basis of the post-amortization costs by adopting the actual interest rate method; (ii) The equity instrument investments for which there is no quotation in the active market and whose fair value cannot be measured reliably, and the derivative financial assets which are connected with the said equity instrument and must be settled by delivering the said equity instrument shall be measured on the basis of their costs.
The Company shall make subsequent impairment test on its financial liabilities on the basis of the post-amortization costs by adopting the actual interest rate method, with the exception of those under the following circumstances: 1) For the financial liabilities measured at their fair values and of which the variation is recorded into the profits and losses of the current period, they shall be measured at their fair values, and none of the trading expenses may be deducted, which may occur when the financial liabilities are settled in the future; 2) For the derivative financial liabilities, which are connected to the equity instrument for which there is no quotation in the active market and whose fair value cannot be reliably measured, and which must be settled by delivering the equity instrument, they shall be measured on the basis of their costs. 3) For the financial guarantee contracts which are not designated as a financial liability measured at its fair value and the variation thereof is recorded into the profits and losses of the current period, and for the commitments to grant loans which are not designated to be measured at the fair value and of which the variation is recorded into the profits and losses of the current period and which will enjoy an interest rate lower than that of the market, a subsequent impairment test shall be made after they are initially recognized according to the higher one of the following: (i) the amount defined by the Accounting Standards for Enterprises No. 13-Contingencies; or (ii) the balance of initially confirmed value deducting the accumulative amortization as determined according to the principles in Accounting Standards for Enterprises No. 14 - Income.
The profits and losses arising from the change in the fair value of a financial asset or financial liability shall be dealt with according to the following provisions, unless it is related to hedging: 1) The profits and losses, arising from the change in the fair value of the financial asset or financial liability which is measured at its fair value and of which the variation is recorded into the profits of the current period, shall be recorded into the profits and losses of the current period. The received interest or cash dividend shall be recorded as investment gain. When settling, the difference between the actual amount received and original book value should be recorded as investment gain or loss. At the same time, the gain from fair value change should be adjusted. (2) The fair value change of tradable financial assets shall be included in other comprehensive income; the interests calculated according to the effective interest method shall be recorded as investment gain. The cash dividend arising from the investment of tradable equity instrument shall be recorded in the investment gain on the date when the investor declares the dividend. When settling, the difference between the actual amount received and the book value deducted by the accumulated fair value changes originally directly included in other comprehensive income should be recorded as investment gain or loss.
When the contractual right of receiving the cash flow of certain financial assets has been ceased, or almost all risks and benefit of such financial assets have been transferred, the financial assets shall be ceased. When the obligations of the financial liabilities are completely or partially released, the corresponding complete or partial financial liabilities shall be ceased.
(3) Recognition and measurement of transfer of financial assets

Where the Company has transferred nearly all of the risks and benefits related to the ownership of the financial asset to the transferee, it shall cease recognition of the financial asset. If it retains nearly all of the risks and benefits related to the ownership of the financial asset, it shall continue to recognize the entire financial asset to be transferred and shall recognize the consideration it receives as a financial liability. Where the Company does not transfer or retain nearly all of the risks and benefits related to the ownership of a financial asset, it shall refer to following circumstances: 1) If it gives up its control over the financial asset, it shall terminate recognition of the financial asset; 2) If it does not give up its control over the financial asset, it shall, according to the extent of its
continuous involvement in the transferred financial asset, recognize the related financial asset and recognize the relevant liability accordingly.
If the transfer of an entire financial asset satisfies the conditions for termination of the recognition, the difference between the amounts of the following two items shall be recorded in the profits and losses of the current period: 1) The book value of the converted financial asset; 2) The sum of consideration received from the transfer, and the accumulative amount of the changes of the fair value originally recorded in the owner's equities. If the transfer of partial financial asset satisfies the conditions to terminate the recognition, the total book value of the transferred financial asset shall, between the portion whose recognition has been terminated and the portion whose recognition has not been terminated, be apportioned according to their respective relative fair value, and the difference between the amounts of the following two items shall be included into the profits and losses of the current period: 1) The book value of the portion whose recognition has been terminated; 2) The sum of consideration of the portion whose recognition has been terminated, and the portion of the accumulative amount of the changes in the fair value originally recorded in the owner's equities which is corresponding to the portion whose recognition has been terminated.
(4) Determination method of fair value of financial assets and financial liabilities

The Company determines the fair value of financial assets and financial liabilities based on the currently applicable valuation technique supported by sufficiently available data and other information. The Company classifies the input values used by valuation technique into following levels:

1) First-level input values are the unadjusted quotation of same assets or liabilities that can be acquired on the measurement date in active market;
2) Second-level input values are the input values of related assets or liabilities outside first-level input values that can be directly or indirectly observed, including quotation of similar assets or liabilities in active market; quotation of same or similar assets or liabilities in inactive market; other input values that can be observed other than quotation, such as interest rate and yield curve that can be observed during normal quotation intervals; input values of market validation.
3) Third-level input values are the input values of related assets or liabilities that can not be observed, including interest rate that can not be observed directly or validated by observable market data, stock volatility, future cash flow for asset retirement obligation undertaken in business combination, and financial forecasting made based on own data.
(5) Impairment test and accrual method for depreciation provision of financial assets (excluding accounts receivable)
4) The Company shall carry out an impairment test, on the balance sheet date, on the carrying amount of the financial assets other than those measured at their fair values. If there is sound evidence for the depreciation of those financial assets, the provision shall be accrued.
5) An impairment test shall be made on the financial assets with significant single amount. With regard to the financial assets with insignificant single amount, an impairment test may be carried out separately, or be included in the financial asset combination with similar credit risk features. Where, upon separate test, the financial asset (including those financial assets with significant single amount and those with less insignificant amount) has not been impaired, it shall be included in a combination of financial assets with similar credit risk features so as to conduct another impairment test.
6) Where a financial asset which is measured on the basis of post-amortization costs and for which there is objective evidence proving that the impairment occurred, the impairment losses shall be recognized in accordance with the difference between book value and the current value of the predicted future cash flow. Where an equity instrument investment for which there is no quoted price in the active market and whose fair value cannot be reliably measured, or a derivative financial asset which is connected with the equity instrument and which must be settled by delivering the equity instrument, suffers from any impairment, the gap between the carrying amount of the equity instrument investment or the derivative financial asset and the discounted present value of the
future cash flow of similar financial assets capitalized according to the returns ratio of the market at the same time shall be recognized as impairment-related losses. Where a fair value of financial assets available for sale drops by a big margin, and after comprehensive considerations of relevant factors, it is anticipated that such drop is not contemporary, its impairment losses shall be determined, and the accumulative losses arising from the decrease of the fair value of the owner's equity which was directly included shall be transferred out and recorded into impairment losses.
7) Objective evidences that can prove the impairment of a tradable financial asset investment shall include:
A. Objective evidences that can prove the impairment of a tradable financial asset investment shall include:
a. A serious financial difficulty occurs to the debtor;
b. The debtor breaches any of the contractual stipulations, for example, failing to pay or delaying the payment of interests or the principal, etc.;
c. The Company makes any concession to the debtor which is in financial difficulties due to economic or legal consideration, etc.;
d. The debtor will probably become bankrupt or carry out other financial reorganizations;
e. The financial asset can no longer be traded in the active market due to serious financial difficulties of the issuer;
f. Other objective evidences showing the impairment of the financial asset.
B. The objective evidences that can prove the impairment of a tradable equity instrument investment shall include: The fair value of the equity instrument investment drops significantly or not contemporarily.
Where a tradable financial asset is impaired, the accumulative loss that had been recognized directly in owner's equity are removed from equity and recognized in impairment loss. Impairment losses on debt instruments are reversed through the profits or losses, if the increase in fair value of the instrument can be objectively related to an event occurring after the impairment, and recognized in profit or loss of the current period. For a tradable equity instrument investment for which impairment loss has been confirmed, increase of fair value shall be recognized in owner's equity

Note: Specify the classification of financial instruments, determination basis and measurement method, the determination basis and measurement method of transfer of financial assets, confirming conditions of termination of financial liabilities, the determination method of fair values of financial assets and financial liabilities, and measurement method and accounting treatment method of financial assets impairment (excluding accounts receivable).

## 11. Accounts receivable

## (1) Accounts receivable of significant single amount and separately accrued for bad debt provision

| Determination basis for significant single amount | Account receivable valued at more than 1 million yuan <br> (including) and accounting for more than $10 \%$ of the total book <br> value of accounts receivable |
| :--- | :--- |
| Method of calculation | For those under separate test, the accrual of bad debt provision <br> shall be made according to the difference between the current <br> value of the NPV and its book value |

## (2) Accounts receivable accrued for bad debt provision in combination based on credit risks

| Name of combination |  |
| :--- | :--- |
| Age combination | Age analysis |

Account receivable using age analysis method for bad debt provision:

## $\checkmark$ Applicable $\quad$ Not Applicable

| Age | Accrual percentage for accounts receivable <br> $(\%)$ | Accrual percentage for other receivables <br> $(\%)$ |
| :--- | ---: | ---: |
| Less than 1 year (including) | $5.00 \%$ | $5.00 \%$ |
| $1-2$ years | $8.00 \%$ | $8.00 \%$ |
| $2-3$ years | $15.00 \%$ | $15.00 \%$ |
| $3-4$ years | $50.00 \%$ | $50.00 \%$ |
| $4-5$ years | $80.00 \%$ | $80.00 \%$ |
| Over 5 years | $100.00 \%$ | $100.00 \%$ |

Account receivable using balance fraction method for bad debt provision
$\square$ Applicable $\sqrt{ }$ Not Applicable
Account receivable using other method for bad debt provision
$\square$ Applicable $\sqrt{ }$ Not Applicable

## (3) Accounts receivable not of significant single amount but separately accrued for bad debt provision

| Reasons for bad debt provision of insignificant single amount | There is significant deference between the NPV of accounts <br> receivable and the NPV of accounts receivable combination with <br> the characteristics of credit risk based on the age. |
| :--- | :--- |
| Method of calculation | For those under separate test, the accrual of bad debt provision <br> shall be made according to the difference between the current <br> value of the NPV and its book value |

## 12. Inventory

(1) Classification

The term "inventories" refers to finished products or merchandise possessed by an enterprise for sale in daily business, or work in progress, or materials and supplies to be consumed in production process or for providing services.
(2) Valuation method of shipped-out inventories

The one-off weighted average method at month end.
(3) Determination basis for net realizable value of inventories and calculation method of inventory falling price reserves

On the date of balance sheet, the inventories shall be measured whichever is lower in accordance with the cost and the net realized value. The Company shall make provisions for loss on decline in value of inventories by the balance of the cost of single inventory and the net realized value. For such merchandise inventory for sale directly as finished goods inventories, merchandise and materials for sale, their net realizable value shall be the amount after deducting estimated sale expense and relevant taxes from the estimated sale price of the inventories in course of normal production and operation; the net realizable value of materials inventories for
processing shall be the amount after deducting the estimated cost of completion, estimated sale expense and the relevant taxes from the estimated sale price of finished products in course of normal production and operation; on the balance sheet date, for inventories with the contract price and inventories without the contract price in the same inventories, their net realizable value shall be measured separately, and comparing with their corresponding costs, their amounts of provision for loss on decline in value of inventories withdrawn or carried forward shall be confirmed respectively.
(4) Stocktaking system

Perpetual stocktaking system.
(5) Amortization of low-cost consumables and packing

Amortization of low-cost consumables: one-off amortization method
Amortization of packing: one-off amortization method
Note: Specify inventory categories, valuation method of shipped-out stocks, determination basis of net realizable value of different inventory categories, inventory system, and the amortization method of low-value consumables and packaging.

## 13. Available-for-sale assets

The Company classifies non-current assets (excluding financial assets) simultaneously meeting following conditions into available-for-sale assets: 1) the asset must be available for immediate sale in its present condition subject only to terms that are usual and customary for sales of such assets; 2) resolution has been made regarding disposal of the asset; 3 ) irrevocable transfer agreement has been signed with transferee; 4) the transfer will be quite probably completed within one year.

Note: Specify the classification standard of available-for-sale assets.

## 14. Long-term equity investment

(1) Determination of joint control and significant influence

Joint control shall mean the control over certain arrangement according to relevant agreement, and decision making of activities of the arrangement must be subject to consensus of participants sharing the control power. Significant influence shall mean having the authority to participate in decision-making of invested company's finance and operating policies, but not having the authority to control or joint control with other parties the making of these policies.
(2) Determination of initial cost of investment

1) For business combination under the same control, if the combining enterprise pays in cash, transfers non-cash assets or bears its debts or issue equity securities, it shall, on the date of combination, regard the share of the book value of the owner's equity of the combined enterprise in the consolidated financial statements of the final controller as the initial cost of the long-term equity investment. The difference between the initial cost of the long-term equity investment and the book value of combination consideration paid or the total amount of the par value of share issued shall offset the capital reserve. If the capital reserve is insufficient to offset, the retained earnings shall be adjusted.

The company determines "package deal" based on long-term equity investment from business combination under the same control formed through several deals.
If it is a "package deal", several deals are taken as one deal that acquires control power. If it is not a "package deal", it shall, on the date of combination, regard the share of the book value of the net assets of the combined enterprise in the consolidated financial statements of the final controller as the initial cost. The difference between the initial cost of long term equity investment on the date of combination and the book value of long-term equity investment before the combination plus the book value of new pay consideration of stock further obtained on the date of combination, shall offset against the capital reserve. If the capital reserve is insufficient to offset, the retained earnings shall be adjusted.
2) For business combination not under the same control, the Company, on the date of combination, shall regard the fair value of the combination consideration paid as the initial cost of the long-term equity investment.
For long-term equity investment formed through business combination not under the same control, accounting treatment shall distinguish individual financial statement and consolidated financial statement:
a. for individual financial statement, the book value of equity investment of the acquiree held before plus the new investment cost on the purchase date shall be recognized as the initial investment cost;
b. In consolidated financial statements, determine whether it belongs to "package deal".

If it is a "package deal", several deals are taken as one deal that acquires control power. If it is not a "package deal", the equity of the acquiree held before the purchase date shall be re-measured according to the fair value of the equity on the purchase date. The difference between fair value and book value shall be included in the current investment income. Where the equity of the acquiree held before the purchase date involves other comprehensive income accounted by equity method, such income shall be carried forward to the investment income of the period where the purchase date is in. But other comprehensive income generated from net liability or net asset change due to the invested party's re-measuring of defined benefit plans is excluded.
3) Besides the long-term equity investments formed by business combination, the initial cost of a long-term equity investment obtained by payment in cash shall be the purchase cost which is actually paid; the initial cost of a long-term equity investment obtained on the basis of issuing equity securities shall be the fair value of the equity securities issued; the initial cost of a long-term equity investment obtained on the basis of debt restructuring shall be confirmed according to Accounting Standards for Enterprises No. 12 - Debt Restructuring; the initial cost of a long-term equity investment obtained on the basis of non-monetary assets exchange shall be confirmed according to Accounting Standards for Enterprises No. 7 - Exchange of Non-monetary Assets.
(3) Confirmation method of subsequent measurement and gain/loss

A long-term equity investment that controls the invested Company shall be accounted by the cost method; long-term equity investment in affiliated companies and joint ventures shall be accounted by the equity method.
(4) Making deals for several times to dispose step-by-step equity investment in subsidiaries till loss of control

## 1) Individual financial statement

For equity disposed, the balance between the book value and the actual proceeds shall be included in current gains and losses. For the residual equity, where it may exert joint control or big influence upon the invested company, the accounting treatment shall be based on the equity method; where it may not exert control, joint control or big influence upon the invested company, it shall be determined as available-for-sale financial assets, and measured as fair value.
2) Consolidated financial statement
A. Several deals are made to dispose step-by-step equity investment in subsidiaries till loss of control, and it does not belong to a "package deal":
Before losing control, capital reserve (capital premium) shall be adjusted based on the difference between proceeds from disposal and the proportion in net assets of the subsidiary. Where capital premium is not sufficient for offset, retained earnings shall be offset.

When the control over former subsidiary is lost, residual equity shall be re-calculated based on the fair value on the date of control loss. The sum of consideration for the disposal of equity and the fair value of residual equity, minus the shares of net assets of former subsidiary enjoyed on the basis of the original shareholding proportion and calculated continually since the date of purchase, this balance shall be included in the investment income of current period. Good will shall also be deducted. Other comprehensive income related to equity investment in former subsidiary shall be converted into current period investment income at the time of control loss.
B. Several deals are made to dispose step-by-step equity investment in subsidiaries till loss of control, and it belongs to a "package deal":

For consolidated financial statements, accounting methods shall be based on taking several deals as one deal of disposing subsidiary till loss of control. However, the balance between every proceeds from disposal and the proportion in net assets of the subsidiary before loss of control shall be confirmed as other comprehensive income, which shall be included in the current period profit and loss at the time of control loss.
Note: Specify the determination standard of joint control and significant impact, determination of initial cost of long-term equity investment, and confirmation method of subsequent measurement and gain/loss.

## 15. Investment real estate

Measurement mode of investment real estate
N/A

## 16. Fixed assets

## (1) Determination conditions

Fixed assets are defined as tangible assets that are held for producing commodities, rendering services, renting or operation management, with service life longer than one fiscal year. Fixed assets can be recognized when its economic benefits are likely to flow into the Company and its cost can be measured.

## (2) Depreciation method

| Category | Depreciation method | Depreciation life | Residuals ratio | Yearly depreciation |
| :--- | :--- | :--- | :--- | :--- |
| House and buildings | Straight-line depreciation | $20-30$ | $3-10$ | $4.85-3.00$ |
| General equipment | Straight-line depreciation | 5 | $3-10$ | $19.40-18.00$ |
| Special device | Straight-line depreciation | 10 | $3-10$ | $9.70-9.00$ |
| Transportation facilities | Straight-line depreciation | $6-10$ | $3-10$ | $16.17-9.00$ |

## (3) Determination basis, pricing and depreciation method of fixed assets financed by financing leases

## 17. Construction in progress

(1) No construction in progress can be recognized unless it simultaneously meets the conditions as follows: a. the economic benefits are likely to flow into the Company; and $b$. the cost of the construction in progress can be measured reliably. The construction in progress shall be measured according to the actual cost before the assets are ready for their intended use.
(2) Constructions in progress are transferred to fixed assets according to their actual costs when completing and achieving estimated usable status. The fixed assets that are ready for their intended use but have not yet been through completion and settlement procedures are charged to an account according to their estimated values; adjustment will be conducted upon confirmation of their actual value. But the depreciation for the assets will not be adjusted.

