

SUPOR 苏泊尔

Zhejiang Supor Co., Ltd.

Third Quarterly Report 2016

October 2016

SECTION I IMPORTANT NOTES

The Board of Directors and the Board of Supervisors of Zhejiang Supor Co., Ltd. (hereinafter referred to as the “Company”) and all its directors, supervisors and senior executives warrant that this quarterly report is true, accurate and complete, and does not contain any fictitious statements, misleading information or significant omissions. All directors, supervisors and senior executives of the Company undertake, separately and jointly, all responsibilities in relation to the truth, accuracy and completeness hereof.

All directors have attended the Board Meeting in person, in which the current quarterly report was reviewed and approved.

Mr. Frédéric VERWAERDE Chairman of the Board of Directors, and Mr. Xu Bo, Chief Financial Officer of the Company, hereby confirm that the Financial Report enclosed in this Quarterly Report is true, accurate and complete.

SECTION II MAJOR FINANCIAL DATA AND CHANGES OF SHAREHOLDERS

I. Major Accounting Data and Financial Indicators

Has the Company retroactively adjusted or restated the accounting data of previous years for the reason of accounting policy change or accounting error correction?

Yes No

	End of this report period	End of last year	Increased or decreased	
Total assets (yuan)	6,813,243,320.56	7,396,105,410.33	-7.88%	
Net assets attributable to shareholders of listed company (yuan)	4,200,686,656.50	4,421,103,278.53	-4.99%	
	End of this report period	Increased or decreased	The beginning of the year to the end of reporting period	Increase or decrease from the beginning of the year to the end of reporting period on a year-on-year basis
Total sales (yuan)	3,079,669,063.56	6.23%	8,831,589,881.34	6.68%
Net profit attributable to shareholders of listed company (yuan)	271,603,879.81	12.27%	742,140,051.15	16.50%
Net profit attributable to shareholders of listed company deducted by non-recurring profit or loss (yuan)	266,280,288.11	17.55%	686,389,309.04	16.51%
Net cash flows resulting from operating activities	--	--	608,892,240.20	42.21%
Basic earnings per share (yuan/share)	0.432	12.21%	1.180	16.60%
Diluted earnings per share (yuan/share)	0.430	12.27%	1.174	16.47%
Return on weighted average net assets	6.68%	0.69%	16.15%	0.17%

Unit: Yuan

Item	Amount from beginning of the year to end of report period	Notes
Gains on disposal of non-current assets (including the written-off of provision for impairment loss)	-279,355.91	
Tax rebate, reduction or exemption approved beyond authority or without official approval documents	4,951,413.29	
Government grant included in current period profit or loss	17,727,665.00	

(excluding those related to operating activities or regular government grants)		
Other non-operating revenues or expenditures	1,063,639.53	
Other profit or loss satisfying the definition of non-recurring profit or loss	54,364,958.32	Returns on investment on financing products
Less: enterprise income tax incurred by taxable gains	17,649,943.42	
Effects on minority interest (after tax)	4,427,634.70	
Total	55,750,742.11	--

The Company should state reason for defining "non-recurring profit or loss items" in *Regulations of Questions and Responses of Information Disclosure Standard by Companies Publicly Issuing Securities No. 1 --- Non-recurring Profit or Loss* and non-recurring profit or loss items in *Regulations of Questions and Responses of Information Disclosure Standard by Companies Publicly Issuing Securities No. 1 --- Non-recurring Profit or Loss* as recurring profit or loss items.

Applicable Not Applicable

The Company didn't have any recurring gains and losses defined in accordance with the definition of "non-recurring profit or loss" in the *Regulations of Questions and Responses of Information Disclosure Standard by Companies Publicly Issuing Securities No. 1 --- Non-recurring Profit or Loss*.

II. Total number of shareholders and the shares held by top 10 shareholders by the end of the report period

1. Common shareholders, preferred shareholders recovered by voting rights and shares held by top 10 shareholders

Unit: Shares

Total number of common shareholders by end of reporting period	9,471	Total number of preferred stockholders with restored voting right (if any,).	0			
Share-holding conditions of top 10 common shareholders						
Shareholder's name	Nature of shareholder	Proportion of share-holding	Share quantity	Number of restricted outstanding shares	Number of shares pledged or frozen	
					State of shares	Quantity
SEB INTERNATIONALES.A.S	Foreign legal entity	81.17%	512,832,233	208,744,300		
Fidelity Mutual Fund & Investment Management - clients' capital	Foreign legal entity	1.97%	12,425,464	0		
China Construction Bank-Rongtong Leading and Growing Hybrid Security Investment Fund (LOF)	Others	1.49%	9,385,516	0		
DEUTSCHE BANK AKTIENGESELLSCHAFT	Foreign legal entity	1.29%	8,147,398	0		
BNP Paribas Bank-self-owned capital	Foreign	1.21%	7,629,155	0		

	legal entity					
China Construction Bank: E-fund New Flexible Configuration Hybrid Securities Investment Fund	Others	0.76%	4,791,865	0		
Industrial and Commercial Bank of China-E-fund Value Growing Hybrid Securities Investment Fund	Others	0.65%	4,130,519	0		
Central Huijin Asset Management Co., Ltd.	State-owned legal entity	0.54%	3,402,800	0		
Bank of China-E-fund small and medium cap hybrid securities investment fund	Others	0.47%	3,000,078	0		
Agricultural Bank of China, Dacheng Innovative and Growing Hybrid Securities Investment Fund (LOF)	Others	0.38%	2,427,756	0		
Shareholding conditions of top 10 non-restricted common shareholders						
Shareholder's name	Quantity of unrestricted shares held	Nature of share				
		Nature of share	Qty.			
SEB INTERNATIONALE S.A.S	304,087,933	Renminbi common shares	304,087,933			
Fidelity Mutual Fund & Investment Management - clients' capital	12,425,464	Renminbi common shares	12,425,464			
China Construction Bank-Rongtong Leading and Growing Hybrid Security Investment Fund (LOF)	9,385,516	Renminbi common shares	9,385,516			
DEUTSCHE BANK AKTIENGESELLSCHAFT	8,147,398	Renminbi common shares	8,147,398			
BNP Paribas Bank-self-owned capital	7,629,155	Renminbi common shares	7,629,155			
China Construction Bank: E-fund New Flexible Configuration Hybrid Securities Investment Fund	4,791,865	Renminbi common shares	4,791,865			
Industrial and Commercial Bank of China-E-fund Value Growing Hybrid Securities Investment Fund	4,130,519	Renminbi common shares	4,130,519			
Central Huijin Asset Management Co., Ltd.	3,402,800	Renminbi common shares	3,402,800			
Bank of China-E-fund small and medium cap hybrid securities investment fund	3,000,078	Renminbi common shares	3,000,078			
Agricultural Bank of China, Dacheng Innovative and Growing Hybrid Securities Investment Fund (LOF)	2,427,756	Renminbi common shares	2,427,756			
Association relationship among the above shareholders or concerted actions	It is unknown whether association relationship exists between top 10 shareholders of the company and whether they are persons acting in concert specified in <i>Measures for the Administration of the Takeover of Listed Companies</i> .					

Information on top 10 common shareholders involved in securities margin trading business (if any)	No
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Have top 10 common shareholders and top 10 unrestricted common shareholders repurchased securities at agreed price during the reporting period?

Yes No

No top 10 common shareholders or top 10 unrestricted common shareholders has repurchased securities at agreed price during the reporting period.

2. Total preferred shareholders and shares held by top 10 preferred shares

Applicable Not Applicable

SECTION III SIGNIFICANT EVENTS

I. Change in major accounting statement items and financial indicators during report period and change reasons

Applicable Not Applicable

Items on Balance Sheet:

1. The notes receivable increased by 49.11% than that of the beginning of the year, which was mainly caused by the reason that the subsidiaries took measures to make payment collection and the banker acceptance bill received from customers increased.
2. The receivables increased by 49.16% compared with that at the beginning of the period, which was attributable to increase in business scale in the current period.
3. Advance to supplier increased by 103.14% compared with that at the beginning of the period, which was attributable to increase payment in advance for bulk materials purchased in the current period.
4. The other receivables decreased by 76.06% than that of the beginning of the period, which was mainly caused by the reason that the export rebates of VAT receivable last year were received.
5. The inventory decreased by 32.37% than that of the beginning of the period, which was mainly caused by the quick inventory turnover and rational control on inventory.
6. Other current assets were decreased by 55.82% than that of the beginning of the period, which was attributable to decrease in principal-guaranteed financial products unlinked to interest rate in the current period.
7. Construction in progress was increased by 42.51% than that of the beginning of the period, which was attributable to increase in investment in construction in progress made by subsidiaries in the current period.
8. Deferred income tax assets were increased by 35.72% than that of the beginning of the period, which was attributable to increase in deferred income tax assets related to expenses payable by subsidiaries.
9. Taxes payable were increased by 122.31% than that of the beginning of the period, which was attributable to increase in income tax caused by changes in income tax rate of subsidiaries and increase in value added tax payable caused by decrease in input tax of material purchase at the end of the period.

Items on Profit Statement:

1. Financial expenses were increased by 39.99% on a year-on-year basis, which was mainly attributable to decrease in account receivable in foreign currencies and decrease in exchange gains on a year-on-year basis.
2. Assets impairment loss was decreased by 60.19% on a year-on-year basis, which was mainly attributable to decrease in inventory falling price reserves accrued for slow-moving products.
3. The earnings of the changes in fair value decreased by 90.45% on a year-on-year basis, which was mainly caused by the decrease of the earnings of the changes in fair value of the financial products with floating earnings unexpired by the end of the period and linked with the interest rate.
4. Return on investment was increased by 73.83% on a year-on-year basis, which was mainly attributable to increase in return on investment of financing products in the current period.

Items on Cash Flow Statement:

1. The net cash flows resulting from operating activities during this period increased by 42.21% over the same period last year, which was mainly caused by the cash inflow received by selling merchandise and providing labor service.
2. Net amount of cash flow from investment activities during this period decreased by 7461.18% over the same period last year,

which was mainly attributable to investment expenditures for purchasing minority interest of two subsidiaries in the current period.

3. Net amount of cash flow from financing activities during this period increased by 35.60% over the same period last year, which was mainly attributable to increase in bonus in the current period.