## 18. Borrowing costs

(1) Determination criteria for capitalization of borrowing costs

Where the borrowing costs incurred to the Company can be directly attributed to the acquisition and construction or production of assets eligible for capitalization, it shall be capitalized and recorded into the costs of relevant assets. Other borrowing costs shall be recognized as expenses when occurred, and shall be recorded into the current profits and losses.
(2) Period of capitalization of borrowing costs

The borrowing costs shall not be capitalized unless they simultaneously meet the following requirements: (i)Asset disbursements have occurred; (ii)Borrowing costs have occurred; and (iii)Acquisition and construction or production activities which are necessary to prepare the assets for its intended use or sale have started.
(3) Period of capitalization suspension
A. The borrowing costs shall not be capitalized unless they simultaneously meet the following requirements: (i)Asset disbursements have occurred; (ii)Borrowing costs have occurred; and (iii)Acquisition and construction or production activities which are necessary to prepare the assets for its intended use or sale have started.
B. Where the acquisition and construction or production of a qualified asset is interrupted abnormally and the interruption period lasts for more than 3 months, capitalization of the borrowing costs shall be suspended. The borrowing costs incurred during this period shall be recognized as expenses, till the acquisition and construction or production of the asset restarts.
C. When qualified assets under acquisition and construction or production are ready for the intended use or sale, capitalization of the borrowing costs shall be ceased.
(4) Calculation of capitalization rate and capitalization value of borrowing cost

As for specifically borrowed loans for the acquisition and construction or production of assets eligible for capitalization, the to-be capitalized amount of interests shall be determined in light of the actual cost (including amortization of depreciation or premium recognized by the actual rate method) incurred of the specially borrowed loan at the present period minus the income of interests earned on the unused financial loans as a deposit in the bank or as a temporary investment; Where a general financial is used for the acquisition and construction or production of assets eligible for capitalization, the Company shall calculate and determine the to-be capitalized amount of interests on the general financial by multiplying the weighted average asset disbursement of the part of the accumulative asset disbursements minus the general financial by the capitalization rate of the general financial used.

Note: Specify the determination principle of capitalization of borrowing cost, capitalization period, suspension period of capitalization, and the calculation method of capitalization rate of borrowing cost and capitalization amount.

## 19. Intangible assets

## (1) Valuation method, service life and impairment test

## 1) Valuation method of intangible assets

Intangible assets include land-use right, patent right and non-patented technology. They shall be initially measured based on cost.

## (2) Useful life estimation of intangible assets with limited useful life

Intangible assets with limited service life shall be amortized reasonably in accordance with the expected realization form of the economic benefits relevant to the intangible assets within the service life. If it is unable to determine the expected realization pattern reliably, intangible assets shall be amortized with the straight-line method.

| Item | Estimated useful life | Basis |
| :--- | :---: | :--- |
| Land-use right | $43-50$ |  |
| Application software | $2-10$ |  |

## 3) Accrual of intangible assets depreciation reserves

Intangible assets with confirmed useful life for which there exist depreciation signs on the balance date, shall be accrued depreciation reserves based on the difference between the book value and the recoverable amount. Intangible assets with indefinite useful life and which are not ready for intended use, shall be tested every year with or without depreciation signs.

Note: Specify the valuation method of intangible assets for intangible assets with limited useful life; specify the estimation of useful life. For intangible assets with uncertain useful life, specify the determination basis of the uncertainty, and the review procedures of the useful life.

## (2) Accounting policies for in-house R\&D expenditures

The research and development expenditures for its internal research and development projects of the Company shall be recorded into the profit or loss for the current period. Expenditure during the development phase of internal R\&D projects shall be confirmed as intangible assets when meeting all following conditions: (i) It is feasible technically to finish intangible assets for use or sale; (ii) It is intended to finish and use or sell the intangible assets; (iii) The usefulness of methods for intangible assets to generate economic benefits can be proved, including being able to prove that there is a potential market for the products manufactured by applying the intangible assets or there is a potential market for the intangible assets itself or the intangible assets will be used internally; (iv) It is able to finish the development of the intangible assets, and able to use or sell the intangible assets, with the support of sufficient technologies, financial resources and other resources; and (v) The research and development expenditures of the intangible assets can be reliably measured.

Note: In combination with the features of in-house R\&D projects, specify the dividing criteria of research phase and development phase, and the specific conditions for expenditure capitalization during the development phase.

## 20. Long-term assets impairment

For long-term equity investment, fixed assets, construction in progress, intangible assets with limited useful life and other long-term assets for which there exist depreciation signs on the balance date, the recoverable amount shall be estimated. For good will from business combination and intangible assets with uncertain useful life, for which whether or not depreciation signs exist, impairment test shall be made every year. Good will shall be impairment tested in combination with relevant asset group or combination of asset groups.

If the recoverable amount of long-term assets is lower than its book value, the book value shall be written down to recoverable amount. The written-down amount shall be recognized as assets impairment loss and included in current gains and losses. Meanwhile the corresponding assets impairment reserve shall be accrued.

Note: Specify the impairment test method and accounting treatment method of long-term equity investment, investment real estate, fixed assets and construction in progress measured by cost mode, productive biological assets, oil and gas assets, intangible assets, good will and other long-term assets measured by cost mode.

## 21. Long-term unamortized expenses

Long-term unamortized expenses refer to expenses that the company has spent, with amortization period over one year (not including one year). Long-term unamortized expenses shall be entered according to the actual amount, and averagely amortized over the period benefited from such expenses or specified period. If the long-term unamortized expense could not benefit future accounting period, the value not amortized shall be all included into the profits and losses of the current period.

## 22. Employee compensation

## (1) Accounting treatment method of short-term compensation

During the accounting period where employees provided services to the Company, the short-term compensation actually happened shall be recognized as liabilities, and recorded into current profits and losses or corresponding asset cost.

## (2) Accounting treatment method of post-employment benefit

Post-employment benefit is classified into defined contribution plan and defined benefit plan.

1) During the accounting period where employees provided services to the Company, the amount payable calculated according to defined contribution plan shall be recognized as liabilities, and recorded into current profits and losses or corresponding asset cost.
2) Accounting treatment steps of defined benefit plans:
A. The company should use unbiased and mutually compatible assumptions to estimate related demographic variables and financial variables, and measure the obligations under the defined benefit plan, as well as determining the period of corresponding obligations. Meanwhile, the company should discount the obligations under the defined benefit plan to present value to determine the present value of the obligations under the defined benefit plan and the current service cost.
B. If assets exist under the defined benefit plan, deduce the deficit or surplus generated by the fair value of assets under defined benefit plan from the obligations under the defined benefit plan, and confirm it as a net liability and net asset under the defined benefit plan. Where there is surplus, the lower of surplus of defined benefit plan or upper limit of asset shall be used to measure the net assets under the defined benefit plan.
C. By period-end, confirm the employee compensation cost generated from defined benefit plan as three parts: service cost, the net
interest of net liabilities or net assets under the defined benefit plan, and the variable generated from re-measurement of net liabilities or net assets under the defined benefit plan. Among them, service cost and net interest of net liabilities or net assets under the defined benefit plan shall be included in current profit and loss or related assets cost, and the variable generated from re-measurement of net liabilities or net assets under the defined benefit plan shall be included in other comprehensive income, and shall not be transferred back to profit and loss, but may be transferred within the scope of rights and interests.

## (3) Accounting treatment method of dismiss benefit

Determine employee compensation liabilities generated from employee dismiss benefit on the earlier of the following, and include in the current profit and loss: 1) the company is not allowed to unilaterally withdraw dismiss benefit provided due to cancellation of labor relationship or proposal on voluntary layoff; 2) the company is confirming the cost or expense related to restructuring that involves payment of dismiss benefit.

## (4) Accounting treatment method of other long-term employee benefits

Long-term employee benefits fit in defined contribution plans shall be accounting treated based on the provisions of defined contribution plans. Other long-term employee benefits shall be accounting treated based on the provisions of defined benefit plans. To simplify the relevant accounting treatment, confirm the employee compensation cost generated as service cost, net interest of net liabilities or net assets of other long-term employee benefits, and the variable generated from re-measurement of net liabilities or net assets of other long-term employee benefit. These three parts get the total net value, included in current profit and loss or related assets cost.

## 23. Estimated liabilities

(1) Determination criteria for estimated liabilities

Where liabilities formed by providing external guarantees, litigations, product quality assurance, onerous contract and other contingencies becomes the Company's current obligation, performance of the obligation would possibly results in flow of economic profits out of the Company, and the value of the obligation can be clearly measured, the Company will determine this obligation as estimated liabilities.
(2) Measurement method of estimated liabilities

The Company will initially measure the estimated liabilities based on the best estimated expenditure required for performing the current obligations, and will verify the book value of estimated liabilities on the balance sheet date.

## 24. Share-based Payment

(1) Share-based payment types

Share-based payment shall consist of equity-settled share-based payments and cash-settled share-based payments.
(2) Relevant accounting treatment of implementing, revising and terminating share-based payment plans

## A. Equity-settled share-based payment

As to an equity-settled share-based payment in return for services of employees, if the right may be exercised immediately after the grant, the fair value of the equity instruments shall, on the date of the grant, be included in the relevant cost or expense and the capital reserves shall be adjusted accordingly. As to a equity-settled share-based payment in return for employee services, if the right cannot be exercised until the vesting period comes to an end or until the prescribed performance conditions are met, then on each balance sheet date within the vesting period, the services obtained in the current period shall, based on the best estimate of the number of vested equity instruments, be included in the relevant costs or expenses at the fair value of the equities instruments on the date of the grant, and the capital reserves shall be adjusted accordingly.

An equity-settled share-based payment in return for the service of any other party shall be measured in accordance with the fair value of the service on the acquisition date by any other service party if the fair value of the service of any other party can be measured in a reliable way; while it shall be measured in accordance with the fair value of the equity instruments on date of the service acquisition, and be included in relevant cost or expenses if the fair value of the service of any other party can not be measured in a reliable way but the fair value of the equity instruments can be measured in a reliable way. Owner's equity shall be increased correspondingly.

## B. Cash-settled share-based payments

As to a cash-settled share-based payment, if the right may be exercised immediately after the grant, the fair value of the liability undertaken by the enterprise shall, on the date of the grant, be included in the relevant costs or expenses, and the liabilities shall be increased accordingly. As to a cash-settled share-based payment, if the right may not be exercised until the vesting period comes to an end or until the specified performance conditions are met, on each balance sheet date with in the vesting period, the services obtained in the current period shall, based on the best estimate of the information about the exercisable right, be included in the relevant costs or expenses and the corresponding liabilities at the fair value of the liability undertaken by the enterprise.
C. Revision and termination of share-based payment plan

If the fair value of equity instruments granted is increased after revision, the company will recognize the increase of the fair value of equity instruments as increase of services; if the quantity of equity instruments is increased after revision, the company will recognize the increased fair value of equity instruments as increase of services; if the company revises vesting conditions in the way conducive to employees, the company may consider the revised conditions when dealing with vesting conditions.
If the fair value of equity instruments granted is decreased after revision, the company will determine the value of services received based on the fair value of equity instruments on the grant date, with no considerations of the decrease of the fair value; if the quantity of equity instruments is decreased after revision, the company will recognize the decreased part as cancellation of equity instruments granted; if the company revises vesting conditions in the way not conducive to employees, the company may not consider the revised conditions when dealing with vesting conditions.
If a grant of equity instruments is canceled or settled during the vesting period (other than a grant canceled by forfeiture when the vesting conditions are not satisfied), the entity shall account for the cancellation or settlement as an acceleration of vesting, and shall therefore recognize immediately the amount that otherwise would have been recognized for services received over the remainder of the vesting period.

Note: Specify the accounting treatment of share-based payment plan, including revision or termination of share-based payment plan.

## 25. Income

## (1). Revenue recognition principle

## A. Goods selling

No revenue from selling goods shall be recognized unless all following conditions are met simultaneously: (i) The major risks and benefits of ownership of the goods have been transferred to the buyer; (ii) The enterprise retains neither continuous management right that usually keeps relation with the ownership nor effective control over the sold goods; (iii) The relevant amount of revenue could be measured reliably; (iv) The relevant economic benefits may flow into the enterprise; (v) The relevant costs occurred or to be occurred could be reliably measured.
Revenue recognition methods: The Company mainly sells cookware and electrical appliances. Revenue recognition for domestic products shall satisfy following conditions: the Company has delivered products to purchaser according to contractual agreements; the sales amount has been confirmed; payment has been retrieved or receipt voucher has been got; the relevant economic benefits are likely to flow into the enterprise; the cost related to product sales can be reliably measured. Revenue recognition for export products shall satisfy following conditions: the Company has cleared customs for the products, the products have departed from port, and bill of lading has been got; the sales amount has been confirmed; payment has been retrieved or receipt voucher has been got; the relevant economic benefits are likely to flow into the enterprise; the cost related to product sales can be reliably measured.

## B. Labor providing

If the revenue from rendering of service can be reliably estimated on the date of the balance sheet (the amount of revenue could be measured; relevant economic benefits flow into the enterprise is in all probability; the schedule of completion on the transaction could be soundly confirmed; the costs occurred or to be occurred in the transaction could be measured), take the percentage-of-completion method to confirm the revenue of the services provided, and confirm the schedule of progress on the transaction concerning the services providing according to the work completed. If the result of the services providing transaction could not be reliably estimated on the date of the balance sheet, it should be treated in accordance with the following conditions respectively: If the cost of the services occurred is expected to be compensated, the revenue from the providing of the services should be recognized in accordance with the amount of the cost of the services occurred, and the cost of the services shall be carried forward at the same amount. If the cost of the services occurred could not be compensated, the cost occurred should be included in the current profits and losses, and no revenue from the providing of the services shall be recognized.

## C. Assets usufruct alienation

No revenue from assets usufruct alienation shall be recognized unless the following conditions are met simultaneously: the relevant economic benefits flow into the enterprise in sound probability; and the amount of revenues could be measured reliably. The amount of interest income should be measured and confirmed in accordance with the length of time for which the enterprise's cash is used by others and the actual interest rate; or the amount of royalty revenue should be measured and confirmed in accordance with the period and method of charging as stipulated in the relevant contract or agreement.

## (2) Revenue recognition methods

The Company mainly sells cookware and electrical appliances. Revenue recognition for domestic products shall satisfy following conditions: the Company has delivered products to purchaser according to contractual agreements; the sales amount has been confirmed; payment has been retrieved or receipt voucher has been got; the relevant economic benefits are likely to flow into the enterprise; the cost related to product sales can be reliably measured. Revenue recognition for export products shall satisfy following conditions: the Company has cleared customs for the products, the products have departed from port, and bill of lading has been got; the sales amount has been confirmed; payment has been retrieved or receipt voucher has been got; the relevant economic benefits are likely to flow into the enterprise; the cost related to product sales can be reliably measured.

Note: Specify the principles and methods of revenue recognition. The Company shall make revenue recognition accounting policies based on its actual production and operation characteristics specify the recognized time and measurement methods of revenue. Similar business applying different operation modes and recognizing revenue at different times shall be specified separately. If labor service revenue or construction contract revenue is recognized based on completion percentage, specify the determination basis and method of the completion percentage.

## 26. Government grants

## (1) Determination basis and accounting treatment of government subsidies related to assets

The government subsidies pertinent to assets mean the government assets that are obtained by enterprises used for purchase or construction, or forming the long-term assets by other ways. Governmental subsidies related to assets confirmed as deferred income are equally distributed within the useful life of the assets and recorded in the current profits and losses. Government subsidies measured based on the nominal amount shall be directly recorded in the current profits and losses.

## (2) Determination basis and accounting treatment of government subsidies related to income

The government subsidies pertinent to income refer to all the government subsides except those pertinent to assets. Income-related governmental subsidies used to compensate for future expenses or losses are confirmed as deferred income, and are recorded in the current profits and losses during the confirmation of relevant expenses. Income-related governmental subsidies used to compensate for previous expenses or losses are directly recorded in the current profits and losses.

## 27. Deferred income tax/deferred income liabilities

(1) Where there is difference between the book value of the assets or liabilities and its tax base (the difference between the tax base and its book value for the item that has not been recognized as an asset or liability and if its tax base can be determined in light of the tax law), the deferred income tax assets or the deferred income tax liabilities shall be determined according to the applicable tax rate in the course of prospective recovering assets or discharging liabilities.
(2) The enterprise shall recognize the deferred income tax assets in accordance with the extent of the amount of the taxable income which it is most likely to obtain and which could be deducted from the deductible temporary difference. On the balance sheet date, where there is any exact evidence showing that it is likely to acquire sufficient amount of taxable income tax in a future period to offset the deductible temporary difference, the deferred income tax assets unrecognized in prior periods shall be recognized.
(3) The carrying amount of deferred income tax assets should be reexamined on balance sheet date. If it is unlikely to obtain sufficient taxable income taxes to offset the benefit of the deferred income tax assets, the carrying amount of the deferred income tax assets should be written off. When it is probable to obtain sufficient taxable income taxes, such written-off amount should be subsequently reversed.
(4) The current income tax and deferred income tax as the expenses or revenue of income taxes should be realized in the current profit and loss, but not including the following income taxes: (i) merge (ii) the confirmed deals or transactions directly counted in owner's equity.

## 28. Leasing

## (1) Accounting treatment method for operating lease

When the Company is the lessee, the rental shall be recorded in the corresponding asset cost by the straight-line method or confirmed as current profits and losses. The initial direct costs occurred shall be recorded in the current profits and losses directly or when the rental actually occurred. Contingent rental shall be recorded in the current profits and losses when the rental actually occurred.

When the Company is the lessor, the rental shall be confirmed as current profits and losses by the straight-line method. The initial direct costs occurred, except for those of large amount that can be capitalized and recorded in profits and losses by installments, shall be recorded directly in the current profits and losses. Contingent rental shall be recorded in the current profits and losses when the rental actually occurred.

## 29. Change of Major Accounting Policies and Accounting Estimates

## (1) Change of major accounting policies

$\square$ Applicable $\sqrt{ }$ Not Applicable

## (2) Change of major accounting estimates

$\square$ Applicable $\sqrt{ }$ Not Applicable

## VI. Tax

## 1. Major tax categories and rates

| Tax category | Taxation basis | Tax rate |
| :---: | :---: | :---: |
| VAT | Selling goods or rendering taxable services | The tax rate for selling water and steam is $13 \%$; for the other items, the rate is $17 \%$. |
| Business tax | Taxable sales | 5\% |
| Urban maintenance and construction tax | Turnover tax payable | The tax rate for Supor P\&R and Yuhuan Recycling is 5\%; for other subsidiaries, the rate is $7 \%$. |
| Enterprise income tax | Taxable amount of income | 25\% |
| Property tax | For Ad valorem taxation, Wuhan Supor PC and Wuhan Supor CW shall pay $1.2 \%$ of $75 \%$ of the original property value, and other companies shall pay $1.2 \%$ of $70 \%$ of the original property value; For those levied on prices, Wuhan Supor PC and Wuhan Supor CW shall pay 8\% of rental income, and other companies shall pay | 1.2\%, 8\%, 12\% |


|  | $12 \%$ of rental income. |  |
| :--- | :--- | :--- |
| Educational surtax | Turnover tax payable | $3 \%$ |
| Local educational surtax | Turnover tax payable | $2 \%$ |

Taxpaying bodies with different corporate income tax rates

| Taxpaying body | Income tax rate |
| :--- | :--- |
| This Company | $25 \%$ |
| Zhejiang Shaoxing Supor Domestic Appliances Co., Ltd. | $15 \%$ |
| Other taxpaying bodies | $25 \%$ |

## 2. Tax preference

Zhejiang Shaoxing Supor Domestic Appliances Co., Ltd. has passed reexamination as high-tech enterprise in 2013, and enjoys income tax rate of $15 \%$ within three years beginning from January 1, 2013.

## VII. Notes to the Consolidated Financial Statement

## 1. Monetary funds

(Unit: RMB)

| Item | Ending balance | Beginning balance |
| :--- | ---: | ---: |
| Cash on hand | $300,737.56$ | $306,130.75$ |
| Bank deposit | $694,676,869.35$ | $620,368,358.71$ |
| Other monetary fund | $10,000.00$ | $10,000.00$ |
| Total | $694,987,606.91$ | $620,684,489.46$ |
| In which: total amounts deposited in | $32,731,476.87$ | $51,690,956.78$ |
| overseas |  |  |

Other notes

1) The use-limited monetary funds amounted to $364,279,830.25$ yuan at period-end, which is the fixed deposit (the held-to-maturity). The use-limited monetary funds amounted to $203,806,375.16$ yuan at period-begin, which is the fixed deposit (the held-to-maturity).
2) The money deposited in Vietnam at -period-end was equivalent to $32,731,476.87$ yuan, including cash in treasury of $24,071.78$ USD (equivalent to $147,165.23 \mathrm{RMB}$ ) and $106,087,566.00 \mathrm{VND}$ (equivalent to $29,925.60 \mathrm{RMB}$ ), and bank deposit of $4,182,311.48$ USD (equivalent to $25,568,979.46 \mathrm{RMB}$ ) and $24,763,568,940.00 \mathrm{VND}$ (equivalent to $6,985,406.58 \mathrm{RMB}$ ).

## 2. Financial assets measured at fair value with variation included in current profits and losses

(Unit: RMB)

| Item | Ending balance | Beginning balance |
| :---: | :---: | :---: |


| Financial assets measured at fair value |
| :--- | ---: | ---: |
| with variation included in current profits |
| and losses |$\quad 651,688,219.18 \times 13,655,148.86$

Other notes
Financial products of 390 million yuan and 260 million yuan respectively bought by this Company and Zhejiang Supor Electrical Appliance Manufacturing Co., Ltd., whose returns are floating and related to interest rate and exchange rate. Gains on the changes of fair value are confirmed $1,688,219.18$ yuan at period-end.

## 3. Notes receivable

(1) Categorized listing of notes receivable
(Unit: RMB)

| Item | Ending balance | Beginning balance |
| :--- | ---: | ---: |
| Bank acceptance bill | $708,261,921.31$ | $485,980,125.68$ |
| Trade acceptance bill |  | $340,000.00$ |
| Total | $708,261,921.31$ | $486,320,125.68$ |

(2) Notes receivable endorsed or discounted at period-end, and undue on the balance sheet date
(Unit: RMB)

| Item | Derecognized amount at period-end | Non-derecognized amount at period-end |
| :--- | ---: | ---: |
| Bank acceptance bill | $1,818,916,613.54$ |  |
| Total | $1,818,916,613.54$ |  |

## 4. Accounts receivable

## (1) Classification of accounts receivable

(Unit: RMB)

| Category | Ending balance |  |  |  |  | Beginning balance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Book balance |  | Bad debt reserve |  | Book value | Book balance |  | Bad debt reserve |  | Book value |
|  | Amount | Scale | Amount | Accrual percentag <br> e |  | Amount | Scale | Amount | Accrual percentage |  |
| Accounts receivable accrued for bad debt provision in | $\begin{aligned} & 1,330,25 \\ & 6,159.18 \end{aligned}$ | 95.04\% | $\begin{array}{r} 66,984,9 \\ 87.89 \end{array}$ | 5.04\% | $\begin{array}{r} 1,263,271 \\ , 171.29 \end{array}$ | $\begin{array}{r} 1,015,8 \\ 10,426 . \\ 23 \end{array}$ | 96.08\% | $51,197,09$ 5.27 | 5.04\% | $\begin{array}{r} 964,613,33 \\ 0.96 \end{array}$ |


| combination based on credit risks |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accounts receivable of insignificant single amount but separately accrued for bad debt provision | $\begin{array}{r} 69,438,8 \\ 07.08 \end{array}$ | 4.96\% | $\begin{array}{r} 1,811,69 \\ 0.88 \end{array}$ | 2.61\% | $\begin{array}{r} 67,627,11 \\ 6.20 \end{array}$ | $\begin{array}{r} 41,458, \\ 554.58 \end{array}$ | 3.92\% | $\begin{array}{r} 1,815,593 \\ .93 \end{array}$ | 4.38\% | $\begin{array}{r} 39,642,960 . \\ 65 \end{array}$ |
| Total | $\begin{aligned} & 1,399,69 \\ & 4,966.26 \end{aligned}$ | 100.00\% | $\begin{array}{r} 68,796,6 \\ 78.77 \end{array}$ | 4.92\% | $\begin{array}{r} 1,330,898 \\ , 287.49 \end{array}$ | $\begin{array}{r} 1,057,2 \\ 68,980 . \\ 81 \end{array}$ | 100.00\% | $\begin{array}{r} 53,012,68 \\ 9.20 \end{array}$ | 5.01\% | $\begin{array}{\|r\|} \hline 1,004,256,2 \\ 91.61 \end{array}$ |

Accounts receivable with significant single amount and accrual of bad debt provision at period-end
$\square$ Applicable $\sqrt{ }$ Not Applicable
Receivables with provision made on group basis with age analysis method
$\checkmark$ Applicable $\square$ Not Applicable
(Unit: RMB)

| Age | Ending balance |  |  |
| :---: | :---: | :---: | :---: |
|  | Accounts receivable | Bad debt reserve | Accrual percentage |
| Subitem within 1 year |  |  |  |
| Subtotal within 1 year | 1,327,786,606.58 | 66,389,330.33 | 5.00\% |
| 1-2 years | 1,545,797.75 | 123,663.82 | 8.00\% |
| 2-3 years | 212,062.15 | 31,809.32 | 15.00\% |
| 3-4 years | 481,778.00 | 240,889.00 | 50.00\% |
| 4-5 years | 153,096.40 | 122,477.12 | 80.00\% |
| Over 5 years | 76,818.30 | 76,818.30 | 100.00\% |
| Total | 1,330,256,159.18 | 66,984,987.89 |  |

Determination basis:
Account receivable using balance fraction method for bad debt provision
$\square$ Applicable $\sqrt{ }$ Not Applicable
Account receivable using other method for bad debt provision

## (2) Bad debt provisions accrued and recovered

During the period, bad debt provision accrued was $15,783,989.57$ yuan; bad debt provision recovered was 0.00 yuan.

## (3) First five accounts receivables classified by debt parties

| Company | Book balance | Proportions in the <br> balance of accounts | Bad debt reserve |
| :---: | :---: | :---: | :---: |


|  |  | receivable <br> $(\%)$ |  |
| :--- | ---: | ---: | ---: |
| SEB ASIA LTD. | $808,806,257.58$ | 57.79 | $40,440,312.88$ |
| Customer 1 | $82,848,036.45$ | 5.92 | $4,142,401.82$ |
| Customer 2 | $21,409,690.76$ | 1.53 | $1,070,484.54$ |
| Customer 3 | $20,287,344.66$ | 1.45 | 1.41 |
| Customer 4 | $19,783,533.91$ | 9.00 |  |
|  | $953,134,863.36$ | 68.10 | $46,642,375.94$ |

## 5. Accounts paid in advance

## (1) Listing by ages

(Unit: RMB)

| Age | Ending balance |  | Beginning balance |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Amount |  | Scale | Amount |

Reasons for not timely settlement of prepayment with significant amount and aging more than one year:

## (2) First five prepayments classified by prepaid objects

| Company | Book balance | Percentage in prepayment <br> $(\%)$ |
| :--- | ---: | ---: |
| Supplier 1 | $40,367,619.24$ | 21.74 |
| Supplier 2 | $40,113,166.72$ | 21.60 |
| Supplier 3 | $22,402,959.40$ | 12.06 |
| Supplier 4 | $7,806,999.96$ | 4.20 |
| Supplier 5 | Subtotal | $5,946,900.00$ |

## 6. Interest receivable

## (1) Classification of interest receivable

(Unit: RMB)

|  | Item | Ending balance |
| :--- | ---: | ---: |
| Time deposit | $3,209,336.69$ | Beginning balance |
| Total | $3,209,336.69$ | $1,333,136.33$ |

## 7. Other accounts receivable

(1) Type of other accounts receivable
(Unit: RMB)

| Category | Ending balance |  |  |  |  | Beginning balance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Book balance |  | Bad debt reserve |  | Book value | Book balance |  | Bad debt reserve |  | Book value |
|  | Amount | Scale | Amount | percentag <br> e |  | Amount | Scale | Amount | Accrual percentage |  |
| Other accounts receivable with significant single amount and separate accrual of bad debt provision |  |  |  |  |  | $\begin{array}{r} 36,925, \\ 890.74 \end{array}$ | 71.89\% |  |  | 36,925,890. |
| Other accounts receivable accrued for bad debt provision in combination based on credit risks | $\begin{array}{r} 13,023,2 \\ 15.70 \end{array}$ | 100.00\% | $\begin{array}{r} 2,514,23 \\ 3.99 \end{array}$ | 19.31\% | $\left\|\begin{array}{r} 10,508,98 \\ 1.71 \end{array}\right\|$ | $\begin{array}{r} 13,977, \\ 463.31 \end{array}$ | 27.46\% | 2,175,534 | 15.56\% | $\begin{array}{r} 11,801,928 . \\ 51 \end{array}$ |
| Total | $\begin{array}{r} 13,023,2 \\ 15.70 \end{array}$ | 100.00\% | $\begin{array}{r} 2,514,23 \\ 3.99 \end{array}$ | 19.31\% | $\left\|\begin{array}{r} 10,508,98 \\ 1.71 \end{array}\right\|$ | $\begin{array}{\|r\|} \hline 50,903, \\ 354.05 \end{array}$ | 100.00\% | $\begin{array}{\|r\|} \hline 2,175,534 \\ .80 \end{array}$ | 4.27\% | $\begin{array}{r} 48,727,819 . \\ 25 \end{array}$ |

Other accounts receivable with significant single amount and accrual of bad debt provision at period end
$\square$ Applicable $\sqrt{ }$ Not Applicable
Other receivables with provision made on group basis with age analysis method
$\checkmark$ Applicable $\quad$ Not Applicable
(Unit: RMB)

| Age | Ending balance |  |  |
| :---: | :---: | :---: | :---: |
|  | Other accounts receivable | Bad debt reserve | Accrual percentage |


| Subitem within 1 year |  |  |  |  |  |  | $10,295,377.10$ |  |  |
| :--- | ---: | ---: | ---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Subtotal | $195,184.21$ | $518,304.01$ | $5.00 \%$ |  |  |  |  |  |  |
| $1-2$ years | $427,392.40$ | $15,579.58$ | $8.00 \%$ |  |  |  |  |  |  |
| $2-3$ years | $370,699.71$ | $65,608.86$ | $15.00 \%$ |  |  |  |  |  |  |
| $3-4$ years | 853.03 | $180,349.86$ | $50.00 \%$ |  |  |  |  |  |  |
| $4-5$ years | $1,733,709.25$ | 682.42 | $80.00 \%$ |  |  |  |  |  |  |
| Over 5 years | $13,023,215.70$ | $1,733,709.25$ | $100.00 \%$ |  |  |  |  |  |  |
| Total |  | $2,514,233.99$ |  |  |  |  |  |  |  |

Determination basis:
Other account receivable using balance fraction method for bad debt provision
$\square$ Applicable $\sqrt{ }$ Not Applicable
Other account receivable using other method for bad debt provision
$\square$ Applicable $\sqrt{ }$ Not Applicable

## (2) Bad debt provisions accrued and recovered

During the period, bad debt provision accrued was 563,608.35 yuan; bad debt provision recovered was 224,909.16 yuan.
(3) Other accounts receivable classified by nature of accounts
(Unit: RMB)

| Nature | Book balance at period-end | Book balance at period-begin |
| :--- | ---: | ---: |
| Deposit | $3,179,398.51$ | $4,217,205.27$ |
| Export rebate |  | $36,925,890.74$ |
| Temporary payments receivable | $2,619,524.09$ | $2,583,004.26$ |
| Personal deposit | $2,351,981.47$ | $2,977,964.63$ |
| Others | $4,872,311.63$ | $4,199,289.15$ |
| Total | $13,023,215.70$ | $50,903,354.05$ |

(4) First five other accounts receivables classified by debt parties
(Unit: RMB)

| Company | Nature of accounts | Ending balance | Age | Percentage in ending <br> balance of other <br> accounts receivable | Ending balance of <br> bad debt reserve |
| :--- | :--- | ---: | ---: | ---: | ---: |
| State Treasury <br> Ningbo Haishu <br> District Branch <br> (Beilun) | Deposit | $735,264.37$ | Within 1 year |  |  |


| Provision for Alipay <br> (China) Network <br> Technology Co., Ltd. | Deposit | $656,000.00$ | Within 1 year | $5.04 \%$ | $32,800.00$ |
| :--- | :--- | ---: | :--- | ---: | ---: |
| Hangzhou Gas <br> Group | Deposit | $460,466.96$ | Within 1 year | $3.54 \%$ | $23,023.35$ |
| Yuhuan Yuhuayuan <br> Co., Ltd., | Temporary payments <br> receivable | $342,475.00$ | Within 5 year | $2.63 \%$ | $342,475.00$ |
| Natural Arts (China) <br> Co. Ltd | Deposit | $250,000.00$ | Within 1 year | $1.92 \%$ | $12,500.00$ |
| Total | -- | $2,444,206.33$ | -- | $18.77 \%$ | $447,561.57$ |

## 8. Inventory

## (1) Category

(Unit: RMB)

| Item | Ending balance |  |  | Beginning balance |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Book balance | Falling price reserves | Book value | Book balance | Falling price reserves | Book value |
| RM | 437,695,367.81 | 17,821,022.65 | 419,874,345.16 | 451,269,062.56 | 18,559,694.64 | 432,709,367.92 |
| WIP | 14,265,141.12 |  | 14,265,141.12 | 32,674,934.91 |  | 32,674,934.91 |
| Inventory | 686,917,410.18 | 32,437,451.51 | 654,479,958.67 | 1,115,470,900.82 | 25,188,685.29 | 1,090,282,215.53 |
| Packing | 10,207,343.87 |  | 10,207,343.87 | 12,808,709.52 |  | 12,808,709.52 |
| Total | 1,149,085,262.98 | 50,258,474.16 | 1,098,826,788.82 | 1,612,223,607.81 | 43,748,379.93 | 1,568,475,227.88 |

## (2) Provision for inventory depreciation

(Unit: RMB)

| Item | Beginning <br> balance | Increase |  |  | Decrease |  |  | Ending balance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Provision | Others |  | Turned back or written off | Others |  |  |
| RM | 18,559,694.64 |  |  |  | 738,671.99 |  |  | 17,821,022.65 |
| Inventory | 25,188,685.29 | 7,248,766.22 |  |  |  |  |  | 32,437,451.51 |
| Total | 43,748,379.93 | 7,248,766.22 |  |  | 738,671.99 |  |  | 50,258,474.16 |
| Item | Reasons for accrual of inventory depreciation reserves |  |  | Reasons for writeback of inventory depreciation reserves |  |  | Proportion of writeback amount in ending balance of the inventory |  |
| RM | Net realizable value of single RM is lower than its cost |  |  |  |  |  |  |  |


| Inventory | Net realizable value of single <br> inventory is lower than its cost |  |  |
| :--- | :--- | :--- | :--- |

## 9. Other current assets

(Unit: RMB)

| Item | Ending balance | Beginning balance |
| :--- | ---: | ---: |
| Deductible input VAT | $18,158,903.32$ | $56,291,276.00$ |
| Pre-paid tax |  | $169,755.87$ |
| Financial products (note) | $400,766,136.98$ | $392,256,657.53$ |
| Hedging products | $3,842,646.00$ | $448,717,689.40$ |
| Total | $422,767,686.30$ |  |

Other notes
The amount at period-end is the break-even and income-guaranteed financial product bought by the Company.

## 10. Available-for-sale financial assets

## (1) About available-for-sale financial assets

(Unit: RMB)

| Item | Ending balance |  |  | Beginning balance |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Book balance | Depreciation <br> reserve | Book value | Book balance | Depreciation <br> reserve | Book value |
| available-for-sale debt <br> Instrument | $300,000.00$ | $300,000.00$ | 0.00 | $300,000.00$ | $300,000.00$ | 0.00 |
| Cost-measured | $300,000.00$ | $300,000.00$ | 0.00 | $300,000.00$ | $300,000.00$ |  |
| Total | $300,000.00$ | $300,000.00$ |  | $300,000.00$ | $300,000.00$ |  |

## (2) Cost-measured available-for-sale financial assets at period-end

(Unit: RMB)

| Company invested | Book balance |  |  |  | Depreciation reserve |  |  |  | Shareholdi ng ratio in invested company | Cash dividend of current period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Beginning | Increase | Decrease | Closing | Beginning | Increase | Decrease | Closing |  |  |
| Yuhuan |  |  |  |  |  |  |  |  |  |  |
| Dalu <br> Island | 300,000.00 |  |  | 300,000.00 | 300,000.00 |  |  | 300,000.00 | 3.00\% |  |
| Tourism |  |  |  |  |  |  |  |  |  |  |


| Developm <br> ent Co., <br> Ltd. |  |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Total | $300,000.00$ |  |  | $300,000.00$ | $300,000.00$ |  |  | $300,000.00$ | -- |  |

## 11. Long-term equity investment

(Unit: RMB)

| Company invested | Beginnin <br> g balance | Increase/decrease |  |  |  |  |  |  |  | Ending <br> balance | Ending <br> balance <br> of depreciati <br> on reserves |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Additiona <br> 1 <br> investmen <br> t | Negative investmen <br> t | Profit and <br> investmen <br> confirmed <br> under <br> equity <br> law | Adjustme <br> nt of other comprehe nsive income | Other equities alteration | Declaring issuing cash dividends or profits | Provision <br> for impairme nt loss | Others |  |  |
| I. Joint ventures |  |  |  |  |  |  |  |  |  |  |  |
| II. Affiliated companies |  |  |  |  |  |  |  |  |  |  |  |
| Wuhan <br> Azai <br> Cookware <br> Co., Ltd. | $\begin{array}{\|r\|} 48,480,77 \\ 8.13 \end{array}$ |  |  | $1,158,968$ .19 |  |  |  |  |  | 49,639,74 |  |
| Subtotal | $\begin{array}{\|r\|} 48,480,77 \\ 8.13 \end{array}$ |  |  | $1,158,968$ .19 |  |  |  |  |  | $\begin{array}{r} 49,639,74 \\ 6.32 \end{array}$ |  |
| Total | $\begin{array}{\|r\|} 48,480,77 \\ 8.13 \end{array}$ |  |  | $1,158,968$ <br> .19 |  |  |  |  |  | $49,639,74$ 6.32 |  |

## Other notes

Profit and loss on investments confirmed under equity law include the investment income from net profit of -Wuhan Azai Cookware Co., Ltd. confirmed based on shareholding ratio that attributed to this Company, totaling $1,849,147.27$ yuan, and influence of upstream transactions is $-690,179.08$ yuan.