II. Progress of Significant Events, Influence and Solutions

Applicable Not Applicable

III. Commitments made in or continued to the reporting period by the Company, shareholders, actual controllers, purchasers, directors, supervisors and senior management

Applicable Not Applicable

Cause of commitment	Committed by	Type of commitment	Contents of commitment	Time of commitment	Term of commitment	Performance
Commitment of share merger reform						
Commitment made in Acquisition Report or Equity Change Report	SEB INTERNATIONALE S.A.S	Other commitments	SEB INTERNATIONALE S.A.S committed in the <i>Acquisition Report</i> signed on October 19, 2011 that it would not transfer or entrust others to manage, or sell back to Supor the shares obtained from this transfer, within three years as of the date of obtaining them. Meanwhile, within three years since the settlement day, the acquirer committed that it would neither make any decision nor conduct any behaviors that will cause delisting of Supor or deprive its listing qualifications.	October 19, 2011	From December 22, 2011 to December 21, 2014	Completed
	SEB INTERNATIONALE S.A.S	Other commitments	SEB INTERNATIONALE S.A.S committed in the <i>Acquisition Report</i> signed on October 19, 2011 that would retain at least 25% of	October 19, 2011	December 22, 2011 to December 21, 2021	Performed strictly

			Supor's present or future stock within ten years.			
Commitment made during asset restructuring						
Commitment made during IPO or refinancing						
Commitment for stock right encouragement						
Other commitments for middle and small shareholders	SEB INTERNATIONALE S.A.S	Other commitments	SEB INTERNATIONALE S.A.S committed following in the Framework Agreement of Strategic Investment signature on August 14 2006: to retain 25% of the present or future total stocks within 10 years from December 25, 2007.	August 14, 2006	December 25, 2007 - December 24, 2017	Strictly performed
	SEB INTERNATIONALE S.A.S	Commitments for share restriction	SEB INTERNATIONALE S.A.S completed the purchase of 10 million of Supor shares held by Supor Group by means of contract transfer on August 3, 2015, and committed that within three years as of the date of transfer registration, it would not transfer or entrust others to manage, or sell back to Supor the shares obtained from this transfer.	August 3, 2015	August 3, 2015- August 2, 2018	Strictly performed
	SEB INTERNATIONALE S.A.S	Other commitments	SEB INTERNATIONALE S.A.S promised not to reduce the shares of the company to be held by itself in any manner within 12 months (from January 15, 2016 to January 14, 2017).	January 15, 2016	January 15, 2016 - January 14, 2017	Strictly performed
	SEB INTERNATIONALE S.A.S	Commitments for share	SEB INTERNATIONALE S.A.S accepted 50 million shares held by Supor Group	June 23, 2016	June 23, 2016 - June 22, 2019	Strictly performed

		restriction	in Supor Group through transfer on June 23, 2016 and pledged not to transfer or entrust others to manage 50 million shares of Supor or make Supor redeem such part of shares within 36 months upon completion of this strategic investment in 50 million shares of Supor Group.			
Commitment for timely fulfillment	Yes					
Reason of un-fulfillment and next plans (if any) if the commitments cannot be fulfilled timely.	N/A					

IV. Forecast on business performance during 2016 Annual

Estimated business performance from 2016 Annual the net profit belonging to the shareholders of the listed company is positive and which does not belong to the circumstance of “make up the deficits and get surpluses”.

The net profit belonging to the shareholders of the listed company is positive and does not belong to the circumstance of “make up the deficits and get surpluses”.

Fluctuation rate of net profit attributable to the shareholders of the listed Company during 2016 Annual	0.00%	to	30.00%
Fluctuation range of net profit attributable to the shareholders of the listed company during 2016 Annual(10KRMB)	88,900.48	to	115,570.62
Net profit attributable to the shareholders of the listed company during 2015 Annual (10KRMB)	88,900.48		
Description for causes of changes in performance	Domestic sales business of domestic cookware industry and small household appliance industry will keep faster growth compared with that in 2015 on a year-on-year basis.		

V. Financial assets measured at the fair value

Applicable Not Applicable

Unit: Yuan

Category of	Initial	Profit and loss	Accumulated	Purchase	Sales	Accumu	Closing amount	Capital
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assets	investment costs	for fair value change	fair value change in rights and interest	amount during report	amount during report	lated investment income		source
Others	330,000,000.00	909,319.44	0.00	50,000,000.00	0.00	0.00	380,909,319.44	Self-owned capital
Total	330,000,000.00	909,319.44	0.00	50,000,000.00	0.00	0.00	380,909,319.44	--

VI. Illegal external guaranty

Applicable Not Applicable

The company does not involve in any illegal external guaranty during the report period.

VII. Occupied Non-business Capital of Listed Company for Shareholders and Affiliated Company

Applicable Not Applicable

No occupied non-business capital of listed company for shareholders and affiliated company made in reporting period.

VIII. Reception of investigation& research, communication and interview activities in the reporting period

Applicable Not Applicable

Date of reception	Method of receipt	Type of reception object	Index of basic conditions of the survey
September 21, 2016	On-site survey	Institution	Refer to <i>Record of Investor Relationship Activities on September 21, 2016</i> disclosed on cninfo.com.cn dated September 22, 2016 for details

SECTION IV FINANCIAL STATEMENTS

I. Financial Statement

1. Consolidated balance sheet

Compiled by: Zhejiang Supor Co., Ltd.