## 12. Fixed assets

## (1) Details of fixed assets

| Item | House and buildings | General equipment | Special device | Transportation <br> facilities | Total |
| :---: | ---: | ---: | ---: | ---: | :---: |
| I. Original book value |  |  |  |  |  |
| 1. Beginning balance | $737,177,327.61$ | $75,530,948.83$ | $675,266,778.68$ | $30,645,659.36$ | $1,518,620,714.48$ |


| 2. Increase | 1,015,700.00 | 932,964.03 | 23,444,164.78 | 958,591.40 | 26,351,420.21 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (1) Purchase | 98,000.00 | 932,964.03 | 20,495,423.76 | 958,591.40 | 22,484,979.19 |
| (2) Transfer from construction in progress | 917,700.00 | 0.00 | 2,948,741.02 | 0.00 | 3,866,441.02 |
| (3) Increase from <br> business combination |  |  |  |  |  |
| 3. Decrease | 2,592,814.70 | 3,075,273.33 | 4,999,497.97 | 889,728.35 | 11,557,314.35 |
| (1) Disposal or scrapping | 2,592,814.70 | 3,075,273.33 | 4,999,497.97 | 889,728.35 | 11,557,314.35 |
| 4. Ending balance | 735,600,212.91 | 73,388,639.53 | 693,711,445.49 | 30,714,522.41 | 1,533,414,820.34 |
| II. Accumulated depreciation |  |  |  |  |  |
| 1. Beginning balance | 147,390,706.82 | 54,838,355.15 | 339,485,169.83 | 20,714,146.45 | 562,428,378.25 |
| 2. Increase | 12,107,615.55 | 4,631,552.78 | 29,727,689.15 | 1,819,284.62 | 48,286,142.10 |
| (1) Provision | 12,107,615.55 | 4,631,552.78 | 29,727,689.15 | 1,819,284.62 | 48,286,142.10 |
| 3. Decrease | 149,912.34 | 2,260,225.21 | 3,336,560.58 | 756,613.35 | 6,503,311.48 |
| (1) Disposal or scrapping | 149,912.34 | 2,260,225.21 | 3,336,560.58 | 756,613.35 | 6,503,311.48 |
| 4. Ending balance | 159,348,410.03 | 57,209,682.72 | 365,876,298.40 | 21,776,817.72 | 604,211,208.87 |
| III. Depreciation reserve |  |  |  |  |  |
| IV. Book value |  |  |  |  |  |
| 1. Book value at period-end | 576,251,802.88 | 16,178,956.81 | 327,835,147.09 | 8,937,704.69 | 929,203,611.47 |
| 2. Book value at period-begin | 589,786,620.79 | 20,692,593.68 | 335,781,608.85 | 9,931,512.91 | 956,192,336.23 |

## (2) Fixed assets without certificate

(Unit: RMB)

|  |  | title |
| :---: | :---: | :---: |
| Shaoxing Supor 35KV Transformer Substation | 4,690,908.26 | To apply for housing property certificate after all construction works and settlement procedures are completed. |
| Shaoxing Supor 3\# Factory Building | 38,342,517.61 | To apply for housing property certificate after all construction works and settlement procedures are completed. |
| Shaoxing Supor 1\# Factory Building | 35,141,375.32 | To apply for housing property certificate after all construction works and settlement procedures are completed. |
| Dining Room for Shaoxing Supor <br> Multi-function Hall | 17,753,920.42 | To apply for housing property certificate after all construction works and settlement procedures are completed. |
| Dormitory Building for Shaoxing Supor <br> Multi-function Hall | 52,851,477.18 | To apply for housing property certificate after all construction works and settlement procedures are completed. |
| Shaoxing Supor 8\# Factory Building | 40,855,500.13 | To apply for housing property certificate after all construction works and settlement procedures are completed. |
| Stainless steel workshop of Wuhan Cookware | 19,733,746.32 | Housing property certificate is under transaction. |
| Staff dormitory building of Wuhan CW | 13,991,890.13 | Housing property certificate is under transaction. |
| Phase II Workshop of Vietnam Supor | 18,922,836.03 | Housing property certificate is under transaction. |
| Pump room and building of $\mathrm{P} \& \mathrm{R}$ Company | 249,313.48 | The transfer procedure of land-use right certificate is not settled. |
| P\&R Company 10\# Workshop | 369,549.27 | The transfer procedure of land-use right certificate is not settled. |
| Expansion of bakelite workshop of P\&R Company | 550,297.19 | The transfer procedure of land-use right certificate is not settled. |
| Polishing workshop of P\&R Company | 236,160.00 | The transfer procedure of land-use right certificate is not settled. |
| P\&R Company11\#Workshop and building | 4,411,106.66 | The transfer procedure of land-use right certificate is not settled. |
| Subtotal | 248,100,598.00 |  |

## 13. Construction in progress

## (1) Construction in progress

(Unit: RMB)

| Item | Ending balance |  |  | Beginning balance |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Book balance | Depreciation reserve | Book value | Book balance | Depreciation reserve | Book value |
| Shaoxing workshop | 2,390,196.84 |  | 2,390,196.84 | 1,762,273.48 |  | 1,762,273.48 |
| Advance payment for project and equipment | 4,739,308.23 |  | 4,739,308.23 | 6,535,048.91 |  | 6,535,048.91 |
| Small projects | 27,229,945.20 |  | 27,229,945.20 | 16,631,204.74 |  | 16,631,204.74 |
| Total | 34,359,450.27 |  | 34,359,450.27 | 24,928,527.13 |  | 24,928,527.13 |

(2) Change of significant projects in construction
(Unit: RMB)

| Project name | Budget | Beginnin <br> g <br> balance | Increase | Amount transferr ed into fixed assets | Other <br> reduced <br> amount | Ending balance | Percenta <br> ge of accumul <br> ated investme nt in budget | Construc <br> tion progress | Accumul <br> ated amount <br> of interest capitaliz ation | In which: capitaliz ation of interest of current period | Capitaliz ation rate of interest of current period | Capital <br> resource |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Shaoxin <br> g <br> worksho <br> p | $\begin{array}{r} 450,000, \\ 000.00 \end{array}$ | $\begin{array}{r} 1,762,27 \\ 3.48 \end{array}$ | $\begin{array}{r} 1,545,62 \\ 3.36 \end{array}$ | $\begin{array}{r} 917,700 \\ 00 \end{array}$ |  | $\begin{array}{r} 2,390,19 \\ 6.84 \end{array}$ | 90.75\% | 90.75\% |  |  |  | Amount collected by issuing shares |
| Advance payment for project and equipme nt |  | $\begin{array}{r} 6,535,04 \\ 8.91 \end{array}$ | $\begin{array}{r} 1,153,00 \\ 0.34 \end{array}$ | $\begin{array}{r} 2,948,74 \\ 1.02 \end{array}$ |  | $\begin{array}{\|r\|} 4,739,30 \\ 8.23 \end{array}$ |  |  |  |  |  | Others |
| Small projects |  | $\begin{array}{r} 16,631,2 \\ 04.74 \end{array}$ | $\begin{array}{r} 10,940,6 \\ 20.82 \end{array}$ |  | $\begin{array}{\|r\|} 341,880 . \\ 36 \end{array}$ | $\begin{array}{\|r} 27,229,9 \\ 45.20 \end{array}$ |  |  |  |  |  | Others |


| Total | 450,000, | $24,928,5$ | $13,639,2$ | $3,866,44$ | 341,880 | $34,359,4$ |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :--- |

## 14. Intangible assets

## (1) Details

(Unit: RMB)

| Item | Land-use right | Patent right | Non-patent technology | Software system | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| I. Original book value |  |  |  |  |  |
| 1. Beginning <br> balance | 249,050,075.69 |  |  | 26,355,426.42 | 275,405,502.11 |
| 2. Increase |  |  |  | 974,468.54 | 974,468.54 |
| (1) Purchase | -1,206,833.46 |  |  | 632,588.18 | 632,588.18 |
| (2) In-house R\&D |  |  |  |  |  |
| (3) Increase from business combination |  |  |  |  |  |
| (4) Transfer from construction in progress |  |  |  | 341,880.36 | 341,880.36 |
| 3. Decrease |  |  |  |  | 1,206,833.46 |
| (1) Disposal |  |  |  |  | 1,206,833.46 |
| 4. Ending <br> balance | 247,843,242.23 |  |  | 27,329,894.96 | 275,173,137.19 |
| II. Accumulated amortization |  |  |  |  |  |
| 1. Beginning <br> balance | 38,939,578.86 |  |  | 10,875,641.32 | 49,815,220.18 |
| 2. Increase | 2,693,103.50 |  |  | 1,170,351.15 | 3,863,454.65 |
| (1) Provision | 2,693,103.50 |  |  | 1,170,351.15 | 3,863,454.65 |
| 3. Decrease |  |  |  |  |  |
| (1) Disposal |  |  |  |  |  |



The percentage of intangible assets generated from in-house $\mathrm{R} \& \mathrm{D}$ in intangible assets balance is $0.00 \%$.

## 15. Goodwill

## (1) Original book value of goodwill

(Unit: RMB)

| Name of invested company or item forming goodwill | Beginning balance | Increase |  | Decrease |  | Ending balance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | From business combination | Others | Disposal | Others |  |
| Yuhuan Recycling | 122,071.40 |  |  |  |  | 122,071.40 |
| Total | 122,071.40 |  |  |  |  | 122,071.40 |

## (2) Depreciation reserve for goodwill

(Unit: RMB)

| Name of invested company or <br> item forming goodwill | Beginning balance | Increase |  | Decrease |  | Ending balance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Provision | Others | Disposal | Others |  |


| Yuhuan Recycling | $122,071.40$ |  |  | $122,071.40$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total | $122,071.40$ |  |  |  | $122,071.40$ |

Specify the test process of goodwill depreciation, parameters, and confirmation method of goodwill depreciation loss:
Due to the low profitability level of Yuhuan Recycling, the goodwill value showed obvious depreciation. Therefore it was fully accrued for depreciation in 2008.

## 16. Deferred income tax assets/deferred income tax liabilities

## (1) Un-offset deferred income tax assets

(Unit: RMB)

| Item | Ending balance |  | Beginning balance |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Deductible temporary difference | Deferred income tax assets | Deductible temporary difference | Deferred income tax assets |
| Depreciation reserve for assets | 116,337,189.13 | 25,388,700.90 | 89,725,161.06 | 14,751,631.93 |
| Unrealized profit of internal trading | 14,114,502.61 | 3,489,108.99 | 14,256,778.23 | 2,141,140.97 |
| General expenses accrued | 592,538,740.52 | 131,233,523.26 | 461,351,046.83 | 81,196,315.44 |
| Salary accrued | 64,804,248.82 | 16,201,062.20 | 75,136,483.55 | 11,712,053.59 |
| Estimated liabilities | 13,013,355.00 | 1,952,003.25 | 13,013,355.00 | 1,952,003.25 |
| Total confirmed amount of share-based payment | 24,138,496.00 | 4,708,268.50 | 17,829,250.00 | 3,193,379.20 |
| Total | 824,946,532.08 | 182,972,667.10 | 671,312,074.67 | 114,946,524.38 |

## (2) Un-offset deferred income tax liabilities

(Unit: RMB)

| Item | Ending balance |  | Beginning balance |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Taxable temporary difference | Deferred income tax liabilities | Taxable temporary difference | Deferred income tax liabilities |
| Interest receivable | 3,209,336.69 | 692,653.54 | 1,186,935.39 | 274,927.60 |
| Return on investment of financing products | 10,766,136.98 | 2,691,534.24 | 2,256,657.53 | 338,498.63 |
| Gain or loss from changes of fair value | 1,688,219.18 | 422,054.80 | 3,655,148.86 | 548,272.33 |
| Hedging instrument | 3,842,646.00 | 960,661.51 |  |  |
| Total | 19,506,338.85 | 4,766,904.09 | 7,098,741.78 | 1,161,698.56 |

(3) Deferred income tax or liabilities listed as net value after deduction
(Unit: RMB)

| Item | Offset amount of <br> deferred income tax <br> assets and liabilities at <br> period-end | Ending balance of <br> deferred income tax <br> assets or liabilities after <br> offset | Offset amount of <br> deferred income tax <br> assets and liabilities at <br> period-begin | Beginning balance of <br> deferred income tax <br> assets or liabilities after <br> offset |
| :--- | ---: | ---: | ---: | :---: |
| Deferred tax assets |  | $182,972,667.10$ |  | $114,946,524.38$ |
| Deferred income tax <br> liabilities |  | $4,766,904.09$ |  | $1,161,698.56$ |

## 17. Accounts payable

(1) Listing of accounts payable
(Unit: RMB)

| Item | Ending balance | Beginning balance |
| :--- | ---: | ---: |
| Payment for goods | $869,689,692.06$ | $1,074,226,350.57$ |
| Payment for equipment | $19,343,113.48$ | $39,836,985.40$ |
| Expense | $586,408,322.44$ | $479,410,091.71$ |
| Total | $1,475,441,127.98$ | $1,593,473,427.68$ |

## 18. Accounts received in advance

## (1) Listing of accounts received in advance

(Unit: RMB)

| Item | Ending balance | Beginning balance |
| :--- | ---: | ---: |
| Payment for goods | $195,329,664.73$ | $355,555,918.02$ |
| Total | $195,329,664.73$ | $355,555,918.02$ |

## 19. Employee compensation payable

(1) Listing of employee compensation payable
(Unit: RMB)

| Item | Beginning balance | Increase | Decrease | Ending balance |
| :--- | ---: | ---: | ---: | ---: |
| 1. Short-term <br> compensation | $193,180,635.58$ | $500,988,433.53$ | $533,801,095.11$ | $160,367,974.00$ |
| II. Post-employment | $1,515,573.79$ | $22,450,406.77$ | $22,472,697.63$ | $1,493,282.93$ |


| benefit - defined <br> contribution plan |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| III. Dismiss <br> compensation | $1,573,009.92$ | $786,504.97$ | $1,055,538.51$ | $1,303,976.38$ |
| Total | $196,269,219.29$ | $524,225,345.27$ | $557,329,331.25$ | $163,165,233.31$ |

## (2) Listing of short-term compensation

(Unit: RMB)

| Item | Beginning balance | Increase | Decrease | Ending balance |
| :---: | :---: | :---: | :---: | :---: |
| 1. Salary, bonus, allowance and subsidy | 177,046,012.73 | 476,078,470.88 | 504,106,220.43 | 149,018,263.18 |
| 2. Welfare for staff | 2,200,912.40 | 3,803,768.26 | 5,801,633.39 | 203,047.27 |
| 3. Social insurance | 1,107,515.71 | 9,097,650.95 | 9,057,182.40 | 1,147,984.26 |
| Including: Medical insurance | 893,759.18 | 7,440,172.61 | 7,438,095.51 | 895,836.27 |
| Industrial injury insurance | 128,397.23 | 879,088.85 | 869,764.60 | 137,721.48 |
| Maternity insurance | 85,359.30 | 778,389.50 | 749,322.29 | 114,426.51 |
| 4. Public accumulation fund for housing construction | 600.00 | 4,680,208.66 | 4,680,808.66 | 0.00 |
| 5. Labor union funds and personnel education fund | 12,825,594.74 | 7,328,334.78 | 10,155,250.23 | 9,998,679.29 |
| Total | 193,180,635.58 | 500,988,433.53 | 533,801,095.11 | 160,367,974.00 |

## (3) Listing of defined contribution plans

(Unit: RMB)

| Item | Beginning balance | Increase | Decrease | Ending balance |
| :--- | ---: | ---: | ---: | ---: |
| 1. Basic pension <br> insurance | $1,304,397.19$ | $20,961,793.09$ | $20,946,980.38$ |  |
| 2. Unemployment <br> insurance | $211,176.60$ | $1,488,613.68$ | $1,319,209.90$ |  |
| Total | $1,515,573.79$ | $22,450,406.77$ | $1,525,717.25$ | $174,073.03$ |

## 20. Taxes and rates payable

(Unit: RMB)

| Item | Ending balance | Beginning balance |
| :--- | ---: | ---: |
| VAT | $27,590,883.85$ | $17,004,126.42$ |
| Business tax | $485,423.52$ | $339,904.61$ |
| Enterprise income tax | $127,496,729.85$ | $70,712,568.06$ |
| Personal income tax | $3,045,739.47$ | $4,118,081.26$ |
| Urban maintenance and construction tax | $3,315,815.71$ | $21,340,601.62$ |
| Property tax | $1,178,306.01$ | $380,341.98$ |
| Land-use tax | $757,103.72$ | $612,376.56$ |
| Stamp tax | $455,207.36$ | $752,803.91$ |
| Special fund for water conservancy | $593,828.39$ | $1,337,557.16$ |
| construction |  | $9,479,138.22$ |

## 21. Other payables

(1) Other payables listed by nature
(Unit: RMB)

| Item | Ending balance | Beginning balance |
| :--- | ---: | ---: |
| Deposit | $41,043,984.80$ | $39,785,638.44$ |
| Temporary receipt payable | $3,719,054.30$ | $5,021,419.82$ |
| Others | $3,700,081.69$ | $7,958,409.54$ |
| Total | $48,463,120.79$ | $52,765,467.80$ |

## 22. Long-term wages \& welfare payable

(1) Long-term wages $\&$ welfare payable
(Unit: RMB)

| Item | Ending balance | Beginning balance |
| :--- | ---: | ---: |
| II. Dismiss compensation | $6,855,933.26$ | $7,642,438.23$ |
| Total | $6,855,933.26$ | $7,642,438.23$ |

## 23. Estimated liabilities

(Unit: RMB)

| Item | Ending balance | Beginning balance | Forming reason |
| :--- | ---: | ---: | :--- |
| Pending litigation | $13,013,355.00$ | $13,013,355.00$ |  |
| Estimated liabilities due to |  |  |  |
| lawsuit against the Company |  |  |  |
| filed by competitive opponent |  |  |  |
| for patent infringement |  |  |  |

## 24. Stock

(Unit: RMB)

|  | Beginning balance | Increase/decrease in the period (+, -) |  |  |  |  | Ending balance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | New shares | Shares bonus | Converted capital | Others | Subtotal |  |
| Total stock | 633,853,440.00 |  |  |  | -978,252.00 | -978,252.00 | 632,875,188.00 |

## Other notes

Capital stock of the current period is $730,752.00$ yuan less compared with last period. The main reason is that performance of 2014 failed to meet the set requirements and disqualification of some incentive objects due to their resignation according to Stock Option and Restricted Stock Incentive Plan, thus failing the exercise conditions of Stock Option for the third exercise period and the unlocking conditions of Restricted Stock for the third unlock period. Therefore, the Company decided to repurchase at the price of 0 yuan per share and cancel 730,752 common shares (par value of 1 yuan per share) in accordance with the Proposal on Annulling a Part of Stock Option and Repurchasing and Canceling a Part of Restricted Stock adopted at the 5th Session of the Fifth Board of Directors and 2nd Session of the Fifth Board of Directors. Correspondingly, capital stock is 730,752.00 yuan less.

Capital stock of the current period is $247,500.00$ yuan less. The main reason is resignation of incentive objects not satisfy incentive qualifications according to Restricted Stock Incentive Plan. Therefore, the Company decided to repurchase at the price of 0 yuan per share and cancel 247,500 common shares (par value of 1 yuan) in accordance with the Proposal on Annulling a Part of Stock Option and Repurchasing and Canceling a Part of Restricted Stock adopted at the 5th Session of the Fifth Board of Directors and 2nd Session of the Fifth Board of Directors. Correspondingly, capital stock is 247,500.00 yuan less.

## 25. Capital reserve

(Unit: RMB)

| Item | Beginning balance | Increase | Decrease | Ending balance |
| :--- | ---: | ---: | ---: | ---: |
| Premium on capital stock | $523,958,667.40$ | $978,252.00$ |  | $524,936,919.40$ |
| Other capital reserve | $20,327,864.75$ | $6,309,246.00$ |  | $26,637,110.75$ |
| Total | $544,286,532.15$ | $7,287,498.00$ |  | $551,574,030.15$ |

Other notes, including increase/decrease information of the reporting period, and reasons of the change
The increase of other capital reserve in this period is from accrued equity incentives, share repurchase and cancellation.

## 26. Other comprehensive income

(Unit: RMB)

| Item | Beginning <br> balance | Amount of this period |  |  |  |  | Ending <br> balance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount before income tax | Less: Profit and loss previously included in other comprehensive income and currently transferred in | Less: <br> Income tax expense | $\begin{gathered} \text { Amount } \\ \text { attributed to } \\ \text { parent } \\ \text { company } \\ \text { after tax } \end{gathered}$ | Amount attributed to minority shareholder $s$ after tax |  |
| II. Other comprehensive income which will be classified in profits and losses later | $-24,083,236.0$ <br> 9 | -3,912,380. |  |  | -4,000,137. | 87,756.22 | $\begin{array}{\|r\|} \hline-28,083,3 \\ 73.12 \end{array}$ |
| Effective part in profit and loss of cash-flow hedging |  | 2,881,984.4 |  |  | 2,794,228.2 | 87,756.22 | $2,794,228$ <br> .27 |
| Translation difference of foreign currency financial statements | $\left.\begin{array}{r} -24,083,236.0 \\ 9 \end{array} \right\rvert\,$ | $\begin{array}{r} -6,794,365 \\ 30 \end{array}$ |  |  | -6,794,365. |  | $\begin{array}{\|r\|} -30,877,6 \\ 01.39 \end{array}$ |
| Total of other comprehensive income | -24,083,236.0 | \|-3,912,380. |  |  | -4,000,137. | 87,756.22 | $\begin{array}{\|r\|} \hline-28,083,3 \\ 73.12 \end{array}$ |

## 27. Surplus reserve

(Unit: RMB)

| Item | Beginning balance | Increase | Decrease | Ending balance |
| :--- | ---: | ---: | ---: | :---: |
| Legal surplus reserve | $154,971,348.50$ |  | $154,971,348.50$ |  |
| Total | $154,971,348.50$ |  |  | $154,971,348.50$ |

## 28. Undistributed profits

(Unit: RMB)

| Item | This period | Last period |
| :--- | ---: | ---: |
| Retained earnings at last period end before <br> adjustment | $2,479,039,992.07$ | $2,038,044,079.33$ |
| Retained profits at period beginning after <br> adjustment | $2,479,039,992.07$ | $2,038,044,079.33$ |
| Plus: Net profit attributed to the owners of parent <br> company | $395,081,399.38$ | $331,448,600.90$ |


| Common stock dividend payable | $272,136,330.79$ | $234,725,821.41$ |
| :---: | ---: | ---: |
| Undistributed profits at period end | $2,601,985,060.66$ | $2,134,766,858.82$ |

Adjustment of undistributed profits at period beginning:

1) Due to retroactive adjustment of Accounting Standards for Enterprises and relevant new regulations, undistributed profit at period beginning was changed by 0.00 yuan.
2) Due to change of accounting policies, undistributed profit at period beginning was changed by 0.00 yuan.
3) Due to rectification of major accounting errors, undistributed profit at period beginning was changed by 0.00 yuan.
4) Due to change of combination scope resulted from same control, undistributed profit at period beginning was changed by 0.00 yuan.
5) Due to other adjustment, undistributed profit at period beginning was changed by 0.00 yuan.

## 29. Sales and operating cost

(Unit: RMB)

| Item | Amount of this period |  | Amount of last period |  |
| :--- | ---: | ---: | ---: | ---: |
|  | income |  | cost |  |
| Main business | $5,354,662,763.11$ | $3,800,345,268.21$ | income | cost |
| Other business | $24,912,088.98$ | $26,275,753.54$ | $682,513,790.48$ | $3,210,917,724.03$ |
| Total | $5,379,574,852.09$ | $3,826,621,021.75$ | $4,642,903,746.81$ | $3,272,332,302.56$ |

## 30. Taxes \& surcharge for operations

(Unit: RMB)

| Item | Amount of this period | Amount of last period |
| :--- | ---: | ---: |
| Business tax | $178,166.32$ | $283,019.35$ |
| Urban maintenance and construction tax | $19,236,837.93$ | $17,583,330.47$ |
| Educational surtax | $8,689,388.90$ | $7,933,672.73$ |
| Sur-charges for local education | $5,792,925.89$ | $5,304,115.42$ |
| Total | $33,897,319.04$ | $31,104,137.97$ |

## 31. Selling expenses

(Unit: RMB)

| Item | Amount of this period | Amount of last period |
| :--- | ---: | ---: |
| Commercials, sales promotion and <br> premium charges | $301,322,409.85$ | 2, |
| Transportation expense | $139,943,884.80$ | $115,483,936.98$ |
| Salary | $74,930,250.99$ | $63,238,316.89$ |


| Office, travel and entertainment expenses | $34,399,131.82$ | $27,811,388.08$ |
| :--- | ---: | ---: |
| Others | $286,273,909.08$ | $328,994,283.57$ |
| Total | $836,869,586.54$ | $774,811,596.87$ |

## 32. Administrative expenses

(Unit: RMB)

| Item | Amount of this period | Amount of last period |
| :--- | ---: | ---: |
| Salary | $66,223,507.98$ | $68,318,796.51$ |
| Product development and experiment <br> expenses | $47,010,246.35$ | $38,538,706.24$ |
| Office, travel, entertainment expenses and <br> depreciation amortization fees | $23,929,549.62$ | $25,589,650.98$ |
| Tax | $7,472,751.96$ | $7,964,054.19$ |
| Stock option incentive expense | $6,309,246.00$ | $8,291,830.00$ |
| Others | $10,800,232.14$ | $8,822,206.33$ |
| Total | $161,745,534.05$ | $157,525,244.25$ |

## 33. Financial expenses

(Unit: RMB)

| Item | Amount of this period | Amount of last period |
| :--- | ---: | ---: |
| Interest income | $-6,235,907.78$ | $-8,619,990.42$ |
| Exchange gain and loss | $-842,150.14$ | $-1,854,380.80$ |
| Commission and others | $264,369.05$ | $298,740.59$ |
| Exchange gains or losses of hedging | $-1,079,052.96$ |  |
| Total | $-7,892,741.83$ | $-10,175,630.63$ |

## 34. Assets impairment loss

(Unit: RMB)

| Item | Amount of this period | Amount of last period |
| :--- | ---: | ---: |
| I. Bad debt | $16,122,688.76$ | $5,656,186.42$ |
| II. Inventory devaluation | $6,510,094.23$ | $-9,826,542.77$ |
| Total | $22,632,782.99$ | $-4,170,356.35$ |

## 35. Gains from changes of fair value

(Unit: RMB)

| Resource for gains from changes of fair <br> value | Amount of this period | Amount of last period |
| :--- | ---: | ---: |
| Variation in fair value of financial products | $-1,966,929.68$ |  |
| Variation in fair value of forward <br> exchange | $-1,966,929.68$ | $12,825.00$ |
| Total |  | $12,825.00$ |

## 36. Return on investment

(Unit: RMB)

| Item | Amount of this period | Amount of last period |
| :--- | ---: | ---: |
| Long-term equity investment income <br> calculated by the Equity Method | $1,849,147.27$ |  |
| Earning on investment by settling tradable <br> financial assets |  |  |
| Return on investment of financing products | $25,509,686.11$ | $58,743.27$ |
| Total | $27,358,833.38$ | $16,854,176.18$ |

## 37. Non-operating income

(Unit: RMB)

| Item | Amount of this period | Amount of last period | Amount included in <br> non-recurring profit and loss |
| :--- | ---: | ---: | ---: |
| Gains from disposal of <br> non-current assets | $186,698.28$ | $1,123,126.07$ | $-275,189.80$ |
| Including: gains from disposal <br> of fixed assets | $186,698.28$ | $1,123,126.07$ | $-275,189.80$ |
| Government grants | $19,303,260.00$ | $9,185,394.70$ | $19,303,260.00$ |
| Default fine revenue | $397,609.15$ | $1,026,787.59$ | $397,574.77$ |
| Total | $19,887,567.43$ | $11,335,308.36$ | $19,425,644.97$ |

Governmental subsidies recorded in the current profits
(Unit: RMB)

| Subsidies project | Amount of this period | Amount of last period | Related to assets/relatd to <br> income |
| :--- | ---: | ---: | ---: |
| Project subsidy | $1,600,600.00$ | $5,866,339.10$ | pertinent to earnings |


| Government incentives | $17,702,660.00$ | $2,643,170.00$ | pertinent to earnings |
| :--- | ---: | ---: | :--- |
| Tax refund |  | $675,885.60$ | pertinent to earnings |
| Total | $19,303,260.00$ | $9,185,394.70$ | - |

## 38. Non-operating expenses

(Unit: RMB)

| Item | Amount of this period | Amount of last period | Amount included in non-recurring profit and loss |
| :---: | :---: | :---: | :---: |
| Losses on disposal of non-current assets | 461,888.08 | 1,340,421.06 | 461,888.08 |
| Including: Losses on disposal of fixed assets | 461,888.08 | 1,340,421.06 | 461,888.08 |
| Donation expenditures | 400,000.00 | 725,800.00 | 400,000.00 |
| Fine and confiscation | 46,079.85 | 191,108.95 | 46,079.85 |
| Water conservancy construction fund/ dike expenses | 4,169,957.87 | 4,289,714.61 |  |
| Others | 141,870.55 | 10,829.62 | 141,870.55 |
| Total | 5,219,796.35 | 6,557,874.24 | 1,511,726.56 |

## 39. Income tax expenses

## (1) Income tax expenses statement

(Unit: RMB)

| Item | Amount of this period | Amount of last period |
| :--- | ---: | ---: |
| Current income tax expense | $170,275,883.99$ | $101,956,648.95$ |
| Deferred income tax expense | $-65,381,598.70$ | $-25,945,728.87$ |
| Total | $104,894,285.29$ | $76,010,920.08$ |

(2) Adjsutment of accounting profit and income tax expenses
(Unit: RMB)

| Item | Amount of this period |
| :--- | ---: |
| Total profit | $545,761,024.33$ |
| Income tax expenses calculated based on legal/applicable tax rate | $136,440,256.08$ |
| Influence from subsidiaries' use of different tax rates | $-23,335,773.12$ |
| Influence from adjustment of former income taxes | $-8,210,197.67$ |

## 40. Other comprehensive income

See note 26 for details.

## 41. Cash Flow Statement

## (1) Other cash receipts related to operating activities

(Unit: RMB)

| Item | Amount of this period | Amount of last period |
| :--- | ---: | ---: |
| Government's subsidy | $19,303,260.00$ | $9,185,394.70$ |
| Collection of employee's petty cash, |  |  |
| deposit and guarantee money | $2,432,931.16$ | $3,309,293.01$ |
| Interest on deposit and other income | $9,139,160.56$ | $11,600,152.92$ |
| Total | $30,875,351.72$ | $24,094,840.63$ |

(2) Other cash payments related to operating activities
(Unit: RMB)

| Item | Amount of this period | Amount of last period |
| :--- | ---: | ---: |
| Cash sales expense | $150,817,453.93$ | $180,712,218.48$ |
| Cash management expense | $65,246,624.42$ | $58,371,801.28$ |
| Payment of employee's petty cash, deposit <br> and guarantee money | $3,697,702.00$ | $10,007,258.16$ |
| Donation, bank commission and other <br> expenditures | $1,368,503.66$ |  |
| Total | $221,130,284.01$ | $725,800.00$ |

(3) Other cash payments related to investment activities
(Unit: RMB)

| Item | Amount of this period | Amount of last period |
| :--- | ---: | ---: |
| Financial products, deposits and interests <br> withdrawn | $916,308,013.12$ | $1,706,440,937.55$ |
| Total | $916,308,013.12$ | $1,706,440,937.55$ |

## (4) Other cash receipts related to investment activities

(Unit: RMB)

| Item | Amount of this period | Amount of last period |
| :--- | ---: | ---: |
| Investment of financial products and time <br> deposits | $810,704,455.10$ | $1,191,331,274.32$ |
| Total | $810,704,455.10$ | $1,191,331,274.32$ |

## 42. Supplementary to Cash Flow Statement

## (1) Supplementary to Cash Flow Statement

(Unit: RMB)

| Supplemental information | Amount of this period | Amount of last period |
| :---: | :---: | :---: |
| 1. Adjusting net profit into cash flows of operating activities: | -- | -- |
| Net profit | 440,866,739.04 | 368,398,198.54 |
| Plus: Provision for asset depreciation | 22,632,782.99 | -5,909,530.34 |
| Depreciation of fixed assets, oil and gas assets and productive biological assets | 48,482,029.89 | 48,073,033.04 |
| Amortization of intangible assets | 3,916,119.51 | 3,790,454.87 |
| Loss for disposal of fixed assets, intangible assets and other long-term assets (income is listed as "-") | 70,957.15 | -943,283.92 |
| Losses on scrapping of fixed assets (income is listed as "-") | 276,851.62 | 109,377.71 |
| Losses on change in fair value (income is listed as "-") | 1,966,929.68 | -12,825.00 |
| Financial expense (income is listed as "-") | -7,892,741.83 | -3,609,176.03 |
| Losses arising from investment (income is listed as"-") | -27,358,833.38 | -18,142,407.36 |
| Decrease of deferred income tax assets (increase is listed as"-"") | -68,026,142.72 | -25,954,827.22 |
| Increase of deferred income tax liabilities (decrease is listed as "-") | 3,605,205.53 | -242.30 |
| Decrease of inventories (increase is listed as "-") | 463,138,339.63 | 393,343,254.10 |
| Decrease in operating receivables (increase is listed as "-") | -524,743,471.55 | -200,313,549.59 |


| Increase in operating payables (decrease is <br> listed as "-") | $-245,056,406.18$ | $-229,684,717.39$ |
| :--- | ---: | ---: |
| Net cash flows resulting from operating <br> activities | $-111,878,359.38$ |  |
| 2. Investing and financing activities not <br> involving significant cash receipts and <br> payments: | -- | $329,143,759.11$ |
| 3. Net change in cash and cash equivalents: | -- | -- |
| Balance of cash at the end of the period |  | $330,707,776.66$ |

## (2) Composition of cash and cash equivalents

(Unit: RMB)

| Item | Ending balance | Beginning balance |
| :--- | ---: | ---: |
| I. Cash | $330,707,776.66$ | $416,878,114.31$ |
| Including: inventory cash | $300,737.56$ | $306,130.75$ |
| Bank deposit for payment at any time | $330,397,039.10$ | $416,561,983.55$ |
| Other monetary funds for payment at <br> any time | $10,000.00$ | $10,000.00$ |
| III. Balance of cash and cash equivalents at <br> period-end | $330,707,776.66$ | $416,878,114.31$ |

## Other notes

The use-limited monetary funds amounted to $364,279,830.25$ yuan at period-end, including fixed deposit (the held-to-maturity) of $364,279,830.25$ yuan, which is not recorded in the "ending balance of cash and cash equivalent" in the Cash Flow Statement.

The use-limited monetary funds amounted to 203,806,375.16 yuan at period-begin, including fixed deposit (the held-to-maturity) of $203,806,375.16$ yuan, which is not recorded in the "ending balance of cash and cash equivalent" in the Cash Flow Statement.