Unit: Yuan

Item	Closing balance	Beginning balance
Current assets:		
Monetary funds	763,995,193.27	1,041,013,222.62
Settlement funds		
Loans to other banks		
Financial assets measured at fair value with variation included in current profits and losses	382,778,222.22	402,218,888.89
Derivative financial assets		
Notes receivable	901,753,366.25	604,773,313.11
Accounts receivable	1,576,892,272.33	1,057,146,368.61
Advances paid	221,105,439.36	108,843,307.15
Premiums receivable		
Reinsurance accounts receivable		
Reinsurance reserve receivable		
Interest receivable	162,050.57	1,211,839.09
Dividend receivable		
Other receivables	8,359,957.98	34,924,752.46
Reverse-REPO financial assets		
Inventories	964,907,065.77	1,426,745,280.93
Assets classified as held-for-sale		
Non-current assets due within one year		
Other current assets	607,516,525.44	1,375,173,953.91
Total current assets	5,427,470,093.19	6,052,050,926.77
Non-current assets:		
Loans and advances paid		
Available-for-sale financial assets		
Held-to-maturity investments		

Long-term receivable		
Long-term equity investments	53,934,016.92	51,328,807.28
Investment property		
Fixed assets	865,765,975.59	920,306,368.97
Construction in progress	32,161,706.23	22,568,331.63
Construction materials		
Fixed assets disposal		
Biological assets		
Oil & gas assets		
Intangible assets	258,652,333.74	220,715,082.65
Development expenditures		
Goodwill		
Long-term prepayments		
Deferred tax assets	175,259,194.89	129,135,893.03
Other non-current assets		
Total non-current assets	1,385,773,227.37	1,344,054,483.56
Total assets	6,813,243,320.56	7,396,105,410.33
Current liabilities:		
Short-term borrowings		
Central bank loans		
Absorbing deposit and interbank deposit		
Loans from other banks		
Financial liabilities at fair value through profit or loss		
Derivative financial liabilities		
Notes payable		
Accounts payable	1,782,222,783.80	1,639,633,692.92
Advances received	312,340,885.49	363,052,756.96
Proceeds from sale of repurchase financial assets		
Handling fee and commission payable		
Employee benefits payable	199,592,106.15	209,100,501.70
Taxes and rates payable	213,348,848.45	95,969,798.95
Interest payable		
Dividend payable		
Other payables	77,767,461.25	66,612,278.63

Reinsurance accounts payable		
Reinsurance reserve		
Deposit for agency security transaction		
Deposit for agency security underwriting		
Liabilities classified as held-for-sale		
Non-current liabilities due within one year		
Other current liabilities		
Total current liabilities	2,585,272,085.14	2,374,369,029.16
Non-current liabilities:		
Long-term borrowings		
Bonds payable		
Where: preferred shares		
Perpetual capital securities		
Long-term payables		
Long-term employee pay payable	6,739,979.92	7,345,426.97
Special payables		
Estimated liabilities	3,000,000.00	3,000,000.00
Deferred income		
Deferred tax liabilities	129,255.00	1,660,392.12
Other non-current liabilities		
Total non-current liabilities	9,869,234.92	12,005,819.09
Total liabilities	2,595,141,320.06	2,386,374,848.25
Owners' equity		
Share capital	631,765,700.00	632,875,188.00
Other equity instruments		
Where: preferred shares		
Perpetual capital securities		
Capital reserve	38,075,666.32	557,582,021.72
Less: treasury shares		
Other comprehensive income	-23,567,793.23	-20,233,714.96
Special reserve		
Surplus reserve	188,929,186.04	197,410,981.99
General risk reserve		
Undistributed profit	3,365,483,897.37	3,053,468,801.78

Total owners' equity belonging to the parent company	4,200,686,656.50	4,421,103,278.53
Non-controlling interest	17,415,344.00	588,627,283.55
Total owners' equity	4,218,102,000.50	5,009,730,562.08
Total liabilities & equity	6,813,243,320.56	7,396,105,410.33

Legal Representative: Fr á́ric VERWAERDE

Head of accounting work: Xu Bo

Head of the accounting body: Xu Bo

2. Balance sheet of parent company

Unit: Yuan

Item	Closing balance	Beginning balance
Current assets:		
Monetary funds	197,446,994.60	452,950,870.93
Financial assets measured at fair value with variation included in current profits and losses		
Derivative financial assets		
Notes receivable	27,276,384.95	11,320,927.60
Accounts receivable	334,003,223.37	228,924,203.60
Advance payment	37,746,762.56	28,350,644.22
Interest receivable	20,915.56	175,101.25
Dividend receivable		250,000,000.00
Other receivables	160,610,683.92	81,493,789.67
Inventories	98,936,443.32	132,568,386.14
Assets available for sale		
Non-current assets due within one year		
Other current assets	601,512,328.77	943,191,673.45
Total current assets	1,457,553,737.05	2,128,975,596.86
Non-current assets:		
Available-for-sale financial assets		
Held-to-maturity investments		
Long-term receivable		
Long-term equity investments	2,377,963,946.43	1,152,063,788.11
Investment property		
Fixed assets	151,878,012.20	163,971,358.61
Construction in progress	2,933,666.02	4,178,856.02
Construction materials		
Fixed assets disposal		
Biological assets		