## 43. Foreign currency monetary item

## (1) Foreign currency monetary item

(Unit: RMB)

| Item | Final balance of foreign <br> currency | Exchange rate convert | Ending balance in Renminbi <br> after conversion |
| :--- | :---: | :---: | :---: |
| Monetary funds | -- | -- |  |
| In which: US dollars | $9,509,037.89$ | 6.1136 | $58,134,454.04$ |


| Euro | $352,327.19$ | 6.8699 | $2,420,452.56$ |
| :---: | ---: | :--- | ---: |
| Pound | 1.83 | 9.6422 | 17.65 |
| VND | $24,869,656,506.00$ | 0.000282084 | $7,015,332.18$ |
| Accounts receivable | -- |  | $119,091,729.73$ |
| In which: US dollars | $19,479,804.00$ | 6.1136 | $11,103,864.19$ |
| VND | $39,363,721,633.03$ | 0.000282084 |  |
| Accounts payable |  |  | $30,812,875.75$ |
| In which: US dollars | $5,040,054.26$ | 6.1136 | $9,187,133.39$ |
| VND | $32,568,820,671.82$ | 0.000282084 |  |

## VIII. Equity in other entities

## 1. Equity in subsidiaries

(1) Structure of enterprise group


| Ltd. [Note 1, 2] |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Hangzhou <br> Omegna <br> Commercial <br> Trade Co., Ltd. <br> [Note 1] | Hangzhou | Hangzhou | Commercial | 100.00\% | Establishment |
| Shanghai Supor Cookware Selling Co., Ltd. [Note 1] | Shanghai | Shanghai | Commercial | 100.00\% | Establishment |
| Wuhan Supor <br> Pressure Cooker <br> Co., Ltd. [Note 1] | Wuhan | Wuhan | Manufacturing | 99.36\% | Business combination under the same control |
| Zhejiang Supor <br> Plastic \& Rubber <br> Co., Ltd [Note 1] | Yuhuan | Yuhuan | Manufacturing | 93.23\% | Business combination under the same control |
| Wuhan Supor CO., Ltd. [Note 1] | Wuhan | Wuhan | Manufacturing | 96.53\% | Business combination under the same control |
| Yuhuan Supor <br> Recycling Co., <br> Ltd. [Note 1] | Yuhuan | Yuhuan | Commercial | 60.00\% | Consolidation not under the same control |

Explanation of shareholding ratio not equivalent to voting power ratio
Note 1: Hereinafter referred to as Zhejiang Electrical Appliances, Supor Electrical Appliances, Shaoxing Supor, Vietnam Supor, Wuhan Recycling,, Wuhan Cookware, Omegna, Shanghai Sales, Wuhan PC, R\&P, Wuhan Supor and Yuhuan Recycling.

Note 2: It is the subsidiary of Wuhan Supor PC. The shareholding ratio here is for Wuhan Supor PC.

## (2) Important non wholly-owned subsidiaries

(Unit: RMB)

| Subsidiary name | Shareholding ratio by <br> minority shareholders | Profit/loss attributed to <br> minority shareholders | Dividend declared for <br> minority shareholders | Ending balance of equity <br> for minority shareholders |
| :--- | ---: | ---: | ---: | ---: |
| Zhejiang Electrical <br> Appliances | $25.00 \%$ | $19,134,644.70$ |  | $248,706,637.20$ |
| Supor Electrical | $30.00 \%$ | $168,420.78$ |  | $15,364,209.53$ |
| Wuhan Cookware | $25.00 \%$ | $25,490,742.11$ |  | $257,171,656.79$ |
| Wuhan PC | $0.64 \%$ | $589,372.40$ | $6,853,600.98$ |  |
| P\&R | $6.77 \%$ | $408,351.07$ |  | $6,629,916.66$ |


| Wuhan Supor | $3.47 \%$ | $-5,792.59$ | $505,890.11$ |
| :--- | ---: | ---: | ---: | ---: |
| Yuhuan Recycling | $40.00 \%$ | -398.81 | $1,301,666.90$ |

(3) Main financial information of important non wholly-owned subsidiaries
(Unit: RMB)

|  | Ending balance |  |  |  |  |  | Beginning balance |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Subsidia <br> ry name | Current <br> Assets: | Non-curr <br> ent assets: | Total assets | Current <br> liabilities | Non-curr <br> ent <br> liabilities | Total liabilities | Current <br> Assets: | $\begin{gathered} \text { Non-curr } \\ \text { ent } \\ \text { assets: } \end{gathered}$ | Total assets | Current <br> liabilities | Non-curr <br> ent <br> liabilities | Total liabilities |
| Zhejiang Electrica 1 Applianc es | $\begin{aligned} & 1,325,17 \\ & 1,771.07 \end{aligned}$ | $\begin{array}{r} 194,599, \\ 943.16 \end{array}$ | $\begin{aligned} & 1,519,77 \\ & 1,714.23 \end{aligned}$ | $\begin{array}{r} 518,931, \\ 885.11 \end{array}$ | $530,931 .$ $99$ | $\begin{array}{r} 519,462, \\ 817.10 \end{array}$ | $\begin{aligned} & 1,313,39 \\ & 1,679.67 \end{aligned}$ | $\begin{array}{r} 184,448, \\ 320.92 \end{array}$ | $\begin{aligned} & 1,497,84 \\ & 0,000.59 \end{aligned}$ | $\begin{array}{r} 575,786, \\ 638.75 \end{array}$ | $\begin{array}{r} 242,218 \\ 22 \end{array}$ | $\begin{array}{r} 576,028, \\ 856.97 \end{array}$ |
| Supor <br> Electrica <br> 1 | $\begin{array}{r} 51,338,0 \\ 65.64 \end{array}$ |  | $\begin{array}{r} 51,338,0 \\ 65.64 \end{array}$ | 124,033. $86$ |  | 124,033. $86$ | $\begin{array}{r} 50,762,3 \\ 35.35 \end{array}$ |  | $\begin{array}{r} 50,762,3 \\ 35.35 \end{array}$ | 109,706. $20$ |  | $\begin{array}{r} 109,706 . \\ 20 \end{array}$ |
| Wuhan <br> Cookwar <br> e | $\left\|\begin{array}{l} 1,477,59 \\ 0,755.26 \end{array}\right\|$ | $\begin{array}{r} 235,682 \\ 517.73 \end{array}$ | $\begin{aligned} & 1,713,27 \\ & 3,272.99 \end{aligned}$ | $\begin{array}{r} 677,599, \\ 637.67 \end{array}$ | $\begin{array}{r} 6,306,35 \\ 0.19 \end{array}$ | $\begin{array}{r} 683,905, \\ 987.86 \end{array}$ | $\begin{aligned} & 1,457,30 \\ & 9,062.19 \end{aligned}$ | $\begin{array}{r} 195,950, \\ 858.14 \end{array}$ | $\begin{aligned} & 1,653,25 \\ & 9,920.33 \end{aligned}$ | $\begin{array}{r} 719,357, \\ 262.40 \end{array}$ | $\begin{array}{\|r\|} \hline 7,178,99 \\ 9.22 \end{array}$ | $\begin{array}{r} 726,536, \\ 261.62 \end{array}$ |
| Wuhan PC | $\begin{aligned} & 1,497,91 \\ & 5,390.21 \end{aligned}$ | $\begin{array}{r} 436,098, \\ 043.55 \end{array}$ | $\begin{aligned} & 1,934,01 \\ & 3,433.76 \end{aligned}$ | $\begin{array}{r} 676,132, \\ 577.79 \end{array}$ | $\begin{array}{r} 6,306,35 \\ 0.19 \end{array}$ | $\begin{array}{r} 682,438, \\ 927.98 \end{array}$ | $\begin{array}{\|l\|} 1,480,52 \\ 5,585.60 \end{array}$ | $\begin{array}{r} 398,681, \\ 614.32 \end{array}$ | $\begin{aligned} & 1,879,20 \\ & 7,199.92 \end{aligned}$ | $\begin{array}{r} 726,732 \\ 987.02 \end{array}$ | $\begin{array}{\|r\|} \hline 7,178,99 \\ 9.22 \end{array}$ | $\begin{array}{r} 733,911, \\ 986.24 \end{array}$ |
| P\&R | $\begin{array}{r} 113,576, \\ 198.86 \end{array}$ | $\begin{array}{r} 17,423,1 \\ 14.39 \end{array}$ | $\begin{array}{r} 130,999, \\ 313.25 \end{array}$ | $\begin{array}{r} 32,928,1 \\ 40.99 \end{array}$ | $\begin{array}{r} 43,435.5 \\ 6 \end{array}$ | $\begin{array}{r} 32,971,5 \\ 76.55 \end{array}$ | $\begin{array}{r} 110,475, \\ 505.69 \end{array}$ | $\begin{array}{r} 18,271,4 \\ 78.47 \end{array}$ | $\begin{array}{r} 128,746 \\ 984.16 \end{array}$ | $\begin{array}{r} 36,847,9 \\ 35.49 \end{array}$ |  | $\begin{array}{r} 36,847,9 \\ 35.49 \end{array}$ |
| Wuhan Supor | $\begin{array}{r} 15,706,0 \\ 13.24 \end{array}$ | $\begin{array}{r} 51,551.0 \\ 8 \end{array}$ | $\begin{array}{r} 15,757,5 \\ 64.32 \end{array}$ | $\begin{array}{r} 629,015 . \\ 54 \end{array}$ | 549,583. $07$ | $\begin{array}{r} 1,178,59 \\ 8.61 \end{array}$ | $\begin{array}{r} 15,965,8 \\ 94.22 \end{array}$ | $\begin{array}{r} 51,551.0 \\ 8 \end{array}$ | $\begin{array}{r} 16,017,4 \\ 45.30 \end{array}$ | $648,207$ $10$ | $\begin{array}{r} 623,339 . \\ 01 \end{array}$ | $\begin{array}{r} 1,271,54 \\ 6.11 \end{array}$ |
| Yuhuan Recyclin g | $\begin{array}{r} 2,948,98 \\ 8.77 \end{array}$ |  | $\begin{array}{r} 2,948,98 \\ 8.77 \end{array}$ |  |  |  | $\begin{array}{r} 2,956,06 \\ 7.51 \end{array}$ |  | $\begin{array}{r} 2,956,06 \\ 7.51 \end{array}$ | 6,081.73 |  | 6,081.73 |

(Unit: RMB)

|  | Amount of this period |  |  |  | Amount of last period |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Subsidiary name | Total sales | Net profit | Total comprehensi ve earnings | Cash outflows from operating activities | Total sales | Net profit | Total comprehensi ve earnings | Cash outflows from operating activities |
| Zhejiang <br> Electrical | $1,233,438,93$ 2.50 | 76,348,067.6 | 76,348,067.6 | -121,881,375 | $1,011,887,39$ 9.30 | 43,748,543.8 | 43,748,543.8 | -95,622,531.8 |


| Appliances |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Supor |  |  |  |  |  |  |  |
| Electrical |  |  |  |  |  |  |  |$r$

## 2. Equity in joint venture arrangements or affiliated business

(1) Important joint venture or affiliated business

| Name of joint <br> venture or <br> affiliated business | Main business <br> address | Registration place | Business property |  | Proportion of share-holding | Accounting <br> treatment of <br> investment in <br> joint venture or |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |

(2) Main financial information of important affiliated business
(Unit: RMB)

|  | Ending balance/ amount incurred in current <br> period | Beginning balance/amount incurred in <br> previous period |
| :--- | ---: | ---: |
|  | $114,105,416.42$ | $120,313,967.29$ |
| Current Assets: | $58,301,216.41$ | $59,323,857.25$ |
| Non-current assets: | $172,406,632.83$ | $179,637,824.54$ |
| Total assets | $77,743,932.31$ | $92,080,044.54$ |
| Current liabilities: |  | $1,240,000.00$ |
| Non-current liabilities: | $77,743,932.31$ | $93,320,044.54$ |
| Total liabilities | $94,662,700.52$ | $86,317,780.00$ |
| Shareholder's equity attributed to the |  |  |


| parent company |  |  |
| :--- | ---: | ---: |
| Net assets calculated based on <br> shareholding ratio | $28,398,810.16$ | $25,895,334.00$ |
| - goodwill | $22,585,444.13$ | $22,585,444.13$ |
| - Unrealized profit of internal trading | $680,879.56$ | $1,371,058.64$ |
| Book value of equity investment in | $48,958,866.76$ | $47,109,719.49$ |
| affiliated business | $122,473,445.95$ | $115,391,113.59$ |
| Total sales | $4,165,356.82$ | $3,621,119.66$ |
| Net profit | $4,165,356.82$ | $3,621,119.66$ |
| Total comprehensive earnings |  |  |

## IX. Risks associated with Financial Instruments

This Company has been engaged in risk management to achieve a balance between risks and benefits, minimize the negative effect of risk upon the company's business performance, and maximize the benefits for shareholders and other equity investors. With this purpose, this Company has adopted a basic risk management policy, which is to identify and analyze all risks confronting the company, set a risk bottom line and implement risk management, and timely and reliably supervise all risks and control risks within the defined limits.

The main risks associated with the company's financial instruments are credit risks, liquidity risk and market risk. The management layer have reviewed and approved the risk management policies, summarized as follows:
(i) Credit risk

Credit risk refers to the risk of financial loss for one party of the financial instrument caused by the other party's failure to fulfill his obligations. Credit risk of this Company is mainly associated with accounts receivables. To control the risk, the Company has taken following measures:

1. Notes receivable

Notes receivables of the Company are mainly bank acceptance bills receivable. The Company keeps supervisory control over bank acceptance bills to ensure no serious bad debt risks.

## 2. Accounts receivable

This Company trades only with recognized third party in good standing. According to policies of the Company, all clients with whom the Company trades in the form of credit shall be subject to credit check. Additionally, the Company keeps continuous supervisory control over balance of accounts receivable to ensure no serious bad debt risks.
(1) Enhancing risk consciousness and strengthening risk management of accounts receivable Strengthen internal control of client's credit policy management. Adjustment of client's credit policy must be subject to necessary review and approval procedures.
(2) Making detailed business records and accounting work Client's payment records shall be used as the important reference for evaluation of his credit. Exercise dynamic management of client's information and understand their newest credit situation to make corresponding credit policies.

Since this Company trades only with recognized third party in good standing, no guaranty is required. Credit risks are centralized managed by clients. Among the accounts receivable at period-end, amount receivable from SEB ASIA LTD. accounting for $57.67 \%$ of ending balance ( $62.73 \%$ on December 31, 2014). The Company did not expect large credit risk about it. Risk points of other accounts receivable are distributed in several partners and clients. By June 30, 2015, accounts receivable from the top five clients (deducting accounts receivable from SEB ASIA LTD.) occupies $10.30 \%$ of ending balance of accounts receivable ( $10.09 \%$ on

December 31, 2014). Therefore, there exist no major centralized credit risks.
3. Other accounts receivable

Other accounts receivable of the Company is mainly value-added tax rebate receivable. The Company will keep supervisory control over this amount and related business.

1) Amount in accounts receivable that is not overdue and not depreciated, the amount that is overdue but not depreciated, and the overdue age:

| Item | Ending balance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Not overdue and not depreciated | Overdue but not depreciated |  |  | Total |
|  |  | Within 1 year | 1-2 years | Over 2 years |  |
| Notes receivable | 708,261,921.31 |  |  |  | 708,261,921.31 |
| Subtotal | 708,261,921.31 |  |  |  | 708,261,921.31 |
| Item | Opening balance |  |  |  |  |
|  | Not overdue and not depreciated | Overdue but not depreciated |  |  | Total |
|  |  | Within 1 year | 1-2 years | Over 2 years |  |
| Notes receivable | 486,320,125.68 |  |  |  | 486,320,125.68 |
| Subtotal | 486,320,125.68 |  |  |  | 486,320,125.68 |

2) For accounts receivable with separate accrual of depreciation, refer to the accounts receivable in notes to the financial statements.

## (ii) Liquidity risk

Liquidity risk refers to capital shortage risks confronted by a company when fulfilling financial liability-related obligations. Its reason may be inability to sell financial assets as soon as possibly at fair value or the other party's inability to pay contract debt, or maturity accelerated debt, or being unable to achieve the estimated cash flow.

To control the risk, the Company keeps optimizing the assets and liabilities structure, and maintains the balance between the continuity and flexibility of debt financing.

Financial instruments classified by remaining maturity date

| Item | Ending balance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Book value | Undiscounted contract value | Within 1 year | 1-3 years | Over 3 years |
| Financial assets |  |  |  |  |  |
| Monetary funds | 694,987,606.91 |  | 694,987,606.91 |  |  |
| Financial assets measured at fair value with variation included in current profits and losses | 651,688,219.18 |  | 651,688,219.18 |  |  |
| Notes receivable | 708,261,921.31 |  | 708,261,921.31 |  |  |
| Accounts receivable | 1,330,898,287.49 |  | 1,330,898,287.49 |  |  |
| Interest receivable | 3,209,336.69 |  | 3,209,336.69 |  |  |
| Other accounts receivable | 10,508,981.71 |  | 10,508,981.71 |  |  |


| Other current assets (Note) | $400,766,136.98$ |  | $400,766,136.98$ |  |  |
| :--- | ---: | ---: | ---: | :--- | :--- |
| Subtotal | $3,800,320,490.27$ |  | $3,800,320,490.27$ |  |  |
| Financial liabilities |  |  |  |  |  |
| Accounts payable | $1,475,441,127.98$ |  | $1,475,441,127.98$ |  |  |
| Other accounts payable | $48,463,120.79$ |  | $48,463,120.79$ |  |  |
| Subtotal | $1,523,904,248.77$ |  | $1,523,904,248.77$ |  |  |

Note: financial products purchased
(Continued)

| Item | Opening balance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Book value | Undiscounted contract value | Within 1 year | 1-3 years | Over 3 years |
| Financial assets |  |  |  |  |  |
| Monetary funds | 620,684,489.46 |  | 620,684,489.46 |  |  |
| Financial assets measured at fair value with variation included in current profits and losses | 913,655,148.86 |  | 913,655,148.86 |  |  |
| Notes receivable | 486,320,125.68 |  | 486,320,125.68 |  |  |
| Accounts receivable | 1,004,256,291.61 |  | 1,004,256,291.61 |  |  |
| Interest receivable | 1,333,136.33 |  | 1,333,136.33 |  |  |
| Other accounts receivable | 48,727,819.25 |  | 48,727,819.25 |  |  |
| Other current assets (Note) | 392,256,657.53 |  | 392,256,657.53 |  |  |
| Subtotal | 3,467,233,668.72 |  | 3,467,233,668.72 |  |  |
| Financial liabilities |  |  |  |  |  |
| Accounts payable | 1,593,473,427.68 |  | 1,593,473,427.68 |  |  |
| Other accounts payable | 52,765,467.80 |  | 52,765,467.80 |  |  |
| Subtotal | 1,646,238,895.48 |  | 1,646,238,895.48 |  |  |

(iii) Market risk

Market risk refers to fluctuation risk of fair value of financial instrument or future cash flow due to change of market price. Market risks mainly include interest rate risk and foreign exchange risk.

1. Interest rate risk

Interest rate risk refers to fluctuation risk of fair value of financial instrument or future cash flow due to change of interest rate. By June 30, 2015, the Company has no bank loan. Therefore interest rate risk will not exert significant impact on the Company's total profit or shareholders' equity.