Oil & gas assets		
Intangible assets	94,047,984.22	51,572,145.81
Development expenditures		
Goodwill		
Long-term prepayments		
Deferred tax assets	8,516,012.24	7,732,658.46
Other non-current assets		
Total non-current assets	2,635,339,621.11	1,379,518,807.01
Total assets	4,092,893,358.16	3,508,494,403.87
Current liabilities:		
Short-term borrowings		
Financial liabilities at fair value through profit or loss		
Derivative financial liabilities		
Notes payable		
Accounts payable	181,492,326.91	134,383,127.66
Advances received	4,823,092.49	5,807,828.15
Employee benefits payable	45,150,176.76	40,687,386.65
Taxes and rates payable	36,167,279.89	27,151,680.91
Interest payable		
Dividend payable		
Other payables	1,402,720,806.06	1,516,287,576.78
Liabilities available for sale assets		
Non-current liabilities due within one year		
Other current liabilities		
Total current liabilities	1,670,353,682.11	1,724,317,600.15
Non-current liabilities:		
Long-term borrowings		
Bonds payable		
Where: preferred shares		
Perpetual capital securities		
Long-term accounts payable		
Long-term employee pay payable		
Account payable special funds		
Estimated liabilities		

Deferred income		
Deferred tax liabilities		1,123,500.80
Other non-current liabilities		
Total non-current liabilities		1,123,500.80
Total liabilities	1,670,353,682.11	1,725,441,100.95
Owners' equity		
Share capital	631,765,700.00	632,875,188.00
Other equity investments		
Where: preferred shares		
Perpetual capital securities		
Capital reserve	564,352,655.10	557,812,603.10
Less: treasury shares		
Other comprehensive income		
Special reserve		
Surplus reserve	197,410,981.99	197,410,981.99
Undistributed profit	1,029,010,338.96	394,954,529.83
Total owners' equity	2,422,539,676.05	1,783,053,302.92
Total liabilities & equity	4,092,893,358.16	3,508,494,403.87

3. Consolidated profit statement during the reporting period

Unit: Yuan

Item	Amount incurred during this period	Amount incurred during prior period
I. Total operating revenue	3,079,669,063.56	2,899,046,891.52
Including: operating revenue	3,079,669,063.56	2,899,046,891.52
Interest proceeds		
Premium earned		
Revenue from handling charges and commission		
II. Total operating cost	2,743,687,316.00	2,575,564,308.87
Including: operating cost	2,162,839,839.40	2,090,901,066.06
Interest expenses		
Handling charges and commission expenditures		
Surrender value		
Net payment of insurance claims		

Net provision of insurance reserve		
Premium bonus expenditures		
Reinsurance expenses		
Taxes & surcharge for operations	15,858,301.66	17,375,546.06
Selling expenses	462,161,387.73	364,987,154.26
Administrative expenses	99,298,875.10	86,585,845.28
Financial expense	-2,367,859.99	-9,676,558.67
Assets impairment loss	5,896,772.10	25,391,255.88
Plus: Earnings of changes in fair value (the loss is filled in with “-”)	909,319.44	7,825,643.84
Return on investment (the loss is filled in with “-”)	3,277,189.51	5,245,482.78
Where: return on investment on associated enterprise and corporative enterprise		
Exchange earning (the loss is filled in with “-”)		
III. Operating profit (the loss is filled in with “-”)	340,168,256.51	336,553,709.27
Plus: non-operating income	6,438,543.54	11,299,779.64
Where: gains from disposing non-current assets	611,701.22	108,465.98
Minus: non-operating expenditures	2,069,300.85	5,156,117.95
Where: loss from disposing non-current assets	299,243.18	709,648.83
IV. Total profit (the loss is filled in with “-”)	344,537,499.20	342,697,370.96
Less: income tax	72,476,939.91	73,537,580.22
V. Net profit (the loss is filled in with “-”)	272,060,559.29	269,159,790.74
Net profit attributable to owners of parent company	271,603,879.81	241,926,923.27
Minority interest income	456,679.48	27,232,867.47
VI. Other comprehensive income after tax	971,046.26	832,812.93
After-tax net amount of other comprehensive income belonging to the owners of parent company	971,046.26	915,493.74
(1) Other comprehensive incomes un-reclassified into profit and loss in future		
1. Re-measure the change in net liabilities or net assets under the defined benefit plans		
2. Percentages to the other comprehensive incomes un-reclassified into profit and loss in the invested organization under the equity law		
(2) Other comprehensive incomes reclassified into the profit and loss in future	971,046.26	915,493.74

1. Percentages to the other comprehensive incomes un-reclassified into profit and loss in future in the invested organization under the equity law		
2. Earnings from change in fair value of financial assets available for sales		
3. Profit and loss of financial assets available for sales under reclassified z held-to-maturity investment		
4. Effective portion of cash-flow hedge profit and loss		-2,584,320.57
5. Difference in conversion of foreign currency in financial statement	971,046.26	3,499,814.31
6. Others		
After-tax net profit belonging to other comprehensive income belonging to minority shareholder		-82,680.81
VII. Total comprehensive income	273,031,605.55	269,992,603.67
Total comprehensive income belonging to owners of parent company	272,574,926.07	242,842,417.01
Total comprehensive income belonging to minority shareholders	456,679.48	27,150,186.66
VIII. Earnings per share:		
(I) Basic EPS	0.432	0.385
(II) Diluted EPS	0.430	0.383

If the enterprise under the same control is merged, the net profit realized by the party to be merged before merger was 0 yuan , the net profit realized by the party to be merged during the prior period was 0 yuan .