## X. Disclosure of Fair Value

## 1. Ending balance of assets and liabilities measured at the fair value

(Unit: RMB)

| Item | Fair value at period-end |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | First-level <br> Measurement of fare value | Second-level <br> Measurement of fare value | Third-level <br> Measurement of fare value | Total |
| I. Continued measurement of fair value | -- | -- | -- | -- |
| 2. Financial assets measured at fair value with variation included in current profits and losses | 651,688,219.18 |  |  | 651,688,219.18 |
| (1) Debt instruments investment | 651,688,219.18 |  |  | 651,688,219.18 |
| Total assets continuously measured at fair value | 651,688,219.18 |  |  | 651,688,219.18 |
| II. Non-continued measurement of fair value | -- | -- | -- | -- |

## XI. Connected parties and Connected Transactions

## 1. Parent company

| Company name | Registration place | Business property | Registered capital | Share holding <br> percentage of parent <br> company in this <br> Company | Voting right <br> percentage of parent <br> company in this <br> Company |
| :--- | :--- | :--- | :--- | :--- | :--- |
| SEB <br> INTERNATIONAL <br> E S.A.S | France | Investment company |  |  |  |

Information on the parent company:
Business scope: Equity investment in France and overseas enterprises (despite business types), namely, purchasing and subscribing of stocks, bonds, company shares, equities, various securities and valuable securities, and transfer of such securities or notes; all financial operations related to equity participation, including purchasing, manufacturing and selling home appliances for the purpose of distribution and providing relevant services; all activities directly or indirectly contributing to the realization of these operations, particularly in the areas of movable properties, estate, finance, commerce and industry.

Final controller of the Company is SEB S.A.

## 2. Branch companies

See "VIII. Equity in other entities" in Notes.

## 3. Joint ventures and affiliated companies

See "VIII. Equity in other entities" in Notes.
Other joint ventures or affiliated companies having connected transactions with this Company during this period, or having connected transactions with this Company during the previous period where balance is generated:

| Name of joint venture or affiliated business | Relationship with this Company |
| :--- | :--- |
| Wuhan Anzai Cookware Co., Ltd. | Affiliated companies |

## 4. Other connected parties

| Name | Relationship with the Company |
| :--- | :--- |
| GROUPE SEB EXPORT | Same controlling shareholder with the controlling shareholder |
| S.A.S GROUPE SEB MOULINEX | Same controlling shareholder with the controlling shareholder |
| LAGOSTINA S.P.A. | Same controlling shareholder |
| TEFAL S.A.S. | Same controlling shareholder with the controlling shareholder |
| SEB ASIA LTD. | Same controlling shareholder |
| S.A.S. SEB | Same controlling shareholder with the controlling shareholder |
| Supor Group Co., Ltd. | Shareholder |
| SEB INTERNATIONAL SERVICE S.A.S | Same controlling shareholder with the controlling shareholder |
| ALL-CLAD METALCRAFTERS LLC | Same controlling shareholder |
| Wuhan Anzai Cookware Co., Ltd. | Same controlling shareholder |
| SEB COLOMBIA | Subsidiary of the shareholder companies |
| Zhejiang Supor Pharmaceutical Sales Co., Ltd. |  |

## 5. Connected transactions

## (1) Purchasing and sales of goods, rendering and receiving of services

Purchase and sale of goods, rendering and receiving services
(Unit: RMB)

| Connected parties | Content of <br> connected <br> transactions | Amount of this <br> period | Transaction quota <br> granted | Whether or not <br> exceeding transaction <br> quota | Amount of last period |
| :--- | :---: | :---: | :---: | :---: | :---: |



Sale of goods and rendering of services
(Unit: RMB)

| Connected parties | Content of connected <br> transactions | Amount of this period | Amount of last period |
| :--- | :--- | ---: | ---: |


| Wuhan Anzai Cookware Co., <br> Ltd. | Accessories | $15,353.08$ |  |
| :--- | :--- | ---: | ---: |
| Zhejiang Supor Pharmaceutical <br> Sales Co., Ltd. | Finished products | $97,813.68$ |  |

## (2) Related leasing

As lessee:
(Unit: RMB)

| Name of lessor | Name of lessee | Type of leased <br> assets | Rental fee confirmed in <br> this period | Rental fee confirmed in <br> previous period |
| :--- | :--- | :--- | ---: | ---: |
| Supor Group Co., Ltd. | This Company | Real estate |  | $182,500.00$ |
| Supor Group Co., Ltd. | Wuhan Cookware | Real estate | $285,551.94$ | $297,557.91$ |
| Supor Group Co., Ltd. | Omegna | Real estate | $113,069.70$ | $101,761.68$ |
| Supor Group Co., Ltd. | Zhejiang Electrical <br> Appliances | Real estate | $1,245,646.45$ | $1,245,648.00$ |
| Supor Group Co., Ltd. | Wuhan Supor | Real estate | No charge of rental <br> temporarily | No charge of rental <br> temporarily |
| Supor Group Co., Ltd. | P\&R | Land | No charge of rental <br> temporarily | No charge of rental <br> temporarily |

## (7) Remuneration for key management personnel

(Unit: RMB)

| Item | Amount of this period | Amount of last period |
| :---: | ---: | ---: |
| Remuneration for key management |  |  |
| personnel |  |  |

## 4. Other connected transactions

1) Water and electricity


2) Property management fee and parking fee

| Party rendering service | Party receiving service | Property management fee and <br> parking fee confirmed in this <br> period | Property management fee and <br> parking fee confirmed in same <br> period last year |
| :--- | :--- | ---: | ---: |
| Hangzhou Supor Property <br> Management Co., Ltd. | Wuhan Cookware | $153,787.44$ | $278,964.96$ |
|  | Omegna | $7,434.72$ | $7,434.72$ |
|  | This Company | $102,000.00$ | $58,575.00$ |

3) According to the Technical License Contract (No. N.TLC-AC004) signed on Jan 21, 2009 between Wuhan Cookware and SAS TEFAL, TEFAL S.A.S licensed Wuhan Cookware the paid use right of the patent "heating element covered with color-changing decorative layer". According to the contract signed between the two parties, $3 \%$ of realized sales income of licensed product should be paid as royalty. In current period, Wuhan Cookware should pay TEFAL S.A.S. technical royalty of 5,769,560.81 yuan, among which $2,761,315.88$ yuan was outstanding by June 30, 2015.
4) According to the Technical License Contract signed on Dec. 29, 2013 between Wuhan Cookware and SEB S.A., , SEB S.A. licensed Wuhan Cookware the paid use right of 5 patents including "household appliance with elastomer safety valve for steaming and cooking food under pressure" owned by SEB S.A.. According to the contract signed between the two parties, $3 \%$ of realized sales income of licensed product should be paid as royalty. In current period, Wuhan Cookware should pay SEB S.A. technical royalty of $249,130.37$ yuan, among which $118,328.31$ yuan was outstanding by June 30, 2015.
5) According to the Trademark License Agreement signed between Wuhan Cookware, Zhejiang Supor, Wuhan PC and LAGOSTINA SPA on March 22, 2011, LAGOSTINA SPA licensed the three companies the paid use right of trademark. According to the contract signed between the two parties, $4 \%$ of net realized sales income of licensed product should be paid as royalty. In current period, Wuhan Cookware should pay LAGOSTINA SPA technical royalty of $261,420.54$ yuan, among which $261,420.54$ yuan was outstanding by June 30, 2015.
6) There is no trademark license agreement signed between Omegna and LAGOSTINA SPA. The two parties agree that $4 \%$ of net realized sales income of licensed product should be paid as royalty. In current period, Omegna should pay LAGOSTINA SPA technical royalty of $379,508.47$ yuan, among which $379,508.47$ yuan was outstanding by June $30,2015$.

## 6. Receivables and payables by connected parties

## (1) Items receivable

(Unit: RMB)

| Project name | Connected parties | Ending balance |  | Beginning balance |  |
| :--- | :--- | ---: | ---: | ---: | ---: |
|  |  | Book balance | Bad debt reserve | Book balance | Bad debt reserve |
| Accounts receivable |  |  |  |  |  |
|  | SEB ASIA LTD. | $808,806,257.58$ | $40,440,312.88$ | $663,176,661.54$ | $33,158,945.22$ |
|  | S.A.S SEB | $9,185,135.55$ | $459,256.78$ | $10,698,702.62$ | $534,935.13$ |
|  | TEFALS.A.S | $11,730,071.93$ | $586,503.60$ | $4,672,758.68$ | $233,637.93$ |
|  | SEB |  |  |  |  |


|  | SEB COLOMIBIA | 116,446.47 | 5,822.32 | 362,564.58 | 18,128.23 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | LAGOSTINA S.P.A. | 225,974.31 | 11,298.72 | 67,369.46 | 3,368.47 |
|  | SEB USA | 36,962.83 | 1,848.14 | 36,995.47 | 1,849.77 |
|  | S.A.S GROUPE SEB MOULINEX | 7,234,425.00 | 361,721.25 |  |  |
|  | SEB <br> DEVELOPPMENT | 48,713.16 | 2,435.66 |  |  |
|  | Supor Group Co., <br> Ltd. | 2,297,851.25 | 114,892.56 |  |  |
|  | Wuhan Anzai <br> Cookware Co., Ltd. | 17,963.10 | 898.16 |  |  |
| Subtotal |  | 841,166,451.35 | 42,058,322.57 | 680,026,357.95 | 34,001,430.03 |
| Accounts paid in advance |  |  |  |  |  |
|  | Supor Group Co., <br> Ltd. | 2,231,728.00 |  | 147,374.91 |  |
| Subtotal |  | 2,231,728.00 |  | 147,374.91 |  |
| Other accounts receivable |  |  |  |  |  |
|  | Supor Group Co., <br> Ltd. | 10,000.00 | 500.00 | 10,000.00 | 500.00 |
| Subtotal |  | 10,000.00 | 500.00 | 10,000.00 | 500.00 |

## (2) Items payable

(Unit: RMB)

| Project name | Connected parties | Book balance at period-end | Book balance at period-begin |
| :--- | :--- | ---: | ---: |
| Accounts payable |  |  |  |
|  | Wuhan Azai Cookware Co., <br> Ltd. | $16,991,469.00$ | $36,538,954.11$ |
|  | GROUPE SEB EXPORT | $7,899,866.52$ | $4,092,250.27$ |
|  | TEFAL S.A.S | $4,276,724.40$ | $1,645,463.70$ |
|  | SHANGHAI SEB | $23,081.79$ | $1,005,306.50$ |
|  | S.A.S SEB | $1,044,566.51$ | $998,564.24$ |
|  | LAGOSTINA S.P.A. | $1,694,192.31$ |  |
|  | S.A.S GROUPE SEB | $13,772,998.78$ | $884,408.87$ |
|  |  |  | $94,053.93$ |


|  | SIS.SAS | $59,431.05$ |  |
| :--- | :--- | ---: | ---: |
| Subtotal |  | $45,762,330.36$ | $45,259,001.62$ |

## XII. Share-based Payment

## 1. General information

| Total equity instruments granted in current period |  |
| :--- | ---: |
| Total equity instruments exercised in current period | Stock option: 2,142,624shares; Restricted stock: |
| Total equity instruments void in current period |  |
| The range of exercise price of stock options by the end of the period and <br> the remaining period of the contract | 14.15 yuan/share, 2 years |
| The range of exercise price of other equity instruments by the end of the <br> period and the remaining period of the contract | 0 yuan/share, 2 years and 3.46 years |

## Other notes

1) According to the Proposal on the "Restricted Stock Incentive Plan (Revised Draft)" and its Abstract (hereinafter referred to as the "Equity Incentive Plan 2013") adopted at the Second Interim General Meeting of Shareholders of 2013 held on Oct. 28, 2013, and subject to the approval of China Securities Regulatory Commission, the Company would grant 5,720,205 shares of restricted stock to incentive objects, and completed the repurchase of 5,720,205 shares of company stock from November 6, 2013 to December 5, 2013. The Company first granted $5,540,000$ shares in 2013, and then granted 180,205 shares in 2014, at the price of 0 yuan per share.

The Equity Incentive Plan 2013 is valid for five years from the first grant date. The lock-up period of the first part granted is 12 months, and the unlocking period is 48 months, divided into four periods. When reaching the unlocking conditions, the incentive objects may apply for unlocking by four times, respectively after 12 months, 24 months, 36 months and 48 months since the granted date and respectively for $10 \%, 20 \%, 30 \%$ and $40 \%$ of the total restricted stock granted. The lock-up period of reserved part is 12 months. The unlocking period is 36 months divided into three periods. When reaching the unlocking conditions, the incentive objects may apply for unlocking by three times, respectively after 12 months, 24 months and 36 months since the granted date and respectively for $20 \%, 20 \%$ and $60 \%$ of the total restricted stock granted. By June 30, 2015, the remnant term of this Incentive Plan is 3.46 years.

According to the Proposal on Unlocking of Restricted Stock within the First Unlock Period of Restricted Stock Incentive Plan reviewed and adopted at the 22nd Session of the Fourth Board of Directors, 554,000 shares of restricted stock would be unlocked in 2014.

According to the Proposal on Unlocking of Restricted Stock within the Second Unlock Period and Reserved Restricted Stock during the First Unlock Period reviewed and adopted at the 5th Session of the Fifth Board of Directors, the numbers of restricted stock unlocked and reserved restricted stock unlocked are respectively $1,068,000$ shares and 36,041 shares, totally $1,104,041$ shares.

Considering resignation of several incentive objects, the Company, according to the Proposal on Annulling a Part of Stock Options and Repurchasing and Canceling a Part of Restricted Stock reviewed and adopted at the 2nd Session of the Fifth Board of Directors, would repurchase 180,000 shares of restricted stock previous granted to resigned incentive objects at the price of 0 yuan per share.

Considering resignation of several incentive objects, the Company, according to the Proposal on Annulling a Part of Stock Options and Repurchasing and Canceling a Part of Restricted Stock reviewed and adopted at the 5th Session of the Fifth Board of Directors, would repurchase 67,500 shares of restricted stock previous granted to resigned incentive objects at the price of 0 yuan per share.
2) According to the Stock Options and Restricted Stock Incentive Plan of Zhejiang Supor Co., Ltd. (revised draft) (hereinafter
referred to as the " Equity Incentive Plan 2012") adopted at the First Interim Shareholders Meeting held on June 29, 2012, and subject to the approval of China Securities Regulatory Commission, the Company completed grant to incentive objects a total of $7,275,840$ shares of equity option and $2,640,000$ shares of restricted stock in 2012, and reserved stock option and restricted stock respectively 794,640 shares and 110,000 shares. The grant price of stock option is 14.15 yuan per share; and the price of restricted stock is 0 yuan per share.
Considering unfulfillment of exercise and unlocking conditions and resignation of some incentive objects, the Company, according to the resolution adopted at the 14th Session of the Fourth Board of Directors, would cancel $1,088,736$ shares of stock option granted in 2013 and would repurchase restricted stock granted totaling 473,088 shares at the price of 0 yuan. According to the resolution adopted at the 17th Session of the Fourth Board of Directors, the Company would cancel the grant of reserved stock option of 794,640 shares and restricted stock of 110,000 shares. According to the resolution adopted at the 22nd Session of the Fourth Board of Directors, would cancel $1,581,888$ shares of stock option and would repurchase restricted stock granted totaling 540,672 shares at the price of 0 yuan in 2014.

Considering resignation of incentive objects, the Company, according to the Proposal on Annulling a Part of Stock Options and Repurchasing and Canceling a Part of Restricted Stock reviewed and adopted at the 2nd Session of the Fifth Board of Directors, would cancel 221,760 shares of stock option, and repurchase 36,960 shares of restricted stock previous granted to resigned incentive objects at the price of 0 yuan per share.

Considering unfulfillment of exercise and unlocking conditions and resignation of some incentive objects, the Company, according to the Proposal on Annulling a Part of Stock Options and Repurchasing and Canceling a Part of Restricted Stock reviewed and adopted at the 2nd Session of the Fifth Board of Directors, would cancel 1,920,864 shares of stock option, and repurchase 693,792 shares of restricted stock previous granted to resigned incentive objects at the price of 0 yuan per share.

The Equity Incentive Plan 2012 is valid for five years from the grant date. The lock-up period of the first part granted is 12 months, and the unlocking period is 48 months, divided into four periods. When reaching the unlocking conditions, the incentive objects may apply for unlocking by four times, respectively after 12 months, 24 months, 36 months and 48 months since the granted date and respectively for $10 \%, 20 \%, 30 \%$ and $40 \%$ of the total equity options and restricted stock granted. The lock-up period of reserved part is 12 months. The unlocking period is 36 months divided into three periods. When reaching the unlocking conditions, the incentive objects may apply for unlocking by three times, respectively after 12 months, 24 months and 36 months since the granted date and respectively for $20 \%, 20 \%$ and $60 \%$ of the total equity options and restricted stock granted. By June 30, 2015, the remnant term of this Incentive Plan is 2 years.

## 2. Equity-settled share-based payment

| (2) Determination criteria of fair value of equity instruments at grant <br> date | According to the revised Black-Scholes Option Pricing Model |  |
| :--- | :--- | :--- |
| Determination basis for the number of exercisable equity <br> instruments | Based on the corresponding equity instruments of staff, the <br> performance of the company in this period and the forecast of <br> annual performance of the company <br> [Note 1] |  |
| Reasons of significant difference between the estimates in the <br> current period and the preceding period |  | No |
| Accumulated amount of equity-settled share-based payment |  | $-96,854,120.16$ [Note1] |
| included in capital reserve |  |  |

Note: If there is no big difference between estimates of this period and last period, please fill in "no".

## Other notes

(1) Details
[Note 1]: The amount of equity-settled share-based payment among capital reserves by the end of 2014 was $-104,141,618.16$ yuan. Restricted stock purchased back at the price of 0 yuan was $978,252.00$ yuan. The equity-settled share-based payment was $6,309,246.00$ yuan. The total was $-96,854,120.16$ yuan.
[Note 2]Based on the estimation of the Company's domestic sales and domestic operating profit in this period, the Incentive Plan for 2013 was expected to satisfy the requirements of Proposal on Restricted Stock Incentive Plan (Revised Draft) and Abstract about performance appraisal indicators for the unlock of restricted stock. Therefore, a total of 6,309,246.00 yuan of share-based payment was confirmed in this period.
(2) Other notes

1) The fair value of equity instruments of Restricted Stock of Incentive Plan implemented in 2013 shall be determined according to the revised Black-Scholes Option Pricing Model; relevant parameters are as follows:
a. Grant price: the grant price of restricted stock is 0 yuan/share;
b. Average price for repurchase of restricted stock is 15.14 yuan / share;
c. Unlocking period for every schedule of restricted stock: one year, two years, three years, four years;
d. Estimated fluctuation rate of stock price: $48.9 \%$;
e. No-risk return rate: $4.13 \%$;
f. Beta value: 1.05;
g. Risk return rate: $6.82 \%$;
h. Cash dividend return rate: $2.38 \%$.
2) Based on the parameters above, the total cost of restricted stock of Incentive Plan implemented in 2013 is $42,641,075.97$ yuan.

## XIII. Commitments and Contingencies

## 1. Important Commitments

Important commitments on the balance sheet date
By the balance sheet date, there is no significant commitments that should be disclosed.