Legal Representative: Fr á́ é í c VERWAERDE Head of accounting work: Xu Bo Head of the accounting body: Xu Bo

4. Profit statement of parent company during the reporting period

Unit: Yuan

Item	Amount incurred during this period	Amount incurred during prior period
I. Operating revenue	506,497,917.05	509,753,597.04
Less: Operating cost	383,447,753.04	404,618,471.61
Taxes & surcharge for operations	601,985.22	1,808,863.82
Selling expenses	11,932,538.98	11,761,174.51
Administrative expenses	26,361,584.14	22,056,190.55
Financial expense	-256,004.06	-3,611,179.92
Assets impairment loss	5,240,657.17	5,664,658.33
Plus: Earnings of changes in fair value (the loss is filled		3,882,904.11

in with “-”)		
Return on investment (the loss is filled in with “-”)	5,590,434.37	5,245,482.78
Where: return on investment on associated enterprise and corporative enterprise		
II. Operating profit (the loss is filled in with “-”)	84,759,836.93	76,583,805.03
Plus: non-operating income	772,689.33	568,852.04
Where: gains from disposing non-current assets	4,173.32	45,126.04
Minus: non-operating expenditures	411,217.30	2,577,941.15
Where: loss from disposing non-current assets	4,482.15	52,505.06
III. Total profit (the loss is filled in with “-”)	85,121,308.96	74,574,715.92
Less: income tax	12,768,196.34	18,643,678.99
IV. Net profit (the net loss is filled in with “-”)	72,353,112.62	55,931,036.93
V. After-tax net amount of other comprehensive income		-2,252,197.50
(1) Other comprehensive incomes un-reclassified into profit and loss in future		
1. Re-measure the change in net liabilities or net assets under the defined benefit plans		
2. Percentages to the other comprehensive incomes un-reclassified into profit and loss in the invested organization under the equity law		
(2) Other comprehensive incomes reclassified into the profit and loss in future		-2,252,197.50
1. Percentages to the other comprehensive incomes un-reclassified into profit and loss in future in the invested organization under the equity law		
2. Earnings from change in fair value of financial assets available for sales		
3. Profit and loss of financial assets available for sales under reclassified z held-to-maturity investment		
4. Effective portion of cash-flow hedge profit and loss		-2,252,197.50
5. Difference in conversion of foreign currency in financial statement		
6. Others		
VI. Total comprehensive income	72,353,112.62	53,678,839.43
VII. Earnings per share:		
(I) Basic EPS		
(II) Diluted EPS		

5. Consolidated income statement from the beginning of the year to the end of the reporting period

Unit: Yuan

Item	Amount incurred during this period	Amount incurred during prior period
I. Total operating revenue	8,831,589,881.34	8,278,621,743.61
Including: operating revenue	8,831,589,881.34	8,278,621,743.61
Interest proceeds		
Premium earned		
Revenue from handling charges and commission		
II. Total operating cost	7,891,633,453.68	7,449,437,811.41
Including: operating cost	6,175,639,591.20	5,917,522,087.81
Interest expenses		
Handling charges and commission expenditures		
Surrender value		
Net payment of insurance claims		
Net provision of insurance reserve		
Premium bonus expenditures		
Reinsurance expenses		
Taxes & surcharge for operations	58,670,601.93	51,272,865.10
Selling expenses	1,369,613,715.31	1,201,856,740.80
Administrative expenses	279,135,592.46	248,331,379.33
Financial expense	-10,543,344.31	-17,569,300.50
Assets impairment loss	19,117,297.09	48,024,038.87
Plus: Earnings of changes in fair value (the loss is filled in with “-”)	559,333.33	5,858,714.16
Return on investment (the loss is filled in with “-”)	56,675,868.31	32,604,316.16
Where: return on investment on associated enterprise and corporative enterprise		
Exchange earning (the loss is filled in with “-”)		
III. Operating profit (the loss is filled in with “-”)	997,191,629.30	867,646,962.52
Plus: non-operating income	25,781,571.26	31,187,347.07
Where: gains from disposing non-current assets	1,099,624.56	295,164.26
Minus: non-operating expenditures	8,017,433.46	10,375,914.30
Where: loss from disposing non-current assets	1,378,980.47	1,171,536.91

IV. Total profit (the loss is filled in with “-”)	1,014,955,767.10	888,458,395.29
Less: income tax	216,876,843.99	178,431,865.51
V. Net profit (the loss is filled in with “-”)	798,078,923.11	710,026,529.78
Net profit attributable to owners of parent company	742,140,051.15	637,008,322.65
Minority interest income	55,938,871.96	73,018,207.13
VI. Other comprehensive income after tax	-3,334,078.27	-3,079,567.88
After-tax net amount of other comprehensive income belonging to the owners of parent company	-3,334,078.27	-3,084,643.29
(1) Other comprehensive incomes un-reclassified into profit and loss in future		
1. Re-measure the change in net liabilities or net assets under the defined benefit plans		
2. Percentages to the other comprehensive incomes un-reclassified into profit and loss in the invested organization under the equity law		
(2) Other comprehensive incomes reclassified into the profit and loss in future	-3,334,078.27	-3,084,643.29
1. Percentages to the other comprehensive incomes un-reclassified into profit and loss in future in the invested organization under the equity law		
2. Earnings from change in fair value of financial assets available for sales		
3. Profit and loss of financial assets available for sales under reclassified z held-to-maturity investment		
4. Effective portion of cash-flow hedge profit and loss		209,907.70
5. Difference in conversion of foreign currency in financial statement	-3,334,078.27	-3,294,550.99
6. Others		
After-tax net profit belonging to other comprehensive income belonging to minority shareholder		5,075.41
VII. Total comprehensive income	794,744,844.84	706,946,961.90
Total comprehensive income belonging to owners of parent company	738,805,972.88	633,923,679.36
Total comprehensive income belonging to minority shareholders	55,938,871.96	73,023,282.54
VIII. Earnings per share:		
(I) Basic EPS	1.180	1.012

(II) Diluted EPS	1.174	1.008
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If the enterprise under the same control is merged, the net profit realized by the party to be merged before merger was 0 yuan the net profit realized by the party to be merged during the prior period was 0 yuan .

6. Profit statement of parent company from the beginning of the year to the end of the reporting period

Unit: Yuan

Item	Amount incurred during this period	Amount incurred during prior period
I. Operating revenue	1,134,563,909.47	1,348,267,225.15
Less: Operating cost	884,061,148.42	1,086,063,062.12
Taxes & surcharge for operations	6,914,638.64	6,619,239.44
Selling expenses	28,859,758.32	36,124,174.22
Administrative expenses	76,632,782.90	67,536,887.14
Financial expense	-934,177.96	-2,567,973.81
Assets impairment loss	-4,897,325.67	9,154,766.60
Plus: Earnings of changes in fair value (the loss is filled in with "-")		3,261,041.10
Return on investment (the loss is filled in with "-")	869,110,171.39	23,689,060.60
Where: return on investment on associated enterprise and corporative enterprise		
II. Operating profit (the loss is filled in with "-")	1,013,037,256.21	172,287,171.14
Plus: non-operating income	6,153,630.83	3,752,603.71
Where: gains from disposing non-current assets	173,511.46	102,516.44
Minus: non-operating expenditures	1,561,526.70	3,937,327.28
Where: loss from disposing non-current assets	38,526.12	95,920.27
III. Total profit (the loss is filled in with "-")	1,017,629,360.34	172,102,447.57
Less: income tax	29,784,759.21	42,686,865.59
IV. Net profit (the net loss is filled in with "-")	987,844,601.13	129,415,581.98
V. After-tax net amount of other comprehensive income		183,742.50
(1) Other comprehensive incomes un-reclassified into profit and loss in future		
1. Re-measure the change in net liabilities or net assets under the defined benefit plans		
2. Percentages to the other comprehensive incomes un-reclassified into profit and loss in the invested organization under the equity law		

(2) Other comprehensive incomes reclassified into the profit and loss in future		183,742.50
1. Percentages to the other comprehensive incomes un-reclassified into profit and loss in future in the invested organization under the equity law		
2. Earnings from change in fair value of financial assets available for sales		
3. Profit and loss of financial assets available for sales under reclassified z held-to-maturity investment		
4. Effective portion of cash-flow hedge profit and loss		183,742.50
5. Difference in conversion of foreign currency in financial statement		
6. Others		
VI. Total comprehensive income	987,844,601.13	129,599,324.48
VII. Earnings per share:		
(I) Basic EPS		
(II) Diluted EPS		

7 Consolidated cash flow statement from the beginning of the year to the end of the reporting period

Unit: Yuan

Item	Amount incurred during this period	Amount incurred during prior period
I. Cash flows from operating activities:		
Cash receipts from sale of goods or rendering of services	5,638,079,004.58	5,060,179,787.64
Net increase of client deposit and interbank deposit		
Net increase of central bank loans		
Net increase of loans from other financial institutions		
Cash receipts of original insurance contract premium		
Net cash receipts from reinsurance		
Net increase of policy-holder deposit and investment		
Net increment by disposing the financial assets measured with the fair value and incorporated the changes into the profit and loss of the current period		
Cash receipts from interest, handling charges and commission		
Net increase of loans from others		
Net increment of capitals for buy-back operations		
Returns of received taxes	101,625,793.97	115,283,402.30