## 2. Contingencies

## (1) Important contingencies on the balance sheet date

In 2014, Shaoxing Supor and Zhejiang Electrical Appliances filed a lawsuit against opponent and several malls for infringement of patent right; in the same year, the opponent filed a lawsuit against Shaoxing Supor and several malls for infringement of patent. The case was still under trial during the reporting period. The two sides were actively looking for settlement. Till disclosure date of 2015 Semiannual Report, the two sides had reached package settlement agreement.

## (2) Important contingencies that should be disclosed

The Company has no important contingencies that should be disclosed.

## XIV. Events after the Balance Sheet Date

## 1. Details

No

## XV. Notes to the Main Items of the Financial Statements of the Parent Company

## 1. Accounts receivable

(1) Classification of accounts receivable
(Unit: RMB)

| Category | Ending balance |  |  |  |  | Beginning balance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Book balance |  | Bad debt reserve |  | Book value | Book balance |  | Bad debt reserve |  | Book value |
|  | Amount | Scale | Amount | Accrual percentag e |  | Amount | Scale | Amount | Accrual percentage |  |
| Accounts receivable accrued for bad debt provision in combination based on credit risks | $\begin{array}{r} 327,296 \\ 409.49 \end{array}$ | 89.11\% | $\begin{array}{r} 16,410,2 \\ 83.76 \end{array}$ | 5.01\% | $\left.\begin{array}{r} 310,886,1 \\ 25.73 \end{array} \right\rvert\,$ | $\begin{array}{r} 248,224 \\ , 469.65 \end{array}$ | 88.82\% | $\begin{array}{r} 12,456,80 \\ 8.00 \end{array}$ | 5.02\% | $\begin{array}{r} 235,767,66 \\ 1.65 \end{array}$ |
| Accounts receivable of insignificant single amount but separately accrued for bad debt provision | $\begin{array}{r} 39,979,4 \\ 12.48 \end{array}$ | 10.89\% |  |  | $\begin{array}{r} 39,979,41 \\ 2.48 \end{array}$ | $\begin{array}{r} 31,232, \\ 112.93 \end{array}$ | 11.18\% |  |  | $\begin{array}{\|r} 31,232,112 \\ 93 \end{array}$ |
| Total | $\begin{array}{r} 367,275 \\ 821.97 \end{array}$ | 100.00\% | $\begin{array}{r} 16,410,2 \\ 83.76 \end{array}$ | 4.47\% | $\left.\begin{array}{r} 350,865,5 \\ 38.21 \end{array} \right\rvert\,$ | $\begin{array}{r} 279,456 \\ , 582.58 \end{array}$ | 100.00\% | $\begin{array}{r} 12,456,80 \\ 8.00 \end{array}$ | 4.46\% | $\begin{array}{r} 266,999,77 \\ 4.58 \end{array}$ |

Accounts receivable with significant single amount and accrual of bad debt provision at period-end
$\square$ Applicable $\sqrt{ }$ Not Applicable
Receivables with provision made on group basis with age analysis method
$\checkmark$ Applicable $\square$ Not Applicable
(Unit: RMB)

| Age | Ending balance |  |  |
| :---: | :---: | :---: | :---: |
|  | Accounts receivable | Bad debt reserve | Accrual percentage |
| Sub-item within 1 year |  |  |  |
| Subtotal | 327,233,480.31 | 16,361,674.02 | 5.00\% |


| $1-2$ years | $2,387.97$ | 191.04 | $8.00 \%$ |
| :--- | ---: | ---: | ---: |
| $2-3$ years | 21.95 | 3.29 | $15.00 \%$ |
| $4-5$ years | $60,519.26$ | $48,415.41$ | $80.00 \%$ |
| Total | $327,296,409.49$ | $16,410,283.76$ |  |

Determination basis:
Account receivable using balance fraction method for bad debt provision
$\square$ Applicable $\sqrt{ }$ Not Applicable
Account receivable using other method for bad debt provision

## (2) Bad debt provisions accrued and recovered

During the period, bad debt provision accrued was $3,953,475.76$ yuan; bad debt provision recovered was 0.00 yuan.

## (3) First five accounts receivables classified by debt parties

| Company | Book balance <br> Proportions in the balance of <br> accounts receivable <br> $(\%)$ | Bad debt reserve |  |
| :--- | ---: | ---: | ---: |
| SEB ASIA LTD. | $320,363,263.01$ | $87.23 \%$ | $16,018,163.15$ |
| Customer 1 | $20,287,344.66$ | $5.52 \%$ |  |
| Customer 2 | $9,681,662.07$ | $2.64 \%$ |  |
| TEFAL SAS | $6,230,163.35$ | $1.70 \%$ |  |
| Wuhan Cookware | $4,668,070.69$ | $1.27 \%$ |  |

## 2. Other accounts receivable

## (1) Type of other accounts receivable

(Unit: RMB)

| Category | Ending balance |  |  |  |  | Beginning balance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Book balance |  | Bad debt reserve |  | Book value | Book balance |  | Bad debt reserve |  | Book value |
|  | Amount | Scale | Amount | Accrual percentag <br> e |  | Amount | Scale | Amount | Accrual percentage |  |
| Other accounts receivable with significant single | $\begin{array}{r} 82,577,9 \\ 81.32 \end{array}$ | 96.49\% |  |  | $\left.\begin{array}{r} 82,577,98 \\ 1.32 \end{array} \right\rvert\,$ | $\begin{array}{r} 92,195 \\ 604.02 \end{array}$ | 95.43\% |  |  | $92,195,604 .$ $02$ |


| amount and separate accrual of bad debt provision |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other accounts receivable accrued for bad debt provision in combination based on credit risks | $\begin{array}{r} 3,000,32 \\ 1.45 \end{array}$ | $3.51 \%$ | $\begin{array}{r} 915,503 . \\ 98 \end{array}$ | 30.51\% | 2,084,817 | $\begin{array}{r} 4,411,1 \\ 89.25 \end{array}$ | 4.57\% | $\begin{array}{r} 1,016,337 \\ .08 \end{array}$ | 23.04\% | $3,394,852.1$ $7$ |
| Total | $\begin{array}{r} 85,578,3 \\ 02.77 \end{array}$ | 100.00\% | $\begin{array}{r} 915,503 . \\ 98 \end{array}$ | 1.07\% | $\begin{array}{\|r\|} \hline 84,662,79 \\ 8.79 \\ \hline \end{array}$ | 96,606, <br> 793.27 | 100.00\% | $\begin{array}{r} 1,016,337 \\ .08 \end{array}$ | 1.05\% | 95,590,456. $19$ |

Other accounts receivable with significant single amount and accrual of bad debt provision at period end
$\checkmark$ Applicable $\quad$ Not Applicable
(Unit: RMB)

| Other accounts receivable (by companies) | Ending balance |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Other accounts receivable | Bad debt reserve | Accrual percentage | Accrual reason |
| Supor Vietnam | 49,809,554.59 |  |  | As loan interest receivable from subsidiary, no bad debt is reserved for no risk is expected. |
| Omegna | 32,768,426.73 |  |  | As loan interest receivable from subsidiary, no bad debt is reserved for no risk is expected. |
| Total | 82,577,981.32 |  | -- | -- |

Other receivables with provision made on group basis with age analysis method
$\checkmark$ Applicable $\quad$ Not Applicable
(Unit: RMB)

| Age | Ending balance |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Other accounts receivable | Bad debt reserve | Accrual percentage |
| Sub-item within 1 year | $1,997,875.75$ |  |  |
| Subtotal | $31,539.29$ | $99,893.79$ | $5.00 \%$ |
| $1-2$ years | $26,234.00$ | $2,523.14$ | $8.00 \%$ |
| $2-3$ years | $270,699.71$ | $3,935.10$ | $15.00 \%$ |
| $3-4$ years | 853.03 | $135,349.86$ | $50.00 \%$ |
| Over 5 years |  | 682.42 | $100.00 \%$ |


| Total | $3,000,321.45$ | $915,503.98$ |  |
| :--- | ---: | ---: | ---: |

Determination basis:
Other account receivable using balance fraction method for bad debt provision
$\square$ Applicable $\sqrt{ }$ Not Applicable
Other account receivable using other method for bad debt provision
$\square$ Applicable $\sqrt{ }$ Not Applicable

## (2) Bad debt provisions accrued and recovered

During the period, bad debt provision accrued was $124,076.06$ yuan; bad debt provision recovered was 224,909.16 yuan.
(3) Other accounts receivable classified by nature of accounts
(Unit: RMB)

| Nature | Book balance at period-end | Book balance at period-begin |
| :--- | ---: | ---: |
| Deposit |  | $1,330,900.00$ |
| Borrowings | $82,577,981.32$ | $74,992,658.64$ |
| Temporary payments receivable | $1,015,581.98$ | $1,788,073.13$ |
| Export rebate | $1,984,739.47$ | $17,202,945.38$ |
| Personal deposit | $85,578,302.77$ | $1,292,216.12$ |
| Total |  | $96,606,793.27$ |

(4) First five other accounts receivables classified by debt parties
(Unit: RMB)

| Company | Nature of accounts | Ending balance | Age | Percentage in ending balance of other accounts receivable | Ending balance of bad debt reserve |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Supor Vietnam | Borrowings | 49,809,554.59 | $900,754.59$ yuan within one year; $48,908,800.00$ yuan within 2-3 years | 58.20\% |  |
| Omegna | Borrowings | 32,768,426.73 | Within 1-2 years | 38.29\% |  |
| Yuhuan Yuhuayuan Co., Ltd., | Temporary payments receivable | 342,475.00 | Over 5 years | 0.40\% | 342,475.00 |
| Wen \& Partners | Temporary payments receivable | 248,451.00 | Over 5 years | 0.29\% | 248,451.00 |
| Lin Chuanchao | Personal deposit | 210,466.66 | Within 1 year | 0.25\% | 10,523.33 |
| Total | -- | 83,379,373.98 | -- | 97.43\% | 601,449.33 |

## 3. Long-term equity investment

(Unit: RMB)

| Item | Ending balance |  |  | Beginning balance |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Book balance | Depreciation <br> reserve | Book value | Book balance | Depreciation <br> reserve | Book value |
| Investment in <br> subsidiaries | $1,102,926,667.63$ |  | $1,102,926,667.63$ | $1,099,787,839.63$ |  | $1,099,787,839.63$ |
| Investment in <br> joint ventures and <br> affiliated business | $48,958,866.76$ |  | $48,958,866.76$ | $47,109,719.49$ |  | $47,109,719.49$ |
| Total | $1,151,885,534.39$ |  | $1,151,885,534.39$ | $1,146,897,559.12$ |  | $1,146,897,559.12$ |

## (1) Investment in subsidiaries

(Unit: RMB)

| Company invested | Beginning <br> balance | Increase | Decrease | Ending balance | Provision for <br> impairment loss | Ending balance of <br> depreciation <br> reserves |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Wuhan PC | $223,306,622.26$ | $680,658.00$ |  | $223,987,280.26$ |  |  |
| Supor Electrical | $1,400,000.00$ |  |  | $1,400,000.00$ |  |  |
| P\&R | $13,131,408.04$ |  | $13,131,408.04$ |  |  |  |
| Yuhuan Recycling | $1,762,595.51$ |  | $1,762,595.51$ |  |  |  |
| Wuhan Supor | $10,700,959.54$ |  | $10,700,959.54$ |  |  |  |
| Zhejiang Electrical | $106,343,535.41$ | $1,833,948.00$ |  | $108,177,483.41$ |  |  |
| Appliances |  |  | $622,623,775.23$ |  |  |  |
| Shaoxing Supor | $621,999,553.23$ | $624,222.00$ |  | $105,143,165.64$ |  |  |
| Supor Vietnam | $105,143,165.64$ |  |  | $1,000,000.00$ |  |  |
| Wuhan Recycling | $1,000,000.00$ |  |  | $10,000,000.00$ |  |  |
| Omegna | $10,000,000.00$ |  |  | $5,000,000.00$ |  |  |
| Shanghai Sales | $5,000,000.00$ |  |  | $1,102,926,667.63$ |  |  |
| Total | $1,099,787,839.63$ | $3,138,828.00$ |  |  |  |  |

## (2) Investment in joint ventures and affiliated business

(Unit: RMB)

|  | Beginnin g balance | Increase/decrease |  |  |  |  |  |  |  | Ending <br> balance | Ending |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| invested |  | Additiona | Negative | Profit and | Adjustme | Other | Declaring | Provision | Others |  | of |


|  |  | 1 investmen $t$ | investmen <br> t | loss on investmen ts confirmed under equity law | nt of other comprehe nsive income | equities alteration | issuing <br> cash <br> dividends <br> or profits | for impairme nt loss |  | depreciati <br> on reserves |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| I. Joint ventures |  |  |  |  |  |  |  |  |  |  |
| II. Affiliated companies |  |  |  |  |  |  |  |  |  |  |
| Wuhan <br> Anzai <br> Cookware <br> Co., Ltd. | $\begin{array}{r} 47,109,71 \\ 9.49 \end{array}$ |  |  | 1,849,147 |  |  |  |  | 48,958,86 |  |
| Subtotal | $\begin{array}{\|r\|} 47,109,71 \\ 9.49 \end{array}$ |  |  | $1,849,147$ .27 |  |  |  |  | $\begin{array}{r} 48,958,86 \\ 6.76 \end{array}$ |  |
| Total | $\begin{array}{\|r\|} 47,109,71 \\ 9.49 \end{array}$ |  |  | 1,849,147 |  |  |  |  | 48,958,86 |  |

## (3) Other notes

The changes of long-term equity investment in Wuhan Pressure Cooker, Zhejiang Electrical, and Shaoxing Supor are due to stock option incentive implemented in this period., which has confirmed the share-based payment born by these companies for receiving services as the change of the Company's long-term equity investment in these companies.

## 4. Sales and operating cost

(Unit: RMB)

| Item | Amount of this period |  | Amount of last period |  |
| :---: | :---: | :---: | :---: | :---: |
|  | income | cost | income | cost |
| Main business | 836,825,556.11 | 678,691,473.58 | 632,807,872.59 | 513,081,098.08 |
| Other business | 1,688,072.00 | 2,753,116.93 | 12,231,789.39 | 12,723,654.25 |
| Total | 838,513,628.11 | 681,444,590.51 | 645,039,661.98 | 525,804,752.33 |

## 5. Return on investment

(Unit: RMB)

| Item | Amount of this period | Amount of last period |
| :--- | ---: | ---: |
| Long-term equity investment income <br> calculated by the Equity Method |  | $1,849,147.27$ |


| Return on investment of financing products | $16,594,430.55$ | $6,881,528.17$ |
| :--- | ---: | ---: |
| Total | $18,443,577.82$ | $8,169,759.35$ |

## XVI. Supplemental Information

## 1. Non-recurring Profit and Loss Statement

$\checkmark$ Applicable $\quad$ Not Applicable
(Unit: RMB)

| Item | Amount | Explanation |
| :--- | ---: | ---: |
| Gains and losses on disposal of non-current <br> assets | $-275,189.80$ |  |
| Government grant included in current period <br> profit or loss (excluding those related to <br> operating activities or regular government <br> grants) | $19,303,260.00$ |  |
| Other non-operating revenues or <br> expenditures | $-190,341.25$ |  |
| Other profit or loss conforming to the <br> definition of non-recurring profit or loss | $23,542,756.43$ | Mainly investment income from financial |
| Less: enterprise income tax incurred by | $9,010,731.96$ |  |
| Influence on minority interests | $82,487,640.84$ |  |
| Total |  | $882,112.58$ |

For the non-recurring gains and losses defined by the Company in accordance with the definition in the "Regulations of Questions and Responses of Information Disclosure Standard by Companies Publicly Issuing Securities No. 1 --- Non-recurring Gains and Losses", and for defining the non-recurring gains and losses listed in the "Regulations of Questions and Responses of Information Disclosure Standard by Companies Publicly Issuing Securities No. 1 --- Non-recurring Gains and Losses" into recurring gains and losses, the Company shall explain the reason.
$\square$ Applicable $\sqrt{ }$ Not Applicable

## 2. Net return on equity and earnings per share

|  |  | Earnings per share |  |
| :--- | ---: | ---: | ---: |
| Profit in the reporting period | Return on weighted average net assets | Basic earnings per share <br> (yuan/share) | Diluted earnings per <br> share (yuan/share) |
| Net profit belonging to common <br> shareholders of the Company |  | $10.03 \%$ | 0.623 |

```
deducting non-recurring P&L
```


## 3. Calculation of weighted average return on net assets

| Item | No. | Amount at current period |
| :---: | :---: | :---: |
| Net profit belonging to common shareholders of the Company | A | 395,081,399.38 |
| Non-recurring gain and loss | B | 32,487,640.84 |
| Net profit belonging to common shareholders of the company after deducting non-recurring $\mathrm{P} \& \mathrm{~L}$ | $\mathrm{C}=\mathrm{A}-\mathrm{B}$ | 362,593,758.54 |
| Opening net assets belonging to common shareholders of the company | D | 3,788,068,076.63 |
| Newly increased net assets belonging to common shareholders of the company by issuing new shares or debt-converted shares | E |  |
| Number of months from the second month of net assets increasing till period end | F |  |
| Decreased net assets due to repurchase or cash dividend belonging to ordinary shareholders of the company | G | 272,136,330.79 |
| Number of months from the second month of net assets decreasing till period end | H | 1 |
| Others Cost of share-based payments recorded into the owner's <br> equities | I1 | 5,980,029.73 |
| Number of months from the second month of net assets increase/decrease till period end | J1 | 3 |
| Increase of translation difference for foreign currency statements | I2 | -6,794,365.30 |
| Number of months from the second month of net assets increase/decrease till period end | J2 | 3 |
| Number of months of the reporting period | K | 6 |
| Weighted average net assets | $\mathrm{L}=\mathrm{D}+\mathrm{A} / 2+$ <br> $\mathrm{E} \times \mathrm{F} / \mathrm{K}-\mathrm{G} \times \mathrm{H} / \mathrm{K} \pm \mathrm{I} \times \mathrm{J} / \mathrm{K}$ | 3,939,845,553.41 |
| Return on weighted average net assets | $\mathrm{M}=\mathrm{A} / \mathrm{L}$ | 10.03\% |
| Return on weighted average net assets after deducting nonrecurring gains and losses | $\mathrm{N}=\mathrm{C} / \mathrm{L}$ | 9.20\% |

## SECTION X DOCUMENTS AVAILABLE FOR REFERENCE

I. Original 2015 Semiannual Report and Abstract bearing the signature of the legal representative of the Company.
II. The financial statements bearing the signature and official stamps of the legal representative, chief financial officer and head of accounting department.
III. The original copy of all documents and announcements disclosed in the reporting period in the websites designated by the CSRC.

Place for archiving the reference documents: Securities Department of the Company

Zhejiang Supor Co., Ltd.
Board Chairman: Frédéric VERWAERDE
August 28, 2015