Other cash receipts related to operating activities	34,913,398.27	73,664,191.27
Subtotal of cash inflows from operating activities	5,774,618,196.82	5,249,127,381.21
Cash payments for goods purchased and services received	3,365,685,073.01	3,128,708,022.97
Net increment of customer loans and advance in cash		
Net increase of central bank deposit and interbank deposit		
Cash payment of insurance indemnities of original insurance contracts		
Cash payment of interest, handling charges and commission		
Cash payment of policy bonus		
Cash paid to employees and for employees	827,419,003.12	780,795,724.43
Taxes paid	560,873,810.23	520,695,736.78
Other cash payments related to operating activities	411,748,070.26	390,778,683.87
Subtotal cash outflows from operating activities	5,165,725,956.62	4,820,978,168.05
Net cash flows from operating activities	608,892,240.20	428,149,213.16
II. Cash flows from investing activities:		
Cash received from return of investments		
Cash received from return on investments	59,608,200.32	30,164,042.28
Net cash received from the disposal of fixed assets, intangible asset and other long-term assets	69,909.00	104,734.00
Net cash received from the disposal of subsidiaries & other business units		
Other cash receipts related to investing activities	2,141,485,067.75	1,360,037,168.56
Subtotal of cash inflows from investing activities	2,201,163,177.07	1,390,305,944.84
Cash paid for acquiring fixed assets, intangible assets and other long-term assets	103,477,291.09	71,870,543.28
Cash paid for acquiring investments	1,222,500,000.00	
Net increase of pledged loans		
Net cash paid for acquiring subsidiaries & other business units		
Other cash payments related to investing activities	1,257,600,000.00	1,323,493,000.00
Subtotal of cash outflows from investing activities	2,583,577,291.09	1,395,363,543.28
Net cash flows from investing activities	-382,414,114.02	-5,057,598.44
III. Cash flows from financing activities:		
Cash received from investment by others		
Including: cash received by subsidiaries from non-controlling owners		
Cash received from borrowings		

Cash received from issuing of bonds		
Other cash receipts related to financing activities		
Subtotal of cash inflows from financing activities		
Cash repayments of borrowings		
Cash paid for distribution of dividends or profits and for interest expenses	369,003,970.42	272,136,330.79
Including: cash paid for distribution of dividends or profits by subsidiaries to minority owners	15,215,178.42	
Other cash payments related to financing activities		
Subtotal of cash outflows from financing activities	369,003,970.42	272,136,330.79
Net cash flows from financing activities	-369,003,970.42	-272,136,330.79
IV. Effect of foreign exchange rate changes on cash & cash equivalents	1,898,732.99	2,273,563.27
V. Net increase in cash and cash equivalents	-140,627,111.25	153,228,847.20
Add: Opening balance of cash and cash equivalents	887,822,304.52	416,878,114.31
VI. Closing balance of cash and cash equivalents	747,195,193.27	570,106,961.51

8. Cash flow statement of parent company from the beginning of the year to the end of the reporting period

Unit: Yuan

Item	Amount incurred during this period	Amount incurred during prior period
I. Cash flows from operating activities:		
Cash receipts from sale of goods and rendering of services	1,039,170,308.53	1,061,229,441.39
Receipts of tax refund	28,169,273.31	63,426,900.78
Other cash receipts related to operating activities	6,714,207.34	5,233,909.74
Subtotal of cash inflow from operating activities	1,074,053,789.18	1,129,890,251.91
Cash payments for goods purchased and services received	764,241,227.59	773,537,742.53
Cash payments to and on behalf of employees	115,402,098.64	136,473,215.92
Cash payments of taxes and rates	52,818,779.11	79,358,935.21
Other cash payments related to operating activities	20,404,757.54	50,277,115.77
Subtotal of cash outflows from operating activities	952,866,862.88	1,039,647,009.43
Net cash flows from operating activities	121,186,926.30	90,243,242.48
II. Cash flows from investing activities:		
Cash received from return of investments	1,400,000.00	
Cash received from investments gains	1,122,042,503.41	21,248,786.72
Net cash receipts from disposals of fixed assets, intangible assets and other long-term assets	63,000.00	

Net cash receipts from disposals of subsidiaries and other business units		
Other cash receipts related to investing activities	656,350,783.65	784,387,138.64
Subtotal of cash inflow from investing activities	1,779,856,287.06	805,635,925.36
Cash payments to acquire fixed assets, intangible assets and other long-term assets	59,302,227.22	23,047,074.13
Cash payments to acquire investments	1,222,500,000.00	
Net cash payments for acquisitions of subsidiaries and other business units		
Other cash payments related to investing activities	1,021,493,252.22	1,312,909,036.65
Subtotal of cash outflows from investing activities	2,303,295,479.44	1,335,956,110.78
Net cash flows from investing activities	-523,439,192.38	-530,320,185.42
III. Cash flows from financing activities:		
Cashes from absorbed investments		
Cash receipts from borrowings		
Cash received from issuing bonds		
Other cash receipts related to financing activities	500,647,899.36	739,553,745.46
Subtotal of cash inflows from financing activities	500,647,899.36	739,553,745.46
Cash repayments of borrowings		
Cash payments for distribution of dividends or profit or interest expenses	353,788,792.00	272,136,330.79
Other cash payments related to financing activities		
Subtotal of cash outflows from financing activities	353,788,792.00	272,136,330.79
Net cash flows from financing activities	146,859,107.36	467,417,414.67
IV. Effect of foreign exchange rate changes on cash and cash equivalents	-110,717.61	465,137.37
V. Net increase in cash and cash equivalents	-255,503,876.33	27,805,609.10
Add: Opening balance of cash and cash equivalents	452,950,870.93	132,101,639.38
VI. Closing balance of cash and cash equivalents	197,446,994.60	159,907,248.48

II. Audit report

The Third Quarter Report is already audited or not:

Yes No

The Third Quarter Report of the company is not yet audited.

Zhejiang Supor Co., Ltd.

Chairman: Frédéric VERWAERDE

October 21, 2016